



# **OUR HIGHLIGHTS**









83,519 boe/d \$622 million free cash flow

Clearwater development program

delivers exciting results









30% reduction in net debt

1): Non-GAAP financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. For information related to this non-GAAP financial measure, refer to the "Specified Financial Measures" section of the MD&A for the period ended December 31, 2022, which section is incorporated herein by reference, and available on SEDAR at www.sedar.com.



**59**% reduction in GHG emissions intensity, relative to our 2018 baseline





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# 2022 SUMMARY

	Twelve Months Ended						
FINANCIAL	Dec	cember 31, 2022	December 31, 2021				
(thousands of Canadian dollars, except per common share amounts)							
Petroleum and natural gas sales	\$	2,889,045	\$	1,868,195			
Adjusted funds flow (1)		1,165,151		745,628			
Per share - basic		2.09		1.32			
Per share - diluted		2.07		1.30			
Free cash flow (2)		621,526		421,329			
Per share - basic		1.11		0.75			
Per share - diluted		1.10		0.74			
Cash flows from operating activities		1,172,872		712,384			
Per share - basic		2.10		1.26			
Per share - diluted		2.08		1.25			
Net income (loss)		855,605		1,613,600			
Per share - basic		1.53		2.86			
Per share - diluted		1.52		2.82			
Capital Expenditures							
Exploration and development expenditures	\$	521,542	\$	313,303			
Acquisitions and divestitures		(24,297)		(6,247)			
Total oil and natural gas capital expenditures	\$	497,245	\$	307,056			
Net Debt							
Credit facilities	\$	385,394	\$	506,514			
Long-term notes	•	554,597		885,920			
Long-term debt		939,991		1,392,434			
Working capital deficiency		47,455		17,283			
Net debt (1)	\$	987,446	\$	1,409,717			
Shares Outstanding - basic (thousands)							
Weighted average		557,986		563,674			
End of period		544,930		564,213			
BENCHMARK PRICES							
Crude oil							
WTI (US\$/bbl)	\$	94.23	\$	67.92			
MEH oil (US\$/bbl)		97.79		69.26			
MEH oil differential to WTI (US\$/bbI)		3.57		1.34			
Edmonton par (\$/bbl)		119.95		80.23			
Edmonton par differential to WTI (US\$/bbI)		(2.07)		(3.92)			
WCS heavy oil (\$/bbl)		98.94		68.79			
WCS differential to WTI (US\$/bbI)		(18.21)		(13.05)			
Natural gas							
NYMEX (US\$/mmbtu)	\$	6.64	\$	3.84			
AECO (\$/mcf)		5.56		3.56			
CAD/USD average exchange rate		1.3016		1.2536			

# 2022 SUMMARY

	Twelve Months Ended						
OPERATING	Dec	cember 31, 2022	Dec	cember 31, 2021			
Daily Production							
Light oil and condensate (bbl/d)		33,101		35,789			
Heavy oil (bbl/d)		28,993		22,188			
NGL (bbl/d)		7,575		7,244			
Total liquids (bbl/d)		69,669		65,221			
Natural gas (mcf/d)		83,101		89,606			
Oil equivalent (boe/d @ 6:1) (1)		83,519		80,156			
Netback (thousands of Canadian dollars)							
Total sales, net of blending and other expense (2)	\$	2,699,591	\$	1,782,506			
Royalties		(562,964)		(339,156)			
Operating expense		(422,666)		(343,002)			
Transportation expense		(48,561)		(32,261)			
Operating netback (2)	\$	1,665,400	\$	1,068,087			
General and administrative		(50,270)		(40,804)			
Cash financing and interest		(80,386)		(92,069)			
Realized financial derivatives loss		(334,481)		(184,241)			
Other (3)		(35,112)		(5,345)			
Adjusted funds flow (4)	\$	1,165,151	\$	745,628			
Netback per boe (5)							
Total sales, net of blending and other expense (2)	\$	88.56	\$	60.93			
Royalties		(18.47)		(11.59)			
Operating expense		(13.86)		(11.72)			
Transportation expense		(1.59)		(1.10)			
Operating netback (2)	\$	54.64	\$	36.52			
General and administrative		(1.65)		(1.39)			
Cash financing and interest		(2.64)		(3.15)			
Realized financial derivatives loss		(10.97)		(6.30)			
Other (3)		(1.16)		(0.19)			
Adjusted funds flow (4)	\$	38.22	\$	25.49			

#### Notes:

<sup>(1)</sup> Barrel of oil equivalent ("boe") amounts have been calculated using a conversion rate of six thousand cubic feet of natural gas to one barrel of oil. The use of boe amounts may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency wat the wellhead.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this press release for further information.

<sup>(3)</sup> Other is comprised of realized foreign exchange gain or loss, other income or expense, current income tax expense or recovery and share-based compensation. Refer to the 2022 MD&A for further information on these amounts.

<sup>(4)</sup> Capital management measure. Refer to the Specified Financial Measures section in this press release for further information.

<sup>(5)</sup> Calculated as royalties, operating or transportation expense divided by barrels of oil equivalent production volume for the applicable period.



# BAYTEX ANNOUNCES FOURTH QUARTER AND FULL YEAR 2022 FINANCIAL AND OPERATING RESULTS AND YEAR END RESERVES

CALGARY, ALBERTA (February 23, 2023) - Baytex Energy Corp. ("Baytex")(TSX, NYSE: BTE) reports its operating and financial results for the three months and year ended December 31, 2022 (all amounts are in Canadian dollars unless otherwise noted).

"2022 was an exciting year for Baytex as we delivered strong operating results, generated record free cash flow, further strengthened our balance sheet and initiated direct shareholder returns. We generated a 4% year-over-year increase in production, repurchased 4.3% of our shares outstanding and reduced net debt by 30%. We expect another strong year in 2023 as we advance development across our high-quality oil weighted portfolio, further delineate our Peavine Clearwater acreage and progress our Duvernay light oil resource play. At current commodity prices, we anticipate hitting our next debt target during the third quarter at which point we intend to increase direct shareholder returns to 50% of our free cash flow," commented Eric T. Greager, President and Chief Executive Officer.

# 2022 Highlights

- Generated production of 86,864 boe/d (84% oil and NGL) in Q4/2022, an 8% increase over Q4/2021. Production for the full-year 2022 averaged 83,519 boe/d (84% oil and NGL), a 4% increase over 2021.
- Delivered adjusted funds flow<sup>(1)</sup> of \$256 million (\$0.47 per basic share) in Q4/2022 and \$1,165 million (\$2.09 per basic share) for 2022.
- Generated free cash flow<sup>(2)</sup> of \$143 million (\$0.26 per basic share) in Q4/2022 and \$622 million (\$1.11 per basic share) for 2022.
- Cash flows from operating activities was \$303 million (\$0.56 per basic share) in Q4/2022 and \$1,173 million (\$2.10 per basic share) for 2022.
- Exploration and development expenditures totaled \$104 million in Q4/2022, bringing aggregate spending for 2022 to \$522 million.
- Reduced net debt<sup>(1)</sup> by 30% in 2022 to \$987 million, from \$1.4 billion at year-end 2021.
- Repurchased 24.3 million common shares in 2022, representing 4.3% of our shares outstanding, at an average price of \$6.54 per share.
- Reduced our GHG emissions intensity in 2022 by 15% from 2021 levels and have now achieved a 59% reduction, relative to our 2018 baseline.
- At year-end 2022, proved developed producing ("PDP") reserves total 124 MMboe, proved reserves ("1P") total 264 MMboe and proved plus probable reserves ("2P") total 438 MMboe<sup>(3)</sup>. We generated a PDP recycle ratio of 2.8x and a 1P recycle ratio of 1.4x based on a 2022 operating netback<sup>(2)</sup> of \$54.64/boe.
- The present value of our reserves, discounted at 10% before tax, is estimated to be \$5.9 billion (\$5.1 billion at year-end 2021). The increase is largely attributable to a higher commodity price forecast being utilized by our reserves evaluator (consultant average of approximately US\$81/bbl WTI).
- Our net asset value at year-end 2022, discounted at 10% before tax, is \$9.28 per share. This is based on the estimated reserves value plus a value for undeveloped acreage, net of long-term debt and working capital.

<sup>(1)</sup> Capital management measure. Refer to the Specified Financial Measures section in this press release for further information.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this press release for further information.

<sup>(3)</sup> Baytex's year-end 2022 reserves were evaluated by McDaniel & Associates Consultants Ltd. ("McDaniel"), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 "Standards of Disclosure for Oil and Gas Activities" ("NI 51-101").

#### 2023 Outlook

In 2023, we will advance development across our high-quality oil weighted portfolio, further delineate our Peavine Clearwater acreage and progress our Duvernay light oil resource play. We are committed to allocating capital efficiently to generate meaningful free cash flow and increasing direct shareholder returns. Our 2023 guidance remains unchanged as we target production of 86,000 to 89,000 boe/d with exploration and development expenditures of \$575 to \$650 million.

Based on the forward strip<sup>(1)</sup>, we expect to generate approximately \$450 million of free cash flow<sup>(2)</sup> in 2023. We expect to reach a net debt<sup>(3)</sup> level of \$800 million during Q3/2023, at which time, we anticipate increasing direct shareholder returns to 50% of our free cash flow and accelerating our share buyback program.

The following table highlights our 2023 annual guidance.

	2023 Guidance
Exploration and development expenditures	\$575 - \$650 million
Production (boe/d)	86,000 - 89,000
Expenses:	
Average royalty rate (2)	20.0% - 22.0%
Operating (4)	\$14.00 - \$14.75/boe
Transportation (4)	\$1.90 - \$2.10/boe
General and administrative (4)	\$52 million (\$1.63/boe)
Interest (4)	\$65 million (\$2.04/boe)
Leasing expenditures	\$4 million
Asset retirement obligations	\$25 million

#### 2022 Results

In 2022, we delivered strong operating results and further strengthened our business. We generated record free cash flow of \$622 million (\$1.11 per basic share), up from \$421 million (\$0.75 per basic share) in 2021.

During 2022, we initiated direct shareholder returns, allocating 25% of annual free cash flow to a share buyback program with 75% of free cash flow allocated to debt reduction. We repurchased 24.3 million common shares for \$159 million, representing 4.3% of our shares outstanding, at an average price of \$6.54 per share. In addition, we significantly strengthened our balance sheet, reducing net debt by 30% to \$987 million, representing a net debt to EBITDA<sup>(5)</sup> ratio (trailing twelve months) of 0.8x.

Production for the full-year 2022 averaged 83,519 boe/d, a 4% increase compared to 80,156 boe/d in 2021, and consistent with our annual guidance. Production in Q4/2022 averaged 86,864 boe/d (84% oil and NGL), an 8% increase compared to 80,789 boe/d (82% oil and NGL) in Q4/2021. During the fourth quarter, production was reduced by approximately 1,500 boe/d due to extreme cold weather conditions during the month of December.

We maintained capital discipline despite inflationary pressures across our portfolio that was consistent with the industry and broader economy. Exploration and development expenditures totaled \$104 million in Q4/2022 and \$522 million for full-year 2022. We participated in the drilling of 269 (212.2 net) wells.

We delivered adjusted funds flow<sup>(3)</sup> of \$256 million (\$0.47 per basic share) in Q4/2022 and \$1,165 million (\$2.09 per basic share) in 2022. We recorded net income of \$353 million (\$0.65 per basic share) in Q4/2022 and \$855.6 million (\$1.53 per basic share) in 2022. During Q4/2022, we reversed \$268 million of previously recorded impairments on our assets primarily as a result of higher forecasted commodity prices.

- (1) 2023 pricing assumptions: WTI US\$75/bbl; WCS differential US\$19/bbl; MSW differential US\$2/bbl, NYMEX Gas US\$3.05/MMbtu; AECO Gas \$2.95/mcf and Exchange Rate (CAD/USD) 1.35.
- (2) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this press release for further information.
- (3) Capital management measure. Refer to the Specified Financial Measures section in this press release for further information.
- (4) Calculated as operating, transportation, general and administrative or interest expense divided by barrels of oil equivalent production volume for the applicable period.
- (5) Calculated in accordance with the Credit Facilities Agreement.

#### **Operating Results**

## Light Oil

Production in the Eagle Ford averaged 29,918 boe/d (78% oil and NGL) during Q4/2022 and 28,245 boe/d for the full-year 2022. In 2022, we invested \$141 million on exploration and development in the Eagle Ford and generated an operating netback<sup>(1)</sup> of \$582 million. During 2022, we participated in the drilling of 64 (15.8 net) wells and brought 68 (16.8 net) wells onstream. We expect to bring approximately 15 net wells onstream in 2023.

Production in the Viking averaged 14,625 boe/d (87% oil and NGL) during Q4/2022 and 16,239 boe/d for the full-year 2022. In 2022, we invested \$168 million on exploration and development in the Viking and generated an operating netback of \$479 million. During 2022, we drilled 137 (131.3 net) wells and brought 132 (126.9 net) wells onstream. We expect to bring approximately 144 net wells onstream in 2023.

Production in the Pembina Duvernay averaged 3,058 boe/d (81% oil and NGL) during Q4/2022 and 2,603 boe/d for the full-year 2022. In the Duvernay, we drilled a three-well pad in 2022 that provided increased confidence in capital execution and well performance. Our 2023 Duvernay program is expected to include two three-well pads as we continue to progress our understanding of the reservoir.

#### Heavy Oil

Our heavy oil assets at Peace River and Lloydminster (excluding our Clearwater development) produced a combined 23,999 boe/d (91% oil and NGL) during Q4/2022 and 23,834 boe/d for the full-year 2022. Our 2022 drilling program included 9 net Bluesky wells at Peace River and 28.1 net wells at Lloydminster. In 2022, we invested \$113 million on exploration and development in Peace River and Lloydminster and generated an operating netback of \$361 million. In 2023, we will drill approximately 10 net Bluesky wells at Peace River and 40 net wells at Lloydminster.

#### Clearwater

Production from our Peavine Clearwater development averaged 11,009 boe/d (100% oil) during Q4/2022 and 7,442 boe/d for the full-year 2022. In 2022, we invested \$55 million on exploration and development on our Peavine Clearwater acreage and generated an operating netback of \$142 million. During 2022, we drilled 22 (22.0 net) wells at Peavine and brought 23 (23.0 net) wells onstream. Initial well performance continues to outperform type curve assumptions and we now hold the top 15 initial rate wells (based on peak 30-day calendar rate) drilled across the play. We expect to bring approximately 31 net wells onstream at Peavine in 2023.

Our Peavine Clearwater acreage has emerged as one of the most highly economic plays in North America and has grown organically while enhancing our free cash flow profile. To-date, we have de-risked 50 sections (of our 80-section Peavine land base) and believe the lands hold the potential for greater than 250 locations with production increasing to approximately 15,000 bbl/d. When combined with our legacy acreage position in northwest Alberta, we estimate that over 125 sections of our lands are prospective for Clearwater development.

# **Financial Liquidity**

Our credit facilities total US\$850 million and have a maturity date of April 1, 2026. These are not borrowing base facilities and do not require annual or semi-annual reviews. As of December 31, 2022, we had \$765 million of undrawn capacity on our credit facilities, resulting in liquidity, net of working capital, of \$717 million.

Our net debt<sup>(2)</sup>, which includes our credit facilities, long-term notes and working capital, totaled \$987 million at December 31, 2022, down from \$1.1 billion at September 30, 2022 and \$1.4 billion at December 31, 2021.

On June 1, 2022, we redeemed the remaining US\$200 million principal amount of 5.625% long-term notes due 2024 at par. In addition, we repurchased and cancelled US\$90 million principal amount of 8.75% long-term notes due 2027 during 2022.

<sup>(1)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this press release for further information.

<sup>(2)</sup> Capital management measure. Refer to the Specified Financial Measures section in this press release for further information.

#### **Risk Management**

To manage commodity price movements, we utilize various financial derivative contracts and crude-by-rail to reduce the volatility of our adjusted funds flow.

For 2023, we have entered into hedges on approximately 18% of our net crude oil exposure utilizing a 3-way option structure that provides price protection at US\$78.36/bbl with upside participation to US\$96.11/bbl.

A complete listing of our financial derivative contracts can be found in Note 17 to our 2022 financial statements.

#### **Environmental Stewardship**

The energy industry and society are undergoing an evolution toward lower carbon intensity, and we believe that oil and gas will be instrumental in this energy evolution. As a responsible energy producer, we are committed to monitoring greenhouse gas ("GHG") emissions from our operations, setting targets to reduce our GHG emissions intensity, and pursuing cost-effective strategies to produce energy for society with a lower carbon intensity.

Our objective is to reduce our corporate GHG emissions intensity (kg of CO2e per boe) by 65% by 2025, relative to our 2018 baseline. Our emissions reduction strategy includes increased gas conservation and destruction, reusing associated gas as fuel for field activities, capturing and reducing emissions from storage tanks, along with monitoring and preventing fugitive emissions.

In 2022, we reduced our GHG emissions intensity by 15% from 2021 levels. This equates to a 59% reduction from our 2018 baseline and represents an annual reduction of 1.7 million tonnes of CO2e, which is equivalent to taking 340,000 cars off the road annually. In 2023, we will invest approximately \$15 million as part of our GHG mitigation program and expect to reduce our GHG emissions intensity by another 7% below 2022 levels.

# GHG Emissions Intensity (Scope 1 and Scope 2)

	2018 Baseline	2019	2020	2021	2022 <sup>(1)</sup>	2025 Target
kg CO <sub>2</sub> e/boe	112	95	61	54	46	39

Our commitment to responsible resource development also extends to the retirement of our assets when they've reached the end of their economic life. We plan for full lifecycle development of our properties, which includes the abandonment, reclamation, and full restoration at the end of asset life. At December 31, 2020, we had an end of life well inventory of approximately 4,500 wells. We have committed to reducing this well inventory to zero by 2040, which represents proactive management of future financial obligations as well as regulatory compliance.

In 2022, we invested \$34 million (including \$16 million of government grants) to complete 379 well abandonments. In 2023, we will continue our abandonment and reclamation program with approximately \$25 million being directed to pipeline, wellbore and facility decommissioning along with well site reclamations.

# **Abandonment and Reclamation**

	2018	2019	2020	2021	2022	2023 Plan
Number of wells abandoned (gross)	110	113	99	237	379	270
Spending in abandonment/reclamation (\$ million) (2)	\$ 14 \$	15 \$	9 9	10 \$	34	\$ 25

<sup>1)</sup> Corporate emissions are reported based on the operating control method of the GHG Protocol. 2022 data is not yet third party verified.

<sup>(2)</sup> Spending includes government grants received for abandonment and reclamations of \$2 million in 2020, \$3 million in 2021 and \$16 million in 2022.

#### Year-end 2022 Reserves

Baytex's year-end 2022 proved and probable reserves were evaluated by McDaniel & Associates Consultants Ltd. ("McDaniel"), an independent qualified reserves evaluator. All of our oil and gas properties were evaluated in accordance with National Instrument 51-101 "Standards of Disclosure for Oil and Gas Activities" ("NI 51-101") and the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook") using the average commodity price forecasts and inflation rates of McDaniel, GLJ Petroleum Consultants ("GLJ") and Sproule Associates Limited ("Sproule") as of January 1, 2023. Complete reserves disclosure will be included in our Annual Information Form for the year ended December 31, 2022, which will be filed on or before March 31, 2023.

#### **Reserves Highlights**

- Proved developed producing ("PDP") reserves total 124 MMboe (129 MMboe at year-end 2021), proved reserves ("1P") total 264 MMboe (278 MMboe at year-end 2021) and proved plus probable reserves ("2P") total 438 MMboe (451 MMboe at year-end 2021).
- In Canada, 1P and 2P reserves increased 1% and 2%, respectively. We invested \$381 million on exploration and development expenditures in Canada and replaced 131% of production on a 2P basis with significant reserves additions coming from our Peavine heavy oil development. The divestiture of non-core natural gas assets during the fourth quarter reduced 1P and 2P reserves by 5 MMboe and 9 MMboe, respectively.
- In the Eagle Ford, 1P and 2P reserves declined 10%. The reduction in Eagle Ford reserves is largely attributable to adjustments in development plans and technical revisions associated with shale gas.
- Future development costs ("FDC") on a 1P basis increased to \$2.7 billion (\$2.4 billion at year-end 2021) and on a 2P basis, increased to \$4.3 billion (\$3.8 billion at year-end 2021). The increase in FDC is mainly attributable to inflationary pressures across our portfolio, consistent with inflationary pressures across the industry and the broader economy.
- Finding and development ("F&D") costs, including changes in FDC, were \$19.20/boe for PDP reserves, \$39.40/boe for 1P reserves and \$42.34/boe for 2P reserves.
- Generated a PDP recycle ratio of 2.8x and a 1P recycle ratio of 1.4x based on a 2022 operating netback<sup>(1)</sup> of \$54.64/boe.
- Reserves on a 1P basis are comprised of 82% oil and NGLs (34% light oil, 26% NGLs, 19% heavy oil and 2% bitumen) and 18% natural gas. PDP reserves represent 47% of 1P reserves (46% at year-end 2021) and 1P reserves represent 60% of 2P reserves (62% at year-end 2021).
- Baytex maintains a strong reserves life index of 8.3 years based on 1P reserves and 13.8 years based on 2P reserves.
- At year-end, 2022, the present value of our reserves, discounted at 10% before tax, is estimated to be \$5.9 billion (\$5.1 billion at year-end 2021). The increase is largely attributable to a higher commodity price forecast being utilized by our reserves evaluator (consultant average of approximately US\$81/bbl WTI).
- Our net asset value at year-end 2022, discounted at 10% before tax, is \$9.28 per share. This is based on the estimated reserves value plus a value for undeveloped acreage, net of long-term debt and working capital.

<sup>(1)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this press release for further information.

The following table sets forth our gross and net reserves volumes at December 31, 2022 by product type and reserves category. Please note that the data in the table may not add due to rounding.

# **Reserves Summary**

	Light and		Heavy			Natural Gas	Conventional	Shale	
	Medium Oil	Tight Oil	Oil	Bitumen	Total Oil	Liquids <sup>(3)</sup>	Natural Gas (4)	Gas	Total (5)
Reserves Summary	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(MMcf)	(MMcf)	(Mboe)
Gross (1)									
Proved producing	16,144	25,913	29,187	939	72,183	28,796	59,803	80,928	124,434
Proved developed non-producing	993	1,894	1,624	_	4,510	1,734	1,239	4,686	7,231
Proved undeveloped	24,814	20,757	20,247	3,668	69,487	39,235	25,831	117,354	132,586
Total proved	41,951	48,563	51,058	4,608	146,180	69,765	86,872	202,967	264,251
Total probable	21,881	20,719	34,526	45,751	122,878	28,728	45,786	84,633	173,342
Proved plus probable	63,832	69,283	85,584	50,359	269,057	98,493	132,658	287,600	437,593
Net (2)									
Proved producing	15,049	19,250	24,694	879	59,872	21,502	53,606	60,467	100,386
Proved developed non-producing	883	1,395	1,444	_	3,723	1,279	1,105	3,453	5,761
Proved undeveloped	23,098	15,844	17,584	3,354	59,880	29,453	22,315	88,536	107,808
Total proved	39,030	36,490	43,722	4,233	123,474	52,234	77,026	152,456	213,955
Total probable	19,989	15,789	28,960	37,202	101,940	21,795	40,387	64,878	141,279
Proved plus probable	59,018	52,278	72,681	41,436	225,414	74,029	117,413	217,335	355,234

#### Notes:

- (1) "Gross" reserves means the total working interest share of remaining recoverable reserves owned by Baytex before deductions of royalties payable to others.
- (2) "Net" reserves means Baytex's gross reserves less all royalties payable to others plus royalty interest reserves.
- (3) Natural Gas Liquids includes condensate.
- (4) Conventional Natural Gas includes associated, non-associated and solution gas.
- (5) Oil equivalent amounts have been calculated using a conversion rate of six thousand cubic feet of natural gas to one barrel of oil. BOEs may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

#### **Reserves Reconciliation**

The following table reconciles the year-over-year changes in our gross reserves volumes by product type and reserves category. Please note that the data in the table may not add due to rounding.

# Proved Reserves – Gross Volumes (1) (Forecast Prices)

	Light and Medium Oil	Tight Oil	Heavy Oil	Bitumen	Total Oil	Natural Gas Liquids <sup>(3)</sup>	Conventional Natural Gas <sup>(4)</sup>	Shale Gas	Total <sup>(5)</sup>
	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(MMcf)	(MMcf)	(Mboe)
December 31, 2021	46,009	53,216	46,003	4,838	150,067	72,137	104,423	231,439	278,181
Extensions	2,456	1,673	11,275	_	15,404	1,946	15,912	4,201	20,702
Technical Revisions (2)	(2,504)	(1,164)	3,034	344	(290)	(152)	4,658	(20,846)	(3,140)
Acquisitions	_	_	_	_	_	_	_	_	_
Dispositions	_	_	(1)	_	(1)	(743)	(24,363)	_	(4,804)
Economic Factors	1,320	395	686	69	2,470	536	3,450	1,298	3,797
Production	(5,331)	(5,556)	(9,939)	(644)	(21,470)	(3,960)	(17,207)	(13,125)	(30,485)
December 31, 2022	41,951	48,563	51,058	4,608	146,180	69,765	86,872	202,967	264,251

# Probable Reserves – Gross Volumes (1) (Forecast Prices)

	Light and Medium Oil	Tight Oil	Heavy Oil	Bitumen	Total Oil	Natural Gas Liquids <sup>(3)</sup>	Conventional Natural Gas <sup>(4)</sup>	Shale Gas	Total <sup>(5)</sup>
	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(MMcf)	(MMcf)	(Mboe)
December 31, 2021	23,296	21,485	29,705	45,874	120,360	27,751	62,394	84,928	172,665
Extensions	636	904	3,744	_	5,285	602	4,183	1,883	6,898
Technical Revisions (2)	(2,414)	(1,796)	(866)	(136)	(5,211)	844	(1,880)	(2,647)	(5,121)
Acquisitions	_	_	_	_	_	_	_	_	_
Dispositions	_	_	_	_	_	(655)	(21,175)	_	(4,184)
Economic Factors	363	126	1,942	12	2,443	186	2,263	468	3,084
Production	_	_	_	_	_	_	_	_	
December 31, 2022	21,881	20,719	34,526	45,751	122,877	28,728	45,786	84,633	173,342

# Proved Plus Probable Reserves – Gross Volumes (1) (Forecast Prices)

	Light and		Heavy			Natural Gas	Conventional	Shale	
	Medium Oil	Tight Oil	Oil	Bitumen	Total Oil	Liquids (3)		Gas	Total (5)
	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(Mbbls)	(MMcf)	(MMcf)	(Mboe)
December 31, 2021	69,305	74,701	75,709	50,713	270,427	99,888	166,817	316,367	450,846
Extensions	3,093	2,577	15,019	_	20,689	2,549	20,095	6,085	27,601
Technical Revisions (2)	(4,917)	(2,960)	2,168	208	(5,500)	692	2,778	(23,492)	(8,261)
Acquisitions	_	_	_	_	_	_	_	_	_
Dispositions	_	_	(1)	_	(2)	(1,397)	(45,537)	_	(8,989)
Economic Factors	1,683	521	2,628	81	4,913	722	5,713	1,765	6,881
Production	(5,331)	(5,556)	(9,939)	(644)	(21,470)	(3,960)	(17,207)	(13,125)	(30,485)
December 31, 2022	63,832	69,283	85,584	50,359	269,058	98,493	132,658	287,600	437,593

#### Notes:

- (1) "Gross" reserves means the total working interest share of remaining recoverable reserves owned by Baytex before deductions of royalties payable to others.
- (2) Negative technical revisions in light and medium oil are predominantly associated with higher field operating costs in our Viking asset due to inflationary impacts truncating end of life forecasts and natural variation in actual performance vs forecast. Negative technical revisions in tight oil are predominantly associated with higher field operating costs in our Eagle Ford asset due to inflationary impacts truncating end of life forecasts and natural variation in actual performance vs forecast. Negative technical revisions in shale gas are predominantly associated with natural variation in actual performance vs forecast in our Eagle Ford asset.
- (3) Natural gas liquids include condensate.
- (4) Conventional natural gas includes associated, non-associated and solution gas.
- (5) Oil equivalent amounts have been calculated using a conversion rate of six thousand cubic feet of natural gas to one barrel of oil. BOEs may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

# **Future Development Costs**

The following table sets forth future development costs deducted in the estimation of the future net revenue attributable to the reserves categories noted below.

	Proved	Proved Plus
Future Development Costs (\$ millions)	Reserves	Probable Reserves
2023	490	516
2024	602	643
2025	510	625
2026	505	707
2027	494	569
Remainder	95	1,228
Total FDC undiscounted	2,695	4,288

# F&D and FD&A Costs – including future development costs

Based on the evaluation of our petroleum and natural gas reserves prepared by McDaniel, the efficiency of our capital program is summarized in the following table.

\$ millions except for per boe amounts	2022	202	I	2020	3 Year
Proved plus Probable Reserves					
Finding & Development Costs					
Exploration and development expenditures	\$ 521.5	\$ 313.3	3 \$	280.3 \$	1,115.2
Net change in Future Development Costs	\$ 588.6	\$ 147.4	\$	(705.9) \$	30.1
Gross Reserves additions (MMboe)	26.2	18.8	3	(38.4)	6.6
F&D Costs (\$/boe)	\$ 42.34	\$ 24.55	5 \$	11.08	n.m. <sup>(1)</sup>
Finding, Development & Acquisition ("FD&A") Costs					
Exploration and development expenditures and net acquisitions	\$ 497.2	\$ 307.	<b> </b> \$	280.2 \$	1,084.5
Net change in Future Development Costs	\$ 537.6	\$ 144.4	1 \$	(709.3) \$	(27.3)
Gross Reserves additions (MMboe)	17.2	18.4	1	(38.6)	(3.0)
FD&A Costs (\$/boe)	\$ 60.05	\$ 24.55	5 \$	11.12	n.m. <sup>(1)</sup>
Proved Reserves					
Finding & Development Costs					
Exploration and development expenditures	\$ 521.5	\$ 313.3	3 \$	280.3 \$	1,115.2
Net change in Future Development Costs	\$ 320.1	\$ 308.6	\$	(464.4) \$	164.2
Gross Reserves additions (MMboe)	21.4	35.2	2	(13.1)	43.5
F&D Costs (\$/boe)	\$ 39.40	\$ 17.67	7 \$	14.06 \$	29.44
Finding, Development & Acquisition Costs					
Exploration and development expenditures and net acquisitions	\$ 497.2	\$ 307.	<b>I</b> \$	280.2 \$	1,084.5
Net change in Future Development Costs	\$ 285.0	\$ 316.8	3 \$	(464.4) \$	137.4
Gross Reserves additions (MMboe)	16.6	36.1		(13.1)	39.5
FD&A Costs (\$/boe)	\$ 47.25	\$ 17.30	\$	14.07 \$	30.92
Proved Developed Producing Reserves					
Finding & Development Costs					
Exploration and development expenditures	\$ 521.5	\$ 313.3	3 \$	280.3 \$	1,115.2
Gross Reserves additions (MMboe)	27.2	38.2	2	7.7	73.1
F&D Costs (\$/boe)	\$ 19.20	\$ 8.20	\$	36.63 \$	15.27
Finding, Development & Acquisition Costs					
Exploration and development expenditures and net acquisitions	\$ 497.2	\$ 307.1	\$	280.2 \$	1,084.5
Gross Reserves additions (MMboe)	26.0	38.1		7.6	71.8
FD&A Costs (\$/boe)	\$ 19.13	\$ 8.06	\$ \$	36.64 \$	15.11

Note:

<sup>(1)</sup> Not meaningful.

#### **Reserves Life Index**

The following table sets forth our reserves life index, which is calculated by dividing our proved and proved plus probable reserves at year-end 2022 by annualized Q4/2022 production.

		Reserves Life Index (years)				
	Q4/2022 Production	Proved	Proved Plus Probable			
Crude Oil and NGL (bbl/d)	72,585	8.2	13.9			
Natural Gas (Mcf/d)	85,679	9.3	13.4			
Oil Equivalent (boe/d)	86,864	8.3	13.8			

#### **Forecast Prices and Costs**

The following table summarizes the forecast prices used in preparing the estimated reserves volumes and the net present values of future net revenues at December 31, 2022. The estimated future net revenue to be derived from the production of the reserves is based on the following average of the price forecasts of McDaniel, GLJ and Sproule as of January 1, 2023.

Year	WTI Crude Oil US\$/bbl	Edmonton Light Crude Oil \$/bbl	Western Canadian Select \$/bbl	Henry Hub US\$/MMbtu	AECO Spot \$/MMbtu	Inflation Rate %/Yr	Exchange Rate \$US/\$Cdn
2022 act.	94.65	120.55	98.85	6.40	5.55	6.9	0.770
2023	80.33	103.76	76.54	4.74	4.23	_	0.745
2024	78.50	97.74	77.75	4.50	4.40	2.3	0.765
2025	76.95	95.27	77.55	4.31	4.21	2.0	0.768
2026	77.61	95.58	80.07	4.40	4.27	2.0	0.772
2027	79.16	97.07	81.89	4.49	4.34	2.0	0.775
2028	80.74	99.01	84.02	4.58	4.43	2.0	0.775
2029	82.36	100.99	85.73	4.67	4.51	2.0	0.775
2030	84.00	103.01	87.44	4.76	4.60	2.0	0.775
2031	85.69	105.07	89.20	4.86	4.69	2.0	0.775
2032	87.40	106.69	91.11	4.95	4.79	2.0	0.775
Thereafter		Esc	calation rate of 2.0%			2.0	0.775

# Net Present Value of Reserves (1) (Forecast Prices and Costs)

The following table summarizes the McDaniel estimate of the net present value before income taxes of the future net revenue attributable to our reserves.

Reserves at December 31, 2022 (\$ millions, discounted at)	0%	5%	10%	15%
Proved developed producing	2,821	2,485	2,197	1,978
Proved developed non-producing	296	225	185	159
Proved undeveloped	3,007	2,055	1,485	1,108
Total proved	6,124	4,765	3,867	3,246
Probable	5,303	3,065	2,011	1,434
Total Proved Plus Probable (before tax)	11,427	7,830	5,878	4,680

# Note:

<sup>(1)</sup> Includes abandonment, decommissioning and reclamation costs for all producing and non-producing wells and facilities.

#### **Net Asset Value (Forecast Prices and Costs**

Our estimated net asset value is based on the estimated net present value of all future net revenue from our reserves, before income taxes, as estimated by McDaniel at year-end, plus the estimated value of our undeveloped land holdings, less net debt. This calculation can vary significantly depending on the oil and natural gas price assumptions. In addition, this calculation assumes only the reserves identified in the reserves report with no further acquisitions or incremental development.

The following table sets forth our net asset value as at December 31, 2022.

(\$ millions, except per share amounts, discounted at)	5%	10%	15%
Net present value of proved plus probable reserves (1)	7,830	5,878	4,680
Undeveloped land holdings (2)	166	166	166
Net Debt (3)	(987)	(987)	(987)
Net Asset Value	7,009	5,057	3,859
Net Asset Value per Share (4)	12.86	9.28	7.08

#### Notes

- (1) Includes abandonment, decommissioning and reclamation costs for all producing and non-producing wells and facilities.
- (2) The value of undeveloped land holdings generally represents the estimated replacement cost of our undeveloped land.
- (3) Capital management measure. Refer to the Specified Financial Measures section in this press release for further information.
- (4) Based on 544.9 million common shares outstanding as at December 31, 2022.

#### Additional Information

Our audited consolidated financial statements for the year ended December 31, 2022 and the related Management's Discussion and Analysis of the operating and financial results can be accessed on our website at www.baytexenergy.com and will be available shortly through SEDAR at www.sedar.com and EDGAR at www.sec.gov/edgar.shtml.

#### **Advisory Regarding Forward-Looking Statements**

In the interest of providing Baytex's shareholders and potential investors with information regarding Baytex, including management's assessment of Baytex's future plans and operations, certain statements in this press release are "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995 and "forward-looking information" within the meaning of applicable Canadian securities legislation (collectively, "forward-looking statements"). In some cases, forward-looking statements can be identified by terminology such as "believe", "continue", ""estimate", "expect", "forecast", "intend", "may", "objective", "ongoing", "outlook", "potential", "project", "plan", "should", "target", "would", "will" or similar words suggesting future outcomes, events or performance. The forward-looking statements contained in this press release speak only as of the date thereof and are expressly qualified by this cautionary statement.

Specifically, this press release contains forward-looking statements relating to but not limited to: our 2023 development plans with respect to our high quality oil weighted portfolio and our Peavine acreage and Duvernay play; that we expect to hit our next debt target during Q3/2023 at which point we intend to increase our direct shareholder returns to 50% of free cash flow; our commitment to allocate capital effectively to generate meaningful free cash flow and increase direct shareholder returns; that we expect to generate \$450 million of free cash flow in 2023; our guidance for 2023 exploration and development expenditures, production, royalty rate, operating, transportation, general and administration and interest expense and leasing expenditures and asset retirement obligations; in the Eagle Ford that we expect to bring 15 net wells onstream in 2023; in the Viking that we expect to bring 144 nets wells onstream in 2023; in the Duvernay we expect to drill two three-well pads; in 2023, that we will drill ~10 net Bluesky wells at Peace River and 40 net wells at Lloydminster; at Peavine bring 31 wells on stream in 2023; that we have de-risked 50 of 80 sections of Peavine lands, hold 125 sections that are highly prospective for Clearwater development and believe the lands hold the potential for greater than 250 locations with production growing to 15,000 bbl/day; that we use financial derivative contracts and crude-by-rail to reduce adjusted funds flow volatility, the percentage of our 2023 net crude exposure that is hedged; that we are committed to monitoring GHG emissions, setting targets and pursuing cost-effective decarbonization strategies; our 2025 GHG emissions intensity reduction target and our strategies to reach the target; our 2023 expected spending on GHG mitigation; our commitment to abandon and reclaim 4,500 wells by 2040, the number of wells we expect to abandon and our expected 2023 spending on abandonment and reclamation; future development costs, F&D and FD&A; our reserves life index; forecast prices for oil and natural gas; forecast inflation and exchange rates; the net present value before income taxes of the future net revenue attributable to our reserves; the value of our undeveloped land holdings and our estimated net asset value. In addition, information and statements relating to reserves are deemed to be forward-looking statements, as they involve implied assessment, based on certain estimates and assumptions, that the reserves described exist in quantities predicted or estimated, and that they can be profitably produced in the future.

These forward-looking statements are based on certain key assumptions regarding, among other things: oil and natural gas prices and differentials between light, medium and heavy crude oil prices; well production rates and reserve volumes; our ability to add production and reserves through our exploration and development activities; capital expenditure levels; our ability to borrow under our credit agreements; the receipt, in a timely manner, of regulatory and other required approvals for our operating activities; the availability and cost of labour and other industry services; interest and foreign exchange rates; the continuance of existing and, in certain circumstances, proposed tax and royalty regimes; our ability to develop our crude oil and natural gas properties in the manner currently contemplated; that we will have sufficient financial resources in the future to provide shareholder returns; and current industry conditions, laws and regulations continuing in effect (or, where changes are proposed, such changes being adopted as anticipated). Readers are cautioned that such assumptions, although considered reasonable by Baytex at the time of preparation, may prove to be incorrect.

Actual results achieved will vary from the information provided herein as a result of numerous known and unknown risks and uncertainties and other factors. Such factors include, but are not limited to: the volatility of oil and natural gas prices and price differentials (including the impacts of Covid-19); restrictions or costs imposed by climate change initiatives and the physical risks of climate change; risks associated with our ability to develop our properties and add reserves; the impact of an energy transition on demand for petroleum productions; changes in income tax or other laws or government incentive programs; availability and cost of gathering, processing and pipeline systems; retaining or replacing our leadership and key personnel; the availability and cost of capital or borrowing; risks associated with a third-party operating our Eagle Ford properties; risks associated with large projects; costs to develop and operate our properties; public perception and its influence on the regulatory regime; current or future control, legislation or regulations; new regulations on hydraulic fracturing; restrictions on or access to water or other fluids; regulations regarding the disposal of fluids; risks associated with our hedging activities; variations in interest rates and foreign exchange rates; uncertainties associated with estimating oil and natural gas reserves; our inability to fully insure against all risks; additional risks associated with our thermal heavy crude oil projects; our ability to compete with other organizations in the oil and gas industry; risks associated with our use of information technology systems; results of litigation; that our credit facilities may not provide sufficient liquidity or may not be renewed; failure to comply with the covenants in our debt agreements; risks of counterparty default; the impact of Indigenous claims; risks associated with expansion into new activities; risks associated with the ownership of our securities, including changes in market-based factors; risks for United States and other nonresident shareholders, including the ability to enforce civil remedies, differing practices for reporting reserves and production, additional taxation applicable to non-residents and foreign exchange risk; the risk that we may not have sufficient financial resources in the future to provide shareholder returns; and other factors, many of which are beyond our control. Readers are cautioned that the foregoing list of risk factors is not exhaustive. New risk factors emerge from time to time, and it is not possible for management to predict all of such factors and to assess in advance the impact of each such factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

The future acquisition of our common shares pursuant to a share buyback (including through its NCIB), if any, and the level thereof is uncertain. Any decision to acquire common shares pursuant to a share buyback will be subject to the discretion of the Board and may depend on a variety of factors, including, without limitation, our business performance, financial condition, financial requirements, growth plans, expected capital requirements and other conditions existing at such future time including, without limitation, contractual restrictions and satisfaction of the solvency tests imposed on us under applicable corporate law. There can be no assurance of the number of Common Shares that we will acquire pursuant to a share buyback, if any, in the future.

These and additional risk factors are discussed in our Annual Information Form, Annual Report on Form 40-F and Management's Discussion and Analysis for the year ended December 31, 2022, to be filed with Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission on February 23, 2023 and in our other public filings. The above summary of assumptions and risks related to forward-looking statements has been provided in order to provide shareholders and potential investors with a more complete perspective on Baytex's current and future operations and such information may not be appropriate for other purposes.

This press release contains information that may be considered a financial outlook under applicable securities laws about the Corporation's potential financial position, including, but not limited to, our 2023 guidance for development expenditures; our expected 2023 free cash flow; our intentions of allocating our annual free cash flow to shareholder returns through a share buyback and debt reduction; all of which are subject to numerous assumptions, risk factors, limitations and qualifications, including those set forth in the above paragraphs. The actual results of operations of the Corporation and the resulting financial results will vary from the amounts set forth in this press release and such variations may be material. This information has been provided for illustration only and with respect to future periods are based on budgets and forecasts that are speculative and are subject to a variety of contingencies and may not be appropriate for other purposes. Accordingly, these estimates are not to be relied upon as indicative of future results. Except as required by applicable securities laws, the Corporation undertakes no obligation to update such financial outlook, whether as a result of new information, future events or otherwise. The financial outlook contained in this press release was made as of the date of this press release and was provided for the purpose of providing further information about the Corporation's potential future business operations. Readers are cautioned that the financial outlook contained in this press release is not conclusive and is subject to change.

All amounts in this press release are stated in Canadian dollars unless otherwise specified.

#### **Specified Financial Measures**

In this press release, we refer to certain financial measures (such as free cash flow, operating netback, average royalty rate and total sales, net of blending and other expense) which do not have any standardized meaning prescribed by IFRS. While these measures are commonly used in the oil and gas industry, our determination of these measures may not be comparable with calculations of similar measures presented by other reporting issuers. This press release also contains the terms "adjusted funds flow" and "net debt" which are considered capital management measures. We believe that inclusion of these specified financial measures provides useful information to financial statement users when evaluating the financial results of Baytex.

#### **Non-GAAP Financial Measures**

Total sales, net of blending and other expense

Total sales, net of blending and other expense represents the revenues realized from produced volumes during a period. Total sales, net of blending and other expense is comprised of total petroleum and natural gas sales adjusted for blending and other expense. We believe including the blending and other expense associated with purchased volumes is useful when analyzing our realized pricing for produced volumes against benchmark commodity prices.

#### Operating netback

Operating netback is used to assess our operating performance and our ability to generate cash margin on a unit of production basis. Operating netback is comprised of petroleum and natural gas sales, less blending expense, royalties, operating expense and transportation expense.

The following table reconciles operating netback to petroleum and natural gas sales.

	Years Ended	d December 31
(\$ thousands)	2022	2021
Petroleum and natural gas sales	\$ 2,889,045	5 \$ 1,868,195
Blending and other expense	(189,454	(85,689)
Total sales, net of blending and other expense	2,699,591	1,782,506
Royalties	(562,964	(339,156)
Operating expense	(422,666	(343,002)
Transportation expense	(48,561	(32,261)
Operating netback	\$ 1,665,400	1,068,087

#### Free cash flow

We use free cash flow to evaluate our financial performance and to assess the cash available for debt repayment, common share repurchases, dividends and acquisition opportunities. Free cash flow is comprised of cash flows from operating activities adjusted for changes in non-cash working capital, additions to exploration and evaluation assets, additions to oil and gas properties and payments on lease obligations.

Free cash flow is reconciled to cash flows from operating activities in the following table.

	Y	ears Ended December	· 31
(\$ thousands)		2022	2021
Cash flows from operating activities	\$	1,172,872 \$	712,384
Change in non-cash working capital		(26,072)	26,582
Additions to exploration and evaluation assets		(6,359)	(3,298)
Additions to oil and gas properties		(515,183)	(310,005)
Payments on lease obligations		(3,732)	(4,334)
Free cash flow	\$	621,526 \$	421,329

#### **Non-GAAP Financial Ratios**

Total sales, net of blending and other expense per boe

Total sales, net of blending and other per boe is used to compare our realized pricing to applicable benchmark prices and is calculated as total sales, net of blending and other expense (a non-GAAP financial measure) divided by barrels of oil equivalent production volume for the applicable period.

# Average royalty rate

Average royalty rate is used to evaluate the performance of our operations from period to period and is comprised of royalties divided by total sales, net of blending and other expense (a non-GAAP financial measure). The actual royalty rates can vary for a number of reasons, including the commodity produced, royalty contract terms, commodity price level, royalty incentives and the area or jurisdiction.

#### Operating netback per boe

Operating netback per boe is equal to operating netback (a non-GAAP financial measure) divided by barrels of oil equivalent sales volume for the applicable period and is used to assess our operating performance on a unit of production basis.

#### **Capital Management Measures**

#### Net debt

We use net debt to monitor our current financial position and to evaluate existing sources of liquidity. We also use net debt projections to estimate future liquidity and whether additional sources of capital are required to fund ongoing operations. Net debt is comprised of our credit facilities and long-term notes outstanding adjusted for unamortized debt issuance costs, trade and other payables, cash, and trade and other receivables. The following table summarizes our calculation of net debt.

(\$ thousands)	December 31, 2022	December 31, 2021
Credit facilities	\$ 383,031	\$ 505,171
Unamortized debt issuance costs - Credit facilities (1)	2,363	1,343
Long-term notes	547,598	874,527
Unamortized debt issuance costs - Long-term notes (1)	6,999	11,393
Trade and other payables	281,404	190,692
Cash	(5,464)	_
Trade and other receivables	(228,485)	(173,409)
Net debt	\$ 987,446	\$ 1,409,717

<sup>(1)</sup> Unamortized debt issuance costs were obtained from Note 7 Credit Facilities and Note 8 Long-term Notes from the Consolidated Financial Statements for the year ended December 31, 2022.

#### Adjusted funds flow

Adjusted funds flow is used to monitor operating performance and our ability to generate funds for exploration and development expenditures and settlement of abandonment obligations. Adjusted funds flow is comprised of cash flows from operating activities adjusted for changes in non-cash working capital and asset retirement obligations settled during the applicable period.

Adjusted funds flow is reconciled to amounts disclosed in the primary financial statements in the following table.

	Years Ended	December 31
(\$ thousands)	2022	2021
Cash flows from operating activities	\$ 1,172,872	\$ 712,384
Change in non-cash working capital	(26,072)	26,582
Asset retirement obligations settled	18,351	6,662
Adjusted funds flow	\$ 1,165,151	\$ 745,628

## Advisory Regarding Oil and Gas Information

The reserves information contained in this press release has been prepared in accordance with NI 51-101. Complete NI 51-101 reserves disclosure will be included in our Annual Information Form for the year ended December 31, 2022, which will be filed on February 23, 2023. Listed below are cautionary statements that are specifically required by NI 51-101:

- The term barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one boe (6 mcf/bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.
- With respect to finding and development costs, the aggregate of the exploration and development costs incurred in the most recent financial year and the change during that year in estimated future development costs generally will not reflect total finding and development costs related to reserves additions for that year.
- This press release contains estimates of the net present value of our future net revenue from our reserves. Such amounts do not represent the fair market value of our reserves.

This press release discloses drilling inventory and potential drilling locations. Drilling inventory and drilling locations refers to Baytex's proved, probable and unbooked locations. Proved locations and probable locations account for drilling locations in our inventory that have associated proved and/or probable reserves. Unbooked locations are internal estimates based on our prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal review. Unbooked locations do not have attributed reserves. Unbooked locations are farther away from existing wells and, therefore, there is more uncertainty whether wells will be drilled in such locations and if drilled there is more uncertainty whether such wells will result in additional oil and gas reserves, resources or production. Of the 250 or more potential drilling locations currently identified in the Clearwater, as at December 31, 2022, 18 are proved locations, 17 are probable locations and the remainder are unbooked locations.

Throughout this press release, "oil and NGL" refers to heavy oil, bitumen, light and medium oil, tight oil, condensate and natural gas liquids ("NGL") product types as defined by NI 51-101. The following table shows Baytex's disaggregated production volumes for the three and twelve months ended December 31, 2022. The NI 51-101 product types are included as follows: "Heavy Oil" - heavy oil and bitumen, "Light and Medium Oil" - light and medium oil, tight oil and condensate, "NGL" - natural gas liquids and "Natural Gas" - shale gas and conventional natural gas.

	Three Months Ended December 31, 2022				Tv	elve Months E	nded Decer	mber 31, 20	22	
	Heavy Oil (bbl/d)	Light and Medium Oil (bbl/d)	NGL (bbl/d)	Natural Gas (Mcf/d)	Oil Equivalent (boe/d)	Heavy Oil (bbl/d)	Light and Medium Oil (bbl/d)	NGL (bbl/d)	Natural Gas (Mcf/d)	Oil Equivalent (boe/d)
Canada – Heavy										
Peace River	10,991	10	40	11,383	12,938	10,766	10	35	11,753	12,770
Lloydminster	10,818	22	_	1,322	11,061	10,784	12	_	1,602	11,064
Peavine	11,009	_	_	_	11,009	7,442	_	_	_	7,442
Canada - Light										
Viking	_	12,540	192	11,359	14,625	_	14,052	189	11,990	16,239
Duvernay	_	1,290	1,172	3,575	3,058	_	1,247	887	2,811	2,603
Remaining Properties	_	649	554	18,314	4,255	_	739	785	21,798	5,157
United States										
Eagle Ford	_	17,594	5,703	39,726	29,918	_	17,041	5,679	33,146	28,245
Total	32,819	32,105	7,661	85,679	86,864	28,993	33,101	7,575	83,101	83,519

This press release contains metrics commonly used in the oil and natural gas industry, such as "finding and development costs", "finding, development and acquisition costs", "net asset value", and "reserves life index." These terms do not have a standardized meaning and may not be comparable to similar measures presented by other companies, and therefore should not be used to make such comparisons. Such metrics have been included in this press release to provide readers with additional measures to evaluate Baytex's performance, however, such measures are not reliable indicators of Baytex's future performance and future performance may not compare to Baytex's performance in previous periods and therefore such metrics should not be unduly relied upon.

Finding and development costs are calculated on a per boe basis by dividing the aggregate of the change in future development costs from the prior year for the particular reserve category and the costs incurred on exploration and development activities in the year by the change in reserves from the prior year for the reserve category.

Finding, development and acquisition costs are calculated on a per boe basis by dividing the aggregate of the change in future development costs from the prior year for the particular reserve category and the costs incurred on development and exploration activities and property acquisitions (net of dispositions) in the year by the change in reserves from the year for the reserve category

Net asset value has been calculated based on the estimated net present value of all future net revenue from our reserves, before income taxes, as estimated by McDaniel effective December 31, 2022, plus the estimated value of our undeveloped land holdings, less net debt.

Reserve life index means the reserves for the particular reserve category divided by annualized 2022 fourth quarter production.

References herein to average 30-day initial production rates and other short-term production rates are useful in confirming the presence of hydrocarbons, however, such rates are not determinative of the rates at which such wells will commence production and decline thereafter and are not indicative of long term performance or of ultimate recovery. While encouraging, readers are cautioned not to place reliance on such rates in calculating aggregate production for us or the assets for which such rates are provided. A pressure transient analysis or well-test interpretation has not been carried out in respect of all wells. Accordingly, we caution that the test results should be considered to be preliminary.

#### **Notice to United States Readers**

The petroleum and natural gas reserves contained in this press release have generally been prepared in accordance with Canadian disclosure standards, which are not comparable in all respects to United States or other foreign disclosure standards. For example, the United States Securities and Exchange Commission (the "SEC") requires oil and gas issuers, in their filings with the SEC, to disclose only "proved reserves", but permits the optional disclosure of "probable reserves" (each as defined in SEC rules). Canadian securities laws require oil and gas issuers disclose their reserves in accordance with NI 51-101, which requires disclosure of not only "proved reserves" but also "probable reserves". Additionally, NI 51-101 defines "proved reserves" and "probable reserves" differently from the SEC rules. Accordingly, proved and probable reserves disclosed in this press release may not be comparable to United States standards. Probable reserves are higher risk and are generally believed to be less likely to be accurately estimated or recovered than proved reserves.

In addition, under Canadian disclosure requirements and industry practice, reserves and production are reported using gross volumes, which are volumes prior to deduction of royalty and similar payments. The SEC rules require reserves and production to be presented using net volumes, after deduction of applicable royalties and similar payments.

Moreover, Baytex has determined and disclosed estimated future net revenue from its reserves using forecast prices and costs, whereas the SEC rules require that reserves be estimated using a 12-month average price, calculated as the arithmetic average of the first-day-of-the-month price for each month within the 12-month period prior to the end of the reporting period. As a consequence of the foregoing, Baytex's reserve estimates and production volumes in this press release may not be comparable to those made by companies utilizing United States reporting and disclosure standards.

# BAYTEX ENERGY CORP. Management's Discussion and Analysis For the years ended December 31, 2022 and 2021 Dated February 23, 2023

The following is management's discussion and analysis ("MD&A") of the operating and financial results of Baytex Energy Corp. for the years ended December 31, 2022 and 2021. This information is provided as of February 23, 2023. In this MD&A, references to "Baytex", the "Company", "we", "us" and "our" and similar terms refer to Baytex Energy Corp. and its subsidiaries on a consolidated basis, except where the context requires otherwise. The results for the three months and year ended December 31, 2022 ("Q4/2022" and "2022") have been compared with the results for the three months and year ended December 31, 2021 ("Q4/2021" and "2021"). This MD&A should be read in conjunction with the Company's audited consolidated financial statements ("consolidated financial statements") for the years ended December 31, 2022 and 2021, together with the accompanying notes and the Annual Information Form ("AIF") for the year ended December 31, 2022. These documents and additional information about Baytex are accessible on the SEDAR website at www.sedar.com and through the U.S. Securities and Exchange Commission at www.sec.gov. All amounts are in Canadian dollars, unless otherwise stated, and all tabular amounts are in thousands of Canadian dollars, except for percentages and per common share amounts or as otherwise noted.

In this MD&A, barrel of oil equivalent ("boe") amounts have been calculated using a conversion rate of six thousand cubic feet of natural gas to one barrel of oil, which represents an energy equivalency conversion method applicable at the burner tip and does not represent a value equivalency at the wellhead. While it is useful for comparative measures, it may not accurately reflect individual product values and may be misleading if used in isolation.

This MD&A contains forward-looking information and statements along with certain measures which do not have any standardized meaning in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. The terms "operating netback", "free cash flow", "average royalty rate", "heavy oil, net of blending and other expense" and "total sales, net of blending and other expense" are specified financial measures that do not have any standardized meaning as prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies where similar terminology is used. This MD&A also contains the terms "adjusted funds flow", "net debt" and "net debt to adjusted funds flow ratio" which are capital management measures. Refer to our advisory on forward-looking information and statements and a summary of our specified financial measures at the end of the MD&A.

# **BAYTEX ENERGY CORP.**

Baytex Energy Corp. is a North American focused energy company based in Calgary, Alberta. The Company operates in Canada and the United States ("U.S."). The Canadian operating segment includes our light oil assets in the Viking and Duvernay, our heavy oil assets in Peace River and Lloydminster and our conventional oil and natural gas assets in Western Canada. The U.S. operating segment includes our Eagle Ford assets in Texas.

## 2022 ANNUAL HIGHLIGHTS

Baytex delivered strong operating and financial results in 2022. We invested \$521.5 million in exploration and development expenditures and generated annual production of 83,519 boe/d. Free cash flow<sup>(1)</sup> of \$621.5 million reflects our strong financial performance for 2022 and was used for debt reduction and to initiate direct returns to shareholders.

Energy prices were strong due to uncertainty surrounding global energy security while recent concerns over high inflation and slowing economic activity have caused declines in oil prices in late 2022. The average WTI benchmark price for 2022 was US\$94.23/bbl which was US\$26.31/bbl higher than 2021 when WTI averaged US\$67.92/bbl.

Production increased to 83,519 boe/d in 2022 compared to 80,156 boe/d in 2021 primarily from strong well results in our Clearwater program. Production was consistent with expectations and our revised annual guidance of 84,000 boe/d. Production in Canada was 55,275 boe/d in 2022 which is a 5,851 boe/d increase from 2021 driven primarily from our success in the Clearwater play at Peavine. In the U.S., production decreased to 28,245 boe/d in 2022 from 30,731 boe/d in 2021 with less activity on our lands in 2022. Exploration and development expenditures were \$521.5 million for 2022 with \$140.7 million invested in the U.S. and \$380.8 million invested in Canada.

Adjusted funds flow<sup>(2)</sup> of \$1.2 billion and free cash flow of \$621.5 million in 2022 were higher than \$745.6 million and \$421.3 million for 2021, respectively, as a result of higher benchmark prices and production. Cash flows from operating activities increased to \$1.2 billion in 2022 compared to \$712.4 million in 2021. Our strong operating and financial results contributed to net income of \$855.6 million for 2022 compared to \$1.6 billion in 2021 which included impairment reversals of \$1.5 billion compared to impairment reversals of \$267.7 million recorded in 2022.

- (1) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.
- (2) Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.

We used free cash flow<sup>(1)</sup> of \$621.5 million generated during 2022 for debt reduction and shareholder returns. Net debt<sup>(2)</sup> of \$987.4 million at December 31, 2022 was \$422.3 million lower than \$1.4 billion at December 31, 2021 and we repurchased and cancelled 24.3 million common shares for \$159.0 million during 2022, representing 4.3% of the shares outstanding at commencement of the normal course issuer bid.

- (1) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.
- (2) Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information

#### **GUIDANCE**

In 2023, we will advance development across our high-quality asset base, further delineate our Peavine Clearwater acreage and progress our Duvernay light oil resource play. We are committed to allocating 25% of free cash flow to share buybacks until we reach our net debt target of \$800 million, at which time we anticipate increasing our shareholder returns to 50% of free cash flow.

Our 2023 annual guidance includes exploration and development expenditures of \$575 - \$650 million and is designed to generate annual production of 86,000 - 89,000 boe/d. Additional activity and Clearwater development in 2023 will result in exploration and development expenditures of \$575 - \$650 million in 2023 compared to \$522 million in 2022. Production growth will be driven by our Canadian assets which we expect to result in a modest increase in our per unit expected operating and transportation costs for 2023 relative to our 2022 results. We expect lower cash interest expense in 2023 relative to 2022 due to lower net debt as we continue to use free cash flow for debt repayment. We are committed to reducing our inactive wellbore count and have budgeted for \$25 million of asset retirement spending in 2023 relative to \$18 million in 2022.

The following table compares our 2022 revised annual guidance and 2023 annual guidance to our 2022 results. Production and exploration and development expenditures for 2022 were consistent with our 2022 revised annual guidance, as well as expenses which reflects our ongoing effort to maintain a competitive cost structure despite inflationary pressures in our industry.

	2022 Revised Annual Guidance <sup>(1)</sup>	2022 Results	2023 Annual Guidance (2)
Exploration and development expenditures	~\$515 million	\$522 million	\$575 - \$650 million
Production (boe/d)	~84,000 boe/d	83,519	86,000 - 89,000
Expenses:			
Average royalty rate (3)	21.0% - 22.0%	20.9%	20.0% - 22.0%
Operating (4)	\$13.75 - \$14.25/boe	\$13.86/boe	\$14.00 - \$14.75/boe
Transportation (4)	\$1.50 - \$1.60/boe	\$1.59/boe	\$1.90 - \$2.10/boe
General and administrative (4)	\$48 million (\$1.57/boe)	\$50 million (\$1.65/boe)	\$52 million (\$1.63/boe)
Cash Interest (4)	\$79 million (\$2.58/boe)	\$80 million (\$2.64/boe)	\$65 million (\$2.04/boe)
Leasing expenditures	\$3 million	\$4 million	\$4 million
Asset retirement obligations settled (5)	\$20 million	\$18 million	\$25 million

- (1) As announced on November 3, 2022.
- (2) As announced on December 7, 2022.
- (3) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.
- (4) Refer to Operating Expense, Transportation Expense, General and Administrative Expense and Financing and Interest Expense sections of this MD&A for description of the composition of these measures.
- (5) Government grants reduced asset retirement obligations by \$4.0 million in 2022.

#### **RESULTS OF OPERATIONS**

The Canadian operating segment includes our light oil assets in the Viking and Duvernay, our heavy oil assets in Peace River and Lloydminster and our conventional oil and natural gas assets in Western Canada. The U.S. operating segment includes our Eagle Ford assets in Texas.

#### **Production**

Years Ended December 31

		2022			2021		
	Canada	Canada U.S.		Canada U.S.		Total	
Daily Production							
Liquids (bbl/d)							
Light oil and condensate	16,060	17,041	33,101	16,943	18,846	35,789	
Heavy oil	28,993	_	28,993	22,188	_	22,188	
Natural Gas Liquids ("NGL")	1,896	5,679	7,575	1,671	5,573	7,244	
Total liquids (bbl/d)	46,949	22,720	69,669	40,802	24,419	65,221	
Natural gas (mcf/d)	49,954	33,146	83,101	51,733	37,874	89,606	
Total production (boe/d)	55,275	28,245	83,519	49,424	30,731	80,156	
Production Mix							
Segment as a percent of total	66%	34%	100%	62%	38%	100%	
Light oil and condensate	29%	60%	40%	34%	61%	45%	
Heavy oil	52%	-%	35%	45%	%	28%	
NGL	3%	20%	9%	3%	18%	9%	
Natural gas	16%	20%	16%	18%	21%	18%	

Production averaged 83,519 boe/d in 2022 compared to 80,156 boe/d in 2021. Production was higher in 2022 as a result of our successful development program in Canada which included strong Clearwater well results.

In Canada, production increased to 55,275 boe/d in 2022 compared to 49,424 boe/d in 2021 due to strong well performance from our Clearwater development program at Peavine. In the U.S., production was 28,245 boe/d in 2022 compared to 30,731 boe/d for 2021 which reflects reduced activity levels in 2022. We initiated production from 68 (16.8 net) wells on our U.S. properties during 2022 compared to 93 (23.1 net) wells in 2021.

Total production of 83,519 boe/d for 2022 was consistent with our revised annual guidance of approximately 84,000 boe/d. We expect production in 2023 to average 86,000 - 89,000 boe/d with exploration and development expenditures of \$575 - \$650 million.

# **COMMODITY PRICES**

The prices received for our crude oil and natural gas production directly impact our earnings, free cash flow and our financial position.

#### Crude Oil

Global benchmark prices for crude oil were higher throughout 2022 relative to 2021 due to strong demand and heightened geopolitical tensions. These factors resulted in the WTI benchmark price averaging US\$94.23/bbl for 2022 which is US\$26.31/bbl higher than US\$67.92/bbl for 2021.

We compare the price received for our U.S. crude oil production to the Magellan East Houston ("MEH") stream at Houston, Texas which is a representative benchmark for light oil pricing at the U.S. Gulf coast. The MEH benchmark trades at a premium to WTI as a result of access to global markets. The MEH benchmark averaged US\$97.79/bbl during 2022, representing a premium of US\$3.57/bbl relative to WTI, compared to US\$69.26/bbl or a premium of US\$1.34/bbl for 2021. The MEH benchmark traded at a higher premium to WTI in 2022 as a result of heightened uncertainty over global supply relative to 2021.

Prices for Canadian oil trade at a discount to WTI due to a lack of egress to diversified markets from Western Canada. Differentials for Canadian oil prices relative to WTI fluctuate from period to period based on production and inventory levels in Western Canada.

We compare the price received for our light oil production in Canada to the Edmonton par benchmark oil price. The Edmonton par price averaged \$119.95/bbl for 2022 compared to \$80.23/bbl for 2021. Edmonton par traded at a US\$2.07/bbl discount to WTI in 2022 which is slightly narrower than a discount of US\$3.92/bbl for 2021 due to higher demand for Canadian oil in 2022.

We compare the price received for our heavy oil production in Canada to the WCS heavy oil benchmark. The WCS benchmark price for 2022 averaged \$98.94/bbl compared to \$68.79/bbl for 2021. The WCS differential to WTI was US\$18.21/bbl 2022 compared to US\$13.05/bbl in 2021 due to reduced refining capacity for Canadian heavy oil following the release of oil from the U.S. Strategic Petroleum Reserve in addition to refining outages.

#### **Natural Gas**

Our U.S. natural gas production is priced in reference to the New York Mercantile Exchange ("NYMEX") natural gas index. Strong global demand for natural gas resulted in higher NYMEX benchmark prices in 2022 relative to 2021. The NYMEX natural gas benchmark averaged US\$6.64/mmbtu for 2022 compared to US\$3.84/mmbtu for 2021.

In Canada, we receive natural gas pricing based on the AECO benchmark which continues to trade at a discount to NYMEX as a result of limited market access for Canadian natural gas production. Increase global demand for natural gas resulted in higher AECO benchmark prices in 2022 relative to 2021 while maintenance on the Nova Gas Transmission Line limited export capacity from Alberta and resulted in a wider AECO basis to NYMEX of -US\$2.37/mmbtu in 2022 compared to -US\$1.00/mmbtu in 2021. The AECO benchmark averaged \$5.56/mcf during 2022 compared to \$3.56/mcf during 2021.

The following tables compare select benchmark prices and our average realized selling prices for the years ended December 31, 2022 and 2021.

	Year	Years Ended December 31					
	2022	2021	Change				
Benchmark Averages							
WTI oil (US\$/bbl) (1)	94.23	67.92	26.31				
MEH oil (US\$/bbl) (2)	97.79	69.26	28.53				
MEH oil differential to WTI (US\$/bbI)	3.57	1.34	2.23				
Edmonton par oil (\$/bbl) (3)	119.95	80.23	39.72				
Edmonton par oil differential to WTI (US\$/bbI)	(2.07)	(3.92)	1.85				
WCS heavy oil (\$/bbl) (4)	98.94	68.79	30.15				
WCS heavy oil differential to WTI (US\$/bbI)	(18.21)	(13.05)	(5.16)				
AECO natural gas price (\$/mcf) (5)	5.56	3.56	2.00				
NYMEX natural gas price (US\$/mmbtu) (6)	6.64	3.84	2.80				
CAD/USD average exchange rate	1.3016	1.2536	0.0480				

- (1) WTI refers to the arithmetic average of NYMEX prompt month WTI for the applicable period.
- (2) MEH refers to arithmetic average of the Argus WTI Houston differential weighted index price for the applicable period.
- (3) Edmonton par refers to the average posting price for the benchmark MSW crude oil.
- (4) WCS refers to the average posting price for the benchmark WCS heavy oil.
- (5) AECO refers to the AECO arithmetic average month-ahead index price published by the Canadian Gas Price Reporter ("CGPR").
- (6) NYMEX refers to the NYMEX last day average index price as published by the CGPR.

Years Ended December 31

		2022		2021			
	Canada	U.S.	Total	Canada	a U.S	5. Total	
Average Realized Sales Prices						_	
Light oil and condensate (\$/bbl) (1)	\$ 118.23 \$	125.00 \$	121.72	\$ 77.65	5 \$ 85.14	\$ 81.59	
Heavy oil, net of blending and other expense (\$/bbl) (2)	86.24	_	86.24	58.65	5 –	- 58.65	
NGL (\$/bbl) <sup>(1)</sup>	44.57	43.25	43.58	30.99	37.17	7 35.74	
Natural gas (\$/mcf) (1)	5.52	7.88	6.46	3.62	5.70	4.50	
Total sales, net of blending and other expense (\$/boe) (2)	\$ 86.10 \$	93.36 \$	88.56	\$ 57.79	9 \$ 65.98	3 \$ 60.93	

- (1) Calculated as light oil and condensate, NGL or natural gas sales divided by barrels of oil equivalent production volume for the applicable period.
- (2) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

#### **Average Realized Sales Prices**

Our total sales, net of blending and other expense per boe was \$88.56/boe for 2022 compared to \$60.93/boe for 2021. In Canada, our realized sales price of \$86.10/boe for 2022 was higher than \$57.79/boe for 2021. Our realized sales price in the U.S. was \$93.36/boe in 2022 increased from \$65.98/boe in 2021. The increase in our realized price in Canada and the U.S. for 2022 was a result of higher North American benchmark prices relative to 2021.

We compare our light oil realized price in Canada to the Edmonton par benchmark price. Our realized light oil and condensate price in 2022 was \$118.23/bbl compared to \$77.65/bbl in 2021. Our realized light oil and condensate price for 2022 increased with the improvement in the benchmark price and represents a discount of \$1.72/bbl to the Edmonton par benchmark which is relatively consistent with a discount of \$2.58/bbl in 2021.

We compare the price received for our U.S. light oil and condensate production to the MEH benchmark. Our realized light oil and condensate price averaged \$125.00/bbl for 2022 compared to \$85.14/bbl for 2021. Expressed in U.S. dollars, our realized light oil and condensate price of US\$96.04/bbl for 2022 and US\$67.92/bbl in 2021 represents discounts to MEH of US\$1.75/bbl for 2022 which is relatively consistent with a discount of US\$1.34/bbl in 2021.

Our realized heavy oil price, net of blending and other expense averaged \$86.24/bbl in 2022 compared to \$58.65/bbl in 2021. The increase \$27.59/bbl in our realized heavy oil price, net of blending and other expense is primarily a result of the \$30.15/bbl increase in WCS benchmark in 2022 compared to 2021.

Our realized NGL price as a percentage of WTI can vary from period to period based on the product mix of our NGL volumes and changes in the market prices of the underlying products. Our realized NGL price was \$43.58/bbl in 2022 or 36% of WTI (expressed in Canadian dollars) compared to \$35.74/bbl or 42% of WTI (expressed in Canadian dollars) in 2021.

We compare our realized natural gas price in Canada to the AECO benchmark price and to the NYMEX benchmark in the U.S. Our realized natural gas price in Canada was \$5.52/mcf for 2022 compared to \$3.62/mcf for 2021. The increase in our realized gas price in Canada is relatively consistent with the increase in the AECO benchmark in 2022 compared to 2021. In the U.S., our realized natural gas price of US\$6.05/mcf for 2022 and US\$4.55/mcf for 2021 represents a discount to NYMEX of US\$0.59/mcf for 2022 compared to a premium of US\$0.71/mcf for 2021 when severe weather events disrupted supply and increased demand in the U.S. Gulf coast.

#### PETROLEUM AND NATURAL GAS SALES

#### Years Ended December 31

		2022		2021			
(\$ thousands)	Canada	U.S.	Total	Canada	U.S.	. Total	
Oil sales							
Light oil and condensate	\$ 693,043 \$	777,506	\$ 1,470,549	\$ 480,199 \$	585,635	\$1,065,834	
Heavy oil	1,102,076	_	1,102,076	560,696	_	560,696	
NGL	30,847	89,658	120,505	18,904	75,611	94,515	
Total liquids sales	1,825,966	867,164	2,693,130	1,059,799	661,246	1,721,045	
Natural gas sales	100,595	95,320	195,915	68,338	78,812	147,150	
Total petroleum and natural gas sales	1,926,561	962,484	2,889,045	1,128,137	740,058	1,868,195	
Blending and other expense	(189,454)	_	(189,454)	(85,689)	_	(85,689)	
Total sales, net of blending and other expense (1)	\$1,737,107 \$	962,484	\$ 2,699,591	\$1,042,448 \$	740,058	\$1,782,506	

<sup>(1)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

Total sales, net of blending and other expense, of \$2.7 billion for 2022 increased \$917.1 million from \$1.8 billion for 2021. The increase in total sales, net of blending and other expense, in 2022 is primarily a result of higher realized pricing along with an increase in production due to our successful development program in Canada.

In Canada, total sales, net of blending and other expense, was \$1.7 billion for 2022 which is an increase of \$694.7 million from \$1.0 billion reported for 2021. The increase in total petroleum and natural gas sales was the result of higher realized pricing and increased production relative to 2021. Strong realized pricing resulted in a \$571.2 million increase in total sales, net of blending and other expense, while higher production contributed to a \$123.5 million increase in total sales, net of blending and other expense, relative to 2021.

In the U.S., petroleum and natural gas sales of \$962.5 million in 2022 was \$222.4 million higher than \$740.1 million reported for 2021. Higher pricing resulted in a \$282.3 million increase to total petroleum and natural gas sales while lower production resulted in a \$59.8 million decrease in total sales relative to 2021.

# **ROYALTIES**

Royalties are paid to various government entities and to land and mineral rights owners. Royalties are calculated based on gross revenues or on operating netbacks less capital investment for specific heavy oil projects and are generally expressed as a percentage of total sales, net of blending and other expense. The actual royalty rates can vary for a number of reasons, including the commodity produced, royalty contract terms, commodity price level, royalty incentives and the area or jurisdiction. The following table summarizes our royalties and royalty rates for the years ended December 31, 2022 and 2021.

Years	Ended	December	31

	2022					2021					
(\$ thousands except for % and per boe)		Canada	l	U.S.		Total	Canada	а	U.S.		Total
Royalties	\$ 2	77,428	\$ 2	285,536	\$ !	562,964	\$ 121,306	\$	217,850	\$ 3	339,156
Average royalty rate (1)(2)		16.0%		29.7%		20.9%	11.6%		29.4%		19.0%
Royalties per boe (3)	\$	13.75	\$	27.70	\$	18.47	\$ 6.72	\$	19.42	\$	11.59

<sup>(1)</sup> Average royalty rate is calculated as royalties divided by total sales, net of blending and other expense.

Royalties for 2022 were \$563.0 million or 20.9% of total sales, net of blending and other expense, compared to \$339.2 million or 19.0% in 2021. Total royalty expense was higher in 2022 due to higher total sales, net of blending and other expense, relative to 2021. Our average royalty rate of 20.9% for 2022 is higher than 19.0% for 2021 due to a higher royalty rate on our Canadian properties as a result of higher commodity prices. Our average royalty rate of 20.9% for 2022 was slightly lower than our revised annual guidance range of 21.0% - 22.0% for 2022.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

<sup>(3)</sup> Royalties per boe is calculated as royalties divided by barrels of oil equivalent production volume for the applicable period.

In Canada, the average royalty rate<sup>(1)</sup> was 16.0% in 2022 which was higher than 11.6% for 2021 as certain production in Canada is subject to higher royalty rates with higher benchmark commodity prices. In the U.S., the average royalty rate was 29.7% for 2022 which is consistent with 29.4% for 2021 as the royalty rate on our U.S. production does not vary with price but can vary across our acreage.

We expect our average royalty rate to be within the range of 20.0% - 22.0% for 2023 which is consistent with 2022.

(1) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

#### **OPERATING EXPENSE**

#### Years Ended December 31

	2022			2021							
(\$ thousands except for per boe)		Canada		U.S.	To	tal		Canada		U.S.	Total
Operating expense	\$	327,894 \$	\$	94,772 \$	422,6	66	\$	257,658	\$	85,344 \$	343,002
Operating expense per boe (1)	\$	16.25	\$	9.19 \$	13.	86	\$	14.28	\$	7.61 \$	11.72

<sup>(1)</sup> Operating expense per boe is calculated as operating expense divided by barrels of oil equivalent production volume for the applicable period.

Total operating expense was \$422.7 million (\$13.86/boe) in 2022 compared to \$343.0 million (\$11.72/boe) in 2021. The increase in total operating expense is due to increased production and cost inflation throughout our operations in 2022 relative to 2021. Operating expense of \$13.86/boe for 2022 was at the low end our revised annual guidance range of \$13.75 - \$14.25/boe.

In Canada, operating expense was \$327.9 million (\$16.25/boe) for 2022 compared to \$257.7 million (\$14.28/boe) for 2021. Our U.S. operating expense was \$94.8 million (\$9.19/boe) for 2022 compared to \$85.3 million (\$7.61/boe) for 2021. Expressed in U.S. dollars, per unit operating expense was US\$7.06/boe for 2022 compared to US\$6.07/boe for 2021. The increase in per unit operating expense in Canada and the U.S. was primarily due to increased costs from energy inputs resulting in higher fuel, electricity and hauling costs along with additional workover and maintenance activity in 2022 relative to 2021.

We expect annual operating expense of \$14.00 - \$14.75/boe for 2023 which reflects the impact of inflation and higher production from our Canadian operations relative to 2022.

## TRANSPORTATION EXPENSE

Transportation expense includes the costs to move production from the field to the sales point. The largest component of transportation expense relates to the trucking of oil in Canada to pipeline and rail terminals which can vary from period to period depending on hauling distances as we seek to optimize sales prices and trucking rates.

The following table compares our transportation expense for the years ended December 31, 2022 and 2021.

# Years Ended December 31

		2022		2021			
(\$ thousands except for per boe)	Canada	U.S.	Total		Canada	U.S.	Total
Transportation expense	\$ 48,561 \$	— \$	48,561	\$	32,261 \$	— \$	32,261
Transportation expense per boe (1)	\$ 2.41 \$	— \$	1.59	\$	1.79 \$	— \$	1.10

<sup>(1)</sup> Transportation expense per boe is calculated as transportation expense divided by barrels of oil equivalent production volume for the applicable period.

Transportation expense was \$48.6 million (\$1.59/boe) for 2022 compared to \$32.3 million (\$1.10/boe) for 2021. Total transportation expense and per unit costs are higher in 2022 relative to 2021 as a result of additional heavy oil production along with higher trucking rates due to higher fuel costs.

Transportation expense of \$1.59/boe in 2022 was within our revised annual guidance range of \$1.50 - \$1.60/boe for 2022. We expect annual transportation expense of \$1.90 - \$2.10/boe for 2023 which is higher than 2022 as we continue to increase production in our heavy oil assets.

#### **BLENDING AND OTHER EXPENSE**

Blending and other expense primarily includes the cost of blending diluent purchased to reduce the viscosity of our heavy oil transported through pipelines in order to meet pipeline specifications. The purchased diluent is recorded as blending and other expense. The price received for the blended product is recorded as heavy oil sales revenue. We net blending and other expense against heavy oil sales to compare the realized price on our produced volumes to benchmark pricing.

Blending and other expense was \$189.5 million for 2022 compared to \$85.7 million for 2021. Higher blending and other expense reflects an increase in the price of condensate purchased as diluent along with an increase in heavy oil production shipped via pipeline in 2022 relative to 2021.

# FINANCIAL DERIVATIVES

As part of our normal operations, we are exposed to movements in commodity prices, foreign exchange rates, interest rates and changes in our share price. In an effort to manage these exposures, we utilize various financial derivative contracts which are intended to partially reduce the volatility in our free cash flow. Contracts settled in the period result in realized gains or losses based on the market price compared to the contract price and the notional volume outstanding. Changes in the fair value of unsettled contracts are reported as unrealized gains or losses in the period as the forward markets fluctuate and as new contracts are entered. The following table summarizes the results of our financial derivative contracts for the years ended December 31, 2022 and 2021.

	Years Ended December 31						
(\$ thousands)		2022		2021	Change		
Realized financial derivatives gain (loss)							
Crude oil	\$	(299,788)	\$	(170,975) \$	(128,813)		
Natural gas		(34,693)		(13,266)	(21,427)		
Total	\$	(334,481)	\$	(184,241) \$	(150,240)		
Unrealized financial derivatives gain (loss)							
Crude oil	\$	136,879	\$	(105,492) \$	242,371		
Natural gas		5,082		(5,749)	10,831		
Equity total return swap		(6,490)		7,610	(14,100)		
Total	\$	135,471	\$	(103,631) \$	239,102		
Total financial derivatives gain (loss)							
Crude oil	\$	(162,909)	\$	(276,467) \$	113,558		
Natural gas		(29,611)		(19,015)	(10,596)		
Equity total return swap		(6,490)		7,610	(14,100)		
Total	\$	(199,010)	\$	(287,872) \$	88,862		

We recorded a financial derivatives loss of \$199.0 million for 2022 compared to a loss of \$287.9 million for 2021. The realized financial derivatives loss for 2022 of \$334.5 million was a result of the market prices for crude oil and natural gas settling at levels above the prices set in our derivative contracts. The unrealized financial derivatives gain of \$135.5 million for 2022 is primarily due to changes in forecasted crude oil pricing used to revalue the volumes outstanding on our crude oil contracts in place at December 31, 2022 relative to December 31, 2021. The fair value of our financial derivative contracts resulted in a net asset of \$10.1 million at December 31, 2022 compared to a net liability of \$125.4 million at December 31, 2021.

Baytex had the following commodity financial derivative contracts as at February 23, 2023.

	Period	Volume	Price/Unit (1)	Index
Oil				
3-way option (2)	Jan 2023 to Dec 2023	2,000 bbl/d	US\$55.00/US\$66.00/US\$84.00	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$60.00/US\$75.00/US\$91.54	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$65.00/US\$85.00/US\$100.00	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$65.00/US\$85.00/US\$106.50	WTI
Basis Swap (3)	Apr 2023 to Dec 2023	1,500 bbl/d	WTI less US\$2.50/bbl	MSW

<sup>(1)</sup> Based on the weighted average price per unit for the period.

#### **OPERATING NETBACK**

The following table summarizes our operating netback on a per boe basis for our Canadian and U.S. operations for the years ended December 31, 2022 and 2021.

Years Ended December 31

	2022		2021			
Canada	U.S.	Total	Canada	U.S.	Total	
55,275	28,245	83,519	49,424	30,731	80,156	
\$ 86.10 \$	93.36 \$	88.56 \$	57.79 \$	65.98 \$	60.93	
(13.75)	(27.70)	(18.47)	(6.72)	(19.42)	(11.59)	
(16.25)	(9.19)	(13.86)	(14.28)	(7.61)	(11.72)	
(2.41)	_	(1.59)	(1.79)	_	(1.10)	
\$ 53.69 \$	56.47 \$	54.64 \$	35.00 \$	38.95 \$	36.52	
_	_	(10.97)	_	_	(6.30)	
\$ 53.69 \$	56.47 \$	43.67 \$	35.00 \$	38.95 \$	30.22	
\$	\$ 86.10 \$ (13.75) (16.25) (2.41) \$ 53.69 \$	Canada       U.S.         55,275       28,245         \$ 86.10 \$ 93.36 \$         (13.75)       (27.70)         (16.25)       (9.19)         (2.41)       —         \$ 53.69 \$ 56.47 \$         —       —	Canada     U.S.     Total       55,275     28,245     83,519       \$ 86.10 \$ 93.36 \$ 88.56 \$       (13.75)     (27.70)     (18.47)       (16.25)     (9.19)     (13.86)       (2.41)     —     (1.59)       \$ 53.69 \$ 56.47 \$ 54.64 \$       —     —     (10.97)	Canada         U.S.         Total         Canada           55,275         28,245         83,519         49,424           \$ 86.10 \$ 93.36 \$ 88.56 \$ 57.79 \$           (13.75)         (27.70)         (18.47)         (6.72)           (16.25)         (9.19)         (13.86)         (14.28)           (2.41)         —         (1.59)         (1.79)           \$ 53.69 \$ 56.47 \$ 54.64 \$ 35.00 \$           —         —         (10.97)         —	Canada         U.S.         Total         Canada         U.S.           55,275         28,245         83,519         49,424         30,731           \$ 86.10 \$ 93.36 \$ 88.56 \$ 57.79 \$ 65.98 \$           (13.75)         (27.70)         (18.47)         (6.72)         (19.42)           (16.25)         (9.19)         (13.86)         (14.28)         (7.61)           (2.41)         —         (1.59)         (1.79)         —           \$ 53.69 \$ 56.47 \$ 54.64 \$ 35.00 \$ 38.95 \$           —         —         (10.97)         —         —	

<sup>(1)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

Our operating netback of \$54.64/boe for 2022 was higher than \$36.52/boe for 2021 due to an increase in benchmark pricing in Canada and the U.S. which resulted in higher per unit sales, net of royalties. Total operating expense and transportation expense of \$15.45/boe was higher than \$12.82/boe in 2021 due to inflation which resulted in higher fuel, electricity and hauling costs along with increased workover and maintenance activity in 2022. Including realized losses on financial derivatives, our operating netback was \$43.67/boe for 2022 compared to \$30.22/boe for 2021.

## **GENERAL AND ADMINISTRATIVE EXPENSE**

General and administrative ("G&A") expense includes head office and corporate costs such as salaries and employee benefits, public company costs and administrative recoveries earned for operating exploration and development activities on behalf of our working interest partners. G&A expense fluctuates with head office staffing levels and the level of operated exploration and development activity during the period.

<sup>(2)</sup> Producer 3-way option consists of a sold call, a bought put and a sold put. To illustrate, in a US\$65.00/US\$85.00/US\$100.00 contract, Baytex receives WTI plus US\$20.00/bbl when WTI is at or below US\$65.00/bbl; Baytex receives US\$85.00/bbl when WTI is between US\$65.00/bbl and US\$85.00/bbl; Baytex receives the market price when WTI is between US\$85.00/bbl and US\$100.00/bbl; and Baytex receives US\$100.00/bbl when WTI is above US\$100.00/bbl.

<sup>(3)</sup> Contracts entered subsequent to December 31, 2022.

<sup>(2)</sup> Refer to Royalties, Operating Expense and Transportation Expense sections in this MD&A for a description of the composition these measures.

<sup>(3)</sup> Calculated as realized financial derivatives gain or loss divided by barrels of oil equivalent production volume for the applicable period.

The following table summarizes our G&A expense for the years ended December 31, 2022 and 2021.

Vooro	Endod	December	21
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(\$ thousands except for per boe)	2022	2021	Change
Gross general and administrative expense	\$ 55,785	\$ 44,368	\$ 11,417
Overhead recoveries	(5,515)	(3,564)	(1,951)
General and administrative expense	\$ 50,270	\$ 40,804	\$ 9,466
General and administrative expense per boe (1)	\$ 1.65	\$ 1.39	\$ 0.26

<sup>(1)</sup> General and administrative expense per boe is calculated as general and administrative expense divided by barrels of oil equivalent production volume for the applicable period.

G&A expense was \$50.3 million (\$1.65/boe) for 2022 compared to \$40.8 million (\$1.39/boe) for 2021. G&A expense was \$9.5 million higher relative to 2021 due to higher staffing costs associated with increased activity levels in Canada and inflation during 2022. G&A expense of \$50.3 million (\$1.65/boe) for 2022 was consistent with expectations and was slightly above our revised annual guidance of \$48 million (\$1.57/boe). We expect annual G&A expense of \$52 million (\$1.63/boe) for 2023.

#### FINANCING AND INTEREST EXPENSE

Financing and interest expense includes interest on our credit facilities, long-term notes and lease obligations as well as non-cash financing costs which include the accretion on our debt issue costs and asset retirement obligations. Financing and interest expense varies depending on debt levels outstanding during the period, the applicable borrowing rates, CAD/USD foreign exchange rates, along with the carrying amount of asset retirement obligations and the discount rates used to present value these obligations.

The following table summarizes our financing and interest expense for the years ended December 31, 2022 and 2021.

Years	Ended	Decemb	er 31

	100	ars Eriaca Deceriii	701 0	·
(\$ thousands except for per boe)	2022	202	1	Change
Interest on credit facilities	\$ 19,550	\$ 13,30	) \$	6,250
Interest on long-term notes	60,643	78,54	3	(17,903)
Interest on lease obligations	193	22	3	(30)
Cash interest	\$ 80,386	\$ 92,06	9 \$	(11,683)
Amortization of debt issue costs	6,286	4,85	3	1,428
Accretion of asset retirement obligations	15,683	12,38	1	3,302
Early redemption expense	\$ 2,462	\$ 1,85	1	611
Financing and interest expense	\$ 104,817	\$ 111,15	9 \$	(6,342)
Cash interest per boe (1)	\$ 2.64	\$ 3.1	5 \$	(0.51)
Financing and interest expense per boe (1)	\$ 3.44	\$ 3.8	) \$	(0.36)

<sup>(1)</sup> Calculated as cash interest or financing and interest expense divided by barrels of oil equivalent production volume for the applicable period.

Financing and interest expense was \$104.8 million (\$3.44/boe) in 2022 compared to \$111.2 million (\$3.80/boe) in 2021. Lower debt levels have resulted in reduced financing and interest expense in 2022 relative to 2021.

Cash interest of \$80.4 million (\$2.64/boe) in 2022 was lower than \$92.1 million (\$3.15/boe) in 2021 as we had less debt outstanding during 2022. The interest on our long-term notes was lower as the average principal amount outstanding was lower in 2022 due to the repurchase and redemption of US\$200 million of long-term notes during 2021 and US\$290.2 million during 2022. Interest on our credit facilities was higher in 2022 relative to 2021 consistent with the increase in benchmark borrowing rates. The weighted average interest rate applicable on our credit facilities was 3.6% in 2022 compared to 2.1% in 2021.

Financing and interest expense for 2022 includes the accelerated amortization of debt issue costs and \$2.5 million of early redemption expense associated with the redemption of \$90.2 million principal amount of the 8.75% Notes in 2022. Accretion of asset retirement obligations of \$15.7 million for 2022 was higher than \$12.4 million for 2021 due to higher discount rates in 2022 relative to 2021.

Cash interest of \$80.4 million (\$2.64/boe) for 2022 was consistent with our revised annual guidance of \$79 million (\$2.58/boe). We expect cash interest to be \$65 million (\$2.04/boe) for 2023 as we continue to reduce the amount of debt in our capital structure.

#### **EXPLORATION AND EVALUATION EXPENSE**

Exploration and evaluation ("E&E") expense is related to the expiry of leases and the de-recognition of costs for exploration programs that have not demonstrated commercial viability and technical feasibility. E&E expense will vary depending on the timing of expiring leases, the accumulated costs of the expiring leases and the economic facts and circumstances related to the Company's exploration programs. Exploration and evaluation expense was \$30.2 million for 2022 compared to \$15.2 million for 2021.

#### **DEPLETION AND DEPRECIATION**

Depletion and depreciation expense varies with the carrying amount of the Company's oil and gas properties, the amount of proved plus probable reserves volumes and the rate of production for the period. The following table summarizes depletion and depreciation expense for the years ended December 31, 2022 and 2021.

Years	Ended	Decem	ber 31
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(\$ thousands except for per boe)	<b>2022</b> 2021			2021	Change		
Depletion	\$	581,033	\$	458,941 \$	122,092		
Depreciation		6,017		5,639	378		
Depletion and depreciation	\$	587,050	\$	464,580 \$	122,470		
Depletion and depreciation per boe <sup>(1)</sup>	\$	19.26	\$	15.88 \$	3.38		

<sup>(1)</sup> Depletion and depreciation expense per boe is calculated as depletion and depreciation expense divided by barrels of oil equivalent production volume for the applicable period.

Depletion and depreciation expense was \$587.1 million (\$19.26/boe) for 2022 compared to \$464.6 million (\$15.88/boe) reported for 2021. Total depletion and depreciation expense as well as the depletion and depreciation rate per boe were higher in 2022 relative to 2021 as a result of \$1.5 billion of impairment reversals recorded during 2021 which increased the depletable base of our oil and gas properties.

#### **IMPAIRMENT**

# 2022 Impairment Reversal

At December 31, 2022, we identified indicators of impairment reversal for oil and gas properties in five of our six cash-generating units ("CGUs") due to the increase in forecasted commodity prices in addition to changes in proved plus probable reserves. We recorded an impairment reversal for oil and gas properties of \$245.2 million as the estimated recoverable amounts in three of our CGUs exceeded their carrying values. At December 31, 2022, we identified indicators of impairment reversal for E&E assets in the Peace River CGU due to an increase in land sale values and recorded an impairment reversal of \$22.5 million. The total impairment reversal recorded at December 31, 2022 was \$267.7 million.

At December 31, 2022, the recoverable amount of oil and gas properties for the five CGUs were calculated using the following benchmark reference prices for the years 2023 to 2032 adjusted for commodity differentials specific to the CGU. The prices and costs subsequent to 2032 have been adjusted for inflation at an annual rate of 2.0%.

	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
WTI crude oil (US\$/bbl)	80.33	78.50	76.95	77.61	79.16	80.74	82.36	84.00	85.69	87.40
WCS heavy oil (\$/bbl)	76.54	77.75	77.55	80.07	81.89	84.02	85.73	87.44	89.20	91.11
LLS crude oil (US\$/bbl)	82.83	80.68	78.81	79.49	81.07	82.68	84.33	86.00	87.71	89.46
Edmonton par oil (\$/bbl)	103.76	97.74	95.27	95.58	97.07	99.01	100.99	103.01	105.07	106.69
Henry Hub gas (US\$/mmbtu)	4.74	4.50	4.31	4.40	4.49	4.58	4.67	4.76	4.86	4.95
AECO gas (\$/mmbtu)	4.23	4.40	4.21	4.27	4.34	4.43	4.51	4.60	4.69	4.79
Exchange rate (CAD/USD)	1.34	1.31	1.30	1.30	1.29	1.29	1.29	1.29	1.29	1.29

The following table summarizes the recoverable amount and impairment reversal for each of the five CGUs at December 31, 2022 and demonstrates the sensitivity of the impairment reversal to reasonably possible changes in key assumptions inherent in the calculation.

	Recoverable amount	Impairment Reversal	Ch	ange in discount rate of 1%	Change in oil price of \$2.50/bbl	Change in gas rice of \$0.25/mcf
Conventional CGU (1)	\$ 119,031	\$ 23,707	\$	_	\$ —	\$ _
Peace River CGU (1)	676,939	140,534		_	_	_
Lloydminster CGU	449,250	_		11,500	53,000	_
Viking CGU	1,322,193	81,000		39,500	78,000	4,000
Eagle Ford CGU	2,102,646	_		95,800	131,100	28,500
	\$ 4,670,059	\$ 245,241	\$	146,800	\$ 262,100	\$ 32,500

<sup>(1)</sup> The impairment reversals for the Conventional and Peace River CGUs were limited to total accumulated impairments less subsequent depletion of \$23.7 million and \$140.5 million, respectively. As a result, changes in the key assumptions presented in the table above have no impact on the amount of the impairment as at December 31, 2022.

# 2021 Impairment Reversals

We identified indicators of impairment reversal for oil and gas properties in each of our six CGU's at June 30, 2021 and December 31, 2021 due to the increase in forecasted commodity prices in addition to changes in proved plus probable reserves which resulted in total impairment reversals of \$1.5 billion recorded during 2021.

#### SHARE-BASED COMPENSATION EXPENSE

Share-based compensation ("SBC") expense includes expense associated with our Share Award Incentive Plan, Incentive Award Plan, and Deferred Share Unit Plan. SBC expense associated with equity-classified awards is recognized in net income or loss over the vesting period of the awards with a corresponding increase in contributed surplus. SBC expense associated with cash-settled awards is recognized in net income or loss over the vesting period of the awards with a corresponding financial liability included in trade and other payables, and includes gains or losses on equity total return swaps. SBC expense varies with the quantity of unvested share awards outstanding and the grant date fair value assigned to the share awards.

We recorded SBC expense of \$29.1 million for 2022 which is higher than \$11.1 million reported for 2021. The total expense for 2022 is comprised of non-cash compensation expense of \$3.2 million (2021 - \$6.4 million) and cash compensation expense of \$25.9 million (2021 - \$4.7 million) related to cash-settled awards and the associated equity total return swap. In December 2022, we received approval from our Board of Directors to settle the existing Share Awards with cash upon vesting under the terms of the Share Award Incentive Plan. Total SBC expense for 2022 is higher relative to 2021 as a result of the fair value adjustment recorded on conversion of our employee compensation plans from equity-settled to cash-settled.

#### FOREIGN EXCHANGE

Unrealized foreign exchange gains and losses are primarily a result of changes in the reported amount of our U.S. dollar denominated long-term notes and credit facilities in our Canadian functional currency entities. The long-term notes and credit facilities are translated to Canadian dollars on the balance sheet date using the closing CAD/USD exchange rate resulting in unrealized gains and losses. Realized foreign exchange gains and losses are due to day-to-day U.S. dollar denominated transactions occurring in our Canadian functional currency entities.

	Years Ended December 31						
(\$ thousands except for exchange rates)	<b>2022</b> 2021						
Unrealized foreign exchange loss (gain)	\$ 45,073	\$	(1,905) \$	46,978			
Realized foreign exchange gain	(1,632)		(963)	(669)			
Foreign exchange loss (gain)	\$ 43,441	\$	(2,868) \$	46,309			
CAD/USD exchange rates:							
At beginning of period	1.2656		1.2755				
At end of period	1.3534		1.2656				

We recorded a foreign exchange loss of \$43.4 million for 2022 compared to a gain of \$2.9 million for 2021.

The unrealized foreign exchange loss of \$45.1 million for 2022 is primarily related to changes in the reported amount of our long-term notes and credit facilities due to a weakening of the Canadian dollar relative to U.S. dollar at December 31, 2022 compared to December 31, 2021. The unrealized foreign exchange gain of \$1.9 million for 2021 relates to the remeasurement of our long-term notes, intercompany notes and credit facilities due to the changes in the value of the Canadian dollar relative to the U.S. dollar at December 31, 2021 compared to December 31, 2020.

Realized foreign exchange gains and losses will fluctuate depending on the amount and timing of day-to-day U.S. dollar denominated transactions for our Canadian operations. We recorded a realized foreign exchange gain of \$1.6 million for 2022 compared to \$1.0 million for 2021.

#### **INCOME TAXES**

	 Years Ended December 31						
(\$ thousands)	2022	2021	Change				
Current income tax expense	\$ 3,594	\$ 1,272 \$	2,322				
Deferred income tax expense	31,716	79,968	(48,252)				
Total income tax expense	\$ 35,310	\$ 81,240 \$	(45,930)				

Current income tax expense was \$3.6 million for 2022 compared to \$1.3 million recorded in 2021. Current income tax is higher in 2022 due to higher state tax owed on our U.S. operations.

We recorded deferred income tax expense of \$31.7 million for 2022 compared to \$80.0 million for 2021. The deferred income tax expense in 2022 is lower compared to the expense recorded in 2021 due to lower net income before income taxes recorded in 2022.

As disclosed in the 2021 annual financial statements, certain indirect subsidiaries received reassessments from the Canada Revenue Agency (the "CRA") that deny \$591.0 million of non-capital loss deductions relevant to the calculation of income taxes for the years 2011 through 2015. In September 2016, we filed notices of objection with the CRA appealing each reassessment received. There has been no change in the status of these reassessments since an Appeals Officer was assigned to our file in July 2018. We remain confident that our original tax filings are correct and intend to defend these tax filings through the appeals process.

The following table summarizes our Canadian and U.S. tax pools.

Canadian Tax Pools (\$ thousands)	<b>December 31, 2022</b>	December 31, 2021
Canadian oil and natural gas property expenditures	\$ 355,028	\$ 406,475
Canadian development expenditures	483,270	480,814
Undepreciated capital costs	275,987	287,170
Non-capital losses	818,326	996,556
Financing costs and other	62,442	12,835
Total Canadian tax pools	\$ 1,995,053	\$ 2,183,850
U.S. Tax Pools (\$ thousands)		
Depletion	\$ 139,013	\$ 136,505
Intangible drilling costs	_	1,898
Tangibles	14,483	23,949
Net operating losses	813,753	992,258
Other	96,157	152,509
Total U.S. tax pools	\$ 1,063,406	\$ 1,307,119

#### **NET INCOME**

Net income for the years ended December 31, 2022 and 2021 are set forth in the following table.

Years Ended December 31

(\$ thousands)	2022	2021	Change
Petroleum and natural gas sales	\$ 2,889,045	\$ 1,868,195 \$	1,020,850
Royalties	(562,964)	(339,156)	(223,808)
Revenue, net of royalties	2,326,081	1,529,039	797,042
Expenses			
Operating	(422,666)	(343,002)	(79,664)
Transportation	(48,561)	(32,261)	(16,300)
Blending and other	(189,454)	(85,689)	(103,765)
Operating netback (1)	\$ 1,665,400	\$ 1,068,087 \$	597,313
General and administrative	(50,270)	(40,804)	(9,466)
Cash interest	(80,386)	(92,069)	11,683
Realized financial derivatives loss	(334,481)	(184,241)	(150,240)
Realized foreign exchange gain	1,632	963	669
Other expense	(7,253)	(295)	(6,958)
Current income tax expense	(3,594)	(1,272)	(2,322)
Cash share-based compensation	(25,897)	(4,741)	(21,156)
Adjusted funds flow (2)	\$ 1,165,151	\$ 745,628 \$	419,523
Exploration and evaluation	(30,239)	(15,212)	(15,027)
Depletion and depreciation	(587,050)	(464,580)	(122,470)
Non-cash share-based compensation	(3,159)	(6,389)	3,230
Non-cash financing and interest	(24,431)	(19,090)	(5,341)
Non-cash other income	4,009	2,857	1,152
Unrealized financial derivatives gain (loss)	135,471	(103,631)	239,102
Unrealized foreign exchange (loss) gain	(45,073)	1,905	(46,978)
Gain on dispositions	4,898	9,666	(4,768)
Impairment reversal	267,744	1,542,414	(1,274,670)
Deferred income tax expense	(31,716)	(79,968)	48,252
Net income	\$ 855,605	\$ 1,613,600 \$	(757,995)

<sup>(1)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

We generated adjusted funds flow of \$1.2 billion for 2022 compared to \$745.6 million for 2021. The \$419.5 million increase in adjusted funds flow for 2022 is primarily due to higher operating netback which increased \$597.3 million as a result of higher commodity prices that increased revenues, net of royalties. The increase in operating netback was partially offset by a \$150.2 million increase in realized financial derivative losses.

We reported net income of \$855.6 million for 2022 compared to \$1.6 billion for 2021. The decrease in net income for 2022 relative to 2021 is primarily a result of the \$1.5 billion impairment reversal recorded in 2021 exceeding the \$267.7 million impairment reversal recorded in 2022. The decrease in net income was partially offset by a \$239.1 million increase in unrealized financial derivative gains.

## OTHER COMPREHENSIVE INCOME

Other comprehensive income is comprised of the foreign currency translation adjustment on U.S. net assets which is not recognized in net income or loss. The foreign currency translation gain of \$124.1 million for 2022 relates to the change in value of our U.S. net assets and is due to the weakening of the Canadian dollar relative to the U.S. dollar at December 31, 2022 compared to December 31, 2021. The CAD/USD exchange rate was 1.3534 CAD/USD at December 31, 2022 compared to 1.2656 CAD/USD at December 31, 2021.

<sup>(2)</sup> Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.

#### **CAPITAL EXPENDITURES**

Capital expenditures for the years ended December 31, 2022 and 2021 are summarized as follows.

Years Ended December 31

		2022		2021				
(\$ thousands)	Canada	U.S.	Total		Canada	U.S.	Total	
Drilling, completion and equipping	\$ 321,836 \$	136,746 \$	458,582	\$	182,761 \$	102,985 \$	285,746	
Facilities	32,573	3,151	35,724		18,213	924	19,137	
Land, seismic and other	26,393	843	27,236		7,236	1,184	8,420	
Exploration and development expenditures	\$ 380,802 \$	140,740 \$	521,542	\$	208,210 \$	105,093 \$	313,303	
Property acquisitions	\$ 1,352 \$	— \$	1,352	\$	1,557 \$	— \$	1,557	
Proceeds from dispositions	\$ (25,649) \$	— \$	(25,649)	\$	(7,211) \$	(593) \$	(7,804)	

Exploration and development expenditures were \$521.5 million for 2022 compared to \$313.3 million for 2021. Exploration and development expenditures were higher as development increased with stronger commodity prices in 2022 along with inflationary pressures that have resulted in higher costs relative to 2021.

In Canada, exploration and development expenditures were \$380.8 million in 2022 which is \$172.6 million higher than \$208.2 million in 2021. Drilling and completion spending of \$321.8 million in 2022 reflects higher light and heavy oil development activity relative to 2021 when we spent \$182.8 million. We also invested \$32.6 million on facilities, \$26.4 million on land, seismic and other expenditures and completed a minor non-core property disposition in our conventional business unit in West Central Alberta for proceeds of \$25.6 million. Exploration and development expenditures in 2022 include costs associated with drilling 140 (134.3 net) light oil wells, 63 (60.1 net) heavy oil wells and 2 (2.0 net) conventional oil and gas wells. Exploration and development expenditures of \$208.2 million for 2021 include costs associated with drilling 125 (123.2 net) light oil wells, 37 (33.5 net) heavy oil wells and 2 (2.0 net) conventional natural gas wells.

Total U.S. exploration and development expenditures were \$140.7 million for 2022 which is \$35.6 million higher than \$105.1 million for 2021. Exploration and development expenditures of \$140.7 million for 2022 include costs associated with the drilling of 64 (15.8 net) wells along with completing 68 (16.8 net) wells that were brought on production in the year. The timing and pace of development activity along with inflationary pressures and weaker Canadian dollar resulted in exploration and development expenditures that were higher than 2021 when we spent \$105.1 million and drilled 67 (15.5 net) wells and brought 93 (23.1 net) wells on production.

Total exploration and development expenditures of \$521.5 million for 2022 was consistent with our revised annual guidance of approximately \$515 million. We expect annual exploration and development expenditures of \$575 - \$650 million for 2023 which reflects the impact of inflation and additional activity in Canada relative to 2022.

## **CAPITAL RESOURCES AND LIQUIDITY**

Our objective for capital management is to maintain a flexible capital structure and sufficient sources of liquidity to execute our capital programs, while meeting our short and long-term commitments. We strive to actively manage our capital structure in response to changes in economic conditions. At December 31, 2022, our capital structure was comprised of shareholders' capital, long-term notes, trade and other receivables, trade and other payables, cash and the credit facilities.

In order to manage our capital structure and liquidity, we may from time to time issue equity or debt securities, enter into business transactions including the sale of assets or adjust capital spending to manage current and projected debt levels. There is no certainty that any of these additional sources of capital would be available if required.

The capital intensive nature of our operations requires the maintenance of adequate sources of liquidity to fund ongoing exploration and development. Our capital resources consist primarily of adjusted funds flow, available credit facilities and proceeds received from the divestiture of oil and gas properties.

Management of debt levels is a priority for Baytex in order to sustain operations and support long-term plans. At December 31, 2022, net debt<sup>(1)</sup> of \$987.4 million was \$422.3 million lower than \$1.4 billion at December 31, 2021. The decrease in net debt for 2022 is primarily a result of free cash flow<sup>(2)</sup> of \$621.5 million generated during 2022 being allocated to debt repayment which was partially offset by \$159.0 million in common share repurchases completed in conjunction with our shareholder returns initiative.

In May 2022, we began repurchasing our common shares under a previously announced normal course issuer bid ("NCIB") as part of our shareholder return framework. During 2022 we spent \$159.0 million to repurchase and cancel 24.3 million common shares at an average price of \$6.54 per share, representing 4.3% of the total shares outstanding at the commencement of the NCIB.

We monitor our capital structure and liquidity requirements using a net debt to adjusted funds flow ratio calculated on a trailing twelve month basis. At December 31, 2022, our net debt to adjusted funds flow ratio<sup>(1)</sup> was 0.8 compared to a ratio of 1.9 as at December 31, 2021. The decrease in the net debt to adjusted funds flow ratio relative to December 31, 2021 is attributed to higher adjusted funds flow during 2022 and lower net debt as at December 31, 2022.

- (1) Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.
- (2) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

#### **Credit Facilities**

At December 31, 2022, we had \$385.4 million of principal amount outstanding under our revolving credit facilities which total US\$850 million (the "Credit Facilities"). On April 1, 2022, we amended the Credit Facilities to expand our revolving capacity to US\$850 million and extended the maturity to April 1, 2026. The Credit Facilities are comprised of a US\$50 million operating loan and a US\$600 million syndicated revolving loan for Baytex and a US\$10 million operating loan and a US\$190 million syndicated revolving loan for Baytex's wholly-owned subsidiary, Baytex energy USA, Inc.

The Credit Facilities are not borrowing base facilities and do not require annual or semi-annual reviews. There are no mandatory principal payments required prior to maturity which could be extended upon our request. The Credit Facilities contain standard commercial covenants in addition to the financial covenants detailed below. Advances under the Credit Facilities can be drawn in either Canadian or U.S. funds and bear interest at the bank's prime lending rate, bankers' acceptance discount rates or secured overnight financing rates ("SOFR"), plus applicable margins.

The weighted average interest rate on the Credit Facilities was 3.6% for 2022 as compared to 2.1% for 2021. The interest rate on our Credit Facilities has increased with higher government benchmark rates in 2022 relative to 2021.

On July 25, 2022 we entered into a \$20 million uncommitted unsecured demand revolving letter of credit facility (the "LC Facility"). Letters of credit under this facility are guaranteed by Export Development Canada and do not use available capacity under the Credit Facilities. As at December 31, 2022, we had \$15.7 million of outstanding letters of credit under the LC Facility.

The agreements and associated amending agreements relating to the Credit Facilities are accessible on the SEDAR website at www.sedar.com.

# **Financial Covenants**

The following table summarizes the financial covenants applicable to the Credit Facilities and our compliance therewith at December 31, 2022.

Covenant Description	Position as at December 31, 2022	Covenant
Senior Secured Debt (1) to Bank EBITDA (2) (Maximum Ratio)	0.3:1.0	3.5:1.0
Interest Coverage (3) (Minimum Ratio)	15.5:1.0	2.0:1.0

- (1) "Senior Secured Debt" is calculated in accordance with the credit facility agreement and is defined as the principal amount of the credit facilities and other secured obligations identified in the credit facility agreement. As at December 31, 2022, the Company's Senior Secured Debt totaled \$385.4 million.
- (2) "Bank EBITDA" is calculated based on terms and definitions set out in the credit facility agreement which adjusts net income or loss for financing and interest expenses, income tax, non-recurring losses, certain specific unrealized and non-cash transactions and is calculated based on a trailing twelve-month basis including the impact of material acquisitions as if they had occurred at the beginning of the twelve month period. Bank EBITDA for the twelve months ended December 31, 2022 was \$1.2 billion.
- (3) "Interest coverage" is calculated in accordance with the credit facility agreement and is computed as the ratio of Bank EBITDA to financing and interest expenses, excluding certain non-cash transactions, and is calculated on a trailing twelve-month basis. Financing and interest expenses for the twelve months ended December 31, 2022 were \$80.2 million.

#### **Long-Term Notes**

We have one series of long-term notes outstanding with a total principal amount of \$554.6 million as at December 31, 2022. The long-term notes do not contain any financial maintenance covenants.

On February 5, 2020, we issued US\$500 million aggregate principal amount of senior unsecured notes due April 1, 2027 bearing interest at a rate of 8.75% per annum payable semi-annually (the "8.75% Senior Notes"). The 8.75% Senior Notes are redeemable at our option, in whole or in part, at specified redemption prices after April 1, 2023 and will be redeemable at par from April 1, 2026 to maturity. During 2022, Baytex repurchased and cancelled an aggregate principal amount of US\$90.2 million of the 8.75% Notes.

On June 1, 2022, we redeemed and cancelled the remaining US\$200 million principal amount of the 5.625% notes due June 1, 2024.

#### Shareholders' Capital

We are authorized to issue an unlimited number of common shares and 10.0 million preferred shares. The rights and terms of preferred shares are determined upon issuance. During the year ended December 31, 2022, we issued 5.0 million common shares pursuant to our share-based compensation program and cancelled 24.3 million repurchased under a NCIB. As at February 23, 2023, we had 544.9 million common shares issued and outstanding and no preferred shares issued and outstanding.

# **Contractual Obligations**

We have a number of financial obligations that are incurred in the ordinary course of business. A significant portion of these obligations will be funded by adjusted funds flow. These obligations as of December 31, 2022 and the expected timing for funding these obligations are noted in the table below.

(\$ thousands)	Total	Less than 1 year	1-3 years	3-5 years Be	eyond 5 years
Trade and other payables	\$ 281,404	\$ 272,195 \$	9,209 \$	\$	_
Credit Facilities - principal (1)	385,394	_	_	385,394	_
Long-term notes - principal (2)	554,597	_	_	554,597	_
Interest on long-term notes (3)	206,340	48,527	97,054	60,759	_
Lease obligations - principal	6,760	3,641	2,822	297	
Processing agreements	6,372	1,071	1,081	754	3,466
Transportation agreements	195,414	34,790	79,661	70,167	10,796
Total	\$ 1,636,281	\$ 360,224 \$	189,827 \$	1,071,968 \$	14,262

<sup>(1)</sup> On April 1, 2022 we extended the maturity of our credit facilities to April 1, 2026.

We also have ongoing obligations related to the abandonment and reclamation of well sites and facilities when they reach the end of their economic lives. Programs to abandon and reclaim well sites and facilities are undertaken regularly in accordance with applicable legislative requirements.

<sup>(2)</sup> The US\$409.8 million principal amount of 8.75% senior unsecured notes is due April 1, 2027.

<sup>(3)</sup> Excludes interest on our credit facilities as interest payments fluctuate based on a floating rate of interest and changes in the outstanding balances.

## FOURTH QUARTER OPERATING AND FINANCIAL RESULTS

Three Months Ended December 31

		2022			2021	
(\$ thousands except for per boe)	Canada	U.S.	Total	Canada	U.S.	Total
Total daily production						
Light oil and condensate (bbl/d)	14,511	17,594	32,105	16,388	18,598	34,986
Heavy oil (bbl/d)	32,819	_	32,819	23,482	_	23,482
NGL (bbl/d)	1,958	5,703	7,661	1,713	6,271	7,984
Total liquids (bbl/d)	49,288	23,297	72,585	41,583	24,869	66,452
Natural gas (mcf/d)	45,953	39,726	85,679	52,673	33,356	86,029
Total production (boe/d)	56,946	29,918	86,864	50,362	30,428	80,789
Operating netback (\$/boe)						
Light oil and condensate (\$/bbl) (1)	\$ 108.21 \$	114.64 \$	111.73	\$ 91.17 \$	97.68 \$	94.63
Heavy oil, net of blending and other expense (\$/bbl) (2)	64.06	_	64.06	67.76	_	67.76
NGL (\$/bbl) <sup>(1)</sup>	39.68	38.36	38.70	41.73	39.42	39.92
Natural gas (\$/mcf) (1)	5.38	6.93	6.10	4.65	6.70	5.44
Total sales, net of blending and other per boe (2)	70.20	83.94	74.93	67.54	75.17	70.42
Royalties per boe (3)	(10.06)	(25.06)	(15.23)	(8.15)	(22.28)	(13.47)
Operating expense per boe (3)	(15.98)	(7.48)	(13.06)	(15.37)	(8.63)	(12.83)
Transportation expense per boe (3)	(2.83)	_	(1.85)	(1.76)	_	(1.10)
Operating netback per boe <sup>(2)</sup>	\$ 41.33 \$	51.40 \$	44.79	\$ 42.26 \$	44.26 \$	43.02
Financial						
Petroleum and natural gas sales	\$ 417,952 \$	231,034 \$	648,986	\$ 341,966 \$	210,437 \$	552,403
Royalties	(52,718)	(68,973)	(121,691)	(37,770)	(62,382)	(100,152)
Revenue, net of royalties	365,234	162,061	527,295	304,196	148,055	452,251
Operating	(83,742)	(20,593)	(104,335)	(71,203)	(24,154)	(95,357)
Transportation	(14,817)	_	(14,817)	(8,169)	_	(8,169)
Blending and other	(50,174)	_	(50,174)	(29,021)		(29,021)
Operating netback <sup>(2)</sup>	\$ 216,501 \$	141,468 \$	357,969	\$ 195,803 \$	123,901 \$	319,704
General and administrative	_	_	(14,945)	_	_	(11,481)
Cash interest	_	_	(19,711)	_	_	(21,319)
Realized financial derivatives (loss) gain	_	_	(49,665)	_	_	(70,544)
Other			(18,096)			(1,594)
Adjusted funds flow <sup>(4)</sup>	\$ 216,501 \$	141,468 \$	255,552	\$ 195,803 \$	123,901 \$	214,766
Net income	\$ 366,104 \$	88,480 \$	352,807	\$ 526,412 \$	72,457 \$	563,239
Exploration and development expenditures	\$ 85,641 \$	17,993 \$	103,634	\$ 59,821 \$	14,174 \$	73,995
Property acquisitions	\$ 1,085 \$	_ \$	1,085	\$ 1,443 \$	— \$	1,443
Proceeds from dispositions	\$ (148) \$	_ \$	(148)	\$ (6,857) \$	— \$	(6,857)
Net debt <sup>(4)</sup>		\$	987,446		\$	1,409,717

<sup>(1)</sup> Calculated as light oil and condensate, NGL or natural gas sales divided by barrels of oil equivalent production volume for the applicable period.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

<sup>(3)</sup> Calculated as royalties expense, operating expense or transportation expense divided by barrels of oil equivalent production volume for the applicable period.

<sup>(4)</sup> Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.

Three Months Ended December 31

	2022	2021	Change
Benchmark Averages			
WTI oil (US\$/bbl) <sup>(1)</sup>	82.64	77.19	5.45
MEH oil (US\$/bbl) (2)	85.88	78.89	6.99
MEH oil differential to WTI (US\$/bbI)	3.24	1.70	1.54
Edmonton par oil (\$/bbl) (3)	109.57	93.29	16.28
Edmonton par oil differential to WTI (US\$/bbI)	(1.94)	(3.15)	1.21
WCS heavy oil (\$/bbl) (4)	77.37	78.82	(1.45)
WCS heavy oil differential to WTI (US\$/bbl)	(25.65)	(14.63)	(11.02)
AECO natural gas price (\$/mcf) (5)	5.58	4.94	0.64
NYMEX natural gas price (US\$/mmbtu) (6)	6.26	5.83	0.43
CAD/USD average exchange rate	1.3577	1.2600	0.0977

- (1) WTI refers to the arithmetic average of NYMEX prompt month WTI for the applicable period.
- (2) MEH refers to arithmetic average of the Argus WTI Houston differential weighted index price for the applicable period.
- (3) Edmonton par refers to the average posting price for the benchmark MSW crude oil.
- (4) WCS refers to the average posting price for the benchmark WCS heavy oil.
- (5) AECO refers to the AECO arithmetic average month-ahead index price published by the Canadian Gas Price Reporter ("CGPR").
- (6) NYMEX refers to the NYMEX last day average index price as published by the CGPR.

Our operating and financial results for Q4/2022 reflect the successful execution of our 2022 development programs and strong benchmark commodity prices. We invested \$103.6 million on exploration and development expenditures in Q4/2022 and delivered production of 86,864 boe/d. Free cash flow<sup>(1)</sup> was \$143.3 million in Q4/2022 which reflects strong commodity prices and the disciplined execution of our development programs.

In Canada, production averaged 56,946 boe/d in Q4/2022 which was 6,584 boe/d higher than 50,362 boe/d reported for Q4/2021 as a result of our successful Clearwater program and higher development activity in 2022 relative to 2021. Strong benchmark pricing resulted in our realized price of \$70.20/boe for Q4/2022 which was \$2.66/boe higher than \$67.54/boe for Q4/2021. In Q4/2022, the Edmonton Par benchmark increased to \$109.57/bbl compared to \$93.29/bbl for the same period in 2021. This increase was partially offset by a lower WCS heavy oil benchmark which decreased slightly to \$77.37/bbl in Q4/2022 from \$78.82/bbl for the same period of 2021. Higher commodity prices and production resulted in an operating netback<sup>(1)</sup> of \$216.5 million (\$41.33/boe) for Q4/2022 which was \$20.7 million (\$0.93/boe) higher than \$195.8 million (\$42.26/boe) reported for Q4/2021. Exploration and development expenditures of \$85.6 million in Q4/2022 includes drilling costs associated with 51 (49.6 net) wells and bringing 49 (47.4 net) wells on production. This is compared to 57 (57.0 net) wells drilled and 37 (36.7 net) wells brought on production in Q4/2021 when we spent \$59.8 million. The increase in exploration and development expenditures in 2022 reflects higher activity and inflationary pressures that have resulted in higher costs relative to 2021.

In the U.S., production averaged 29,918 boe/d for Q4/2022 which is 510 boe/d lower than 30,428 boe/d reported for Q4/2021 reflecting reduced activity levels in 2022. The MEH benchmark averaged US\$85.88/bbl in Q4/2022 which was US\$6.99/boe higher than US\$78.89/bbl during Q4/2021 resulting in an increased realized price of \$83.94/boe which was \$8.77/boe higher than our realized price of \$75.17/boe in Q4/2021. Operating netback of \$141.5 million (\$51.40/boe) was \$17.6 million (\$7.14/boe) higher than \$123.9 million (\$44.26/boe) for Q4/2021 due to higher benchmark prices in Q4/2022. Exploration and development expenditures of \$18.0 million in Q4/2022 includes costs associated with drilling 11 (2.2 net) and commencing production from 12 (4.1 net) wells. Exploration and development expenditures were higher in Q4/2022 due to a weaker Canadian dollar, inflationary pressures and the timing of drilling and completion activity relative to Q4/2021 when we spent \$14.2 million and drilled 15 (4.4 net) wells and brought 14 (2.5 net) wells on production.

(1) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

We generated adjusted funds flow<sup>(1)</sup> of \$255.6 million in Q4/2022 which is \$40.8 million higher than \$214.8 million in Q4/2021 due to higher production and strong realized pricing. Production increased to 86,864 boe/d in Q4/2022 from 80,789 boe/d for Q4/2021 driven by the success of our development programs in the U.S. and Canada. Operating netback<sup>(2)</sup> of \$44.79/boe in Q4/2022 is \$1.77/boe higher than \$43.02/boe in Q4/2021 and reflects higher benchmark prices. The increase in our realized price combined with the impact of higher production resulted in an \$38.3 million increase in operating netback in Q4/2022 compared to Q4/2021. We recorded realized financial derivatives losses of \$49.7 million in Q4/2022 compared to losses of \$70.5 million in Q4/2021. G&A expense of \$14.9 million in Q4/2022 was higher than \$11.5 million in Q4/2021. Interest expense of \$19.7 million in Q4/2022 was \$1.6 million lower than \$21.3 million for Q4/2021 due to a decrease in our net debt and a decrease in our long-term notes outstanding following the redemption of US\$290.2 million of our long-term notes during 2022. Net debt<sup>(1)</sup> decreased from \$1.4 billion in Q4/2021 to \$987.4 million in Q4/2022 due to free cash flow generated in 2022.

We recorded net income of \$352.8 million in Q4/2022 compared to \$563.2 million in Q4/2021. The decrease in net income for Q4/2022 relative to Q4/2021 is primarily a result of a larger impairment reversal in Q4/2021. Net income for Q4/2022 includes \$267.7 million of impairment reversals due to improvements in forecasted commodity prices while Q4/2021 includes \$416.0 million of impairment reversals.

- (1) Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.
- (2) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

## QUARTERLY FINANCIAL INFORMATION

		202	22					
(\$ thousands, except per common share amounts)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Petroleum and natural gas sales	648,986	712,065	854,169	673,825	552,403	488,736	442,354	384,702
Net income (loss)	352,807	264,968	180,972	56,858	563,239	32,714	1,052,999	(35,352)
Per common share - basic	0.65	0.48	0.32	0.10	1.00	0.06	1.87	(0.06)
Per common share - diluted	0.64	0.47	0.32	0.10	0.98	0.06	1.85	(0.06)
Adjusted funds flow (1)	255,552	284,288	345,704	279,607	214,766	198,397	175,883	156,582
Per common share - basic	0.47	0.51	0.61	0.49	0.38	0.38 0.35		0.28
Per common share - diluted	0.46	0.51	0.60	0.49	0.37	0.35	0.31	0.28
Free cash flow (2)	143,324	111,568	245,316	121,318	137,133	101,215	112,486	70,495
Per common share - basic	0.26	0.20	0.43	0.21	0.24	0.18	0.20	0.13
Per common share - diluted	0.26	0.20	0.43	0.21	0.24	0.18	0.20	0.13
Cash flows from operating activities	303,441	310,423	360,034	198,974	240,567	178,961	171,876	120,980
Per common share - basic	0.56	0.56	0.63	0.35	0.43	0.32	0.30	0.22
Per common share - diluted	0.55	0.56	0.63	0.35	0.42	0.31	0.30	0.22
Exploration and development expenditures	103,634	167,453	96,633	153,822	73,995	94,235	61,485	83,588
Canada	85,641	117,150	51,881	126,130	59,821	75,499	30,387	42,503
U.S.	17,993	50,303	44,752	27,692	14,174	18,736	31,098	41,085
Property acquisitions	1,085	_	208	59	1,443	89		25
Proceeds from dispositions	(148)	(25,460)	(14)	(27)	(6,857)	(701)	(18)	(228)
Net debt (1)	987,446	1,113,559	1,123,297	1,275,680	1,409,717	1,564,658	1,629,629	1,758,894
Total assets (3)	5,103,769	4,923,617	4,870,432	4,917,811	4,834,643	4,453,971	4,438,162	3,338,408
Common shares outstanding	544,930	547,615	560,139	569,214	564,213	564,213	564,182	564,111
Daily production								
Total production (boe/d)	86,864	83,194	83,090	80,867	80,789	79,872	81,162	78,780
Canada (boe/d)	56,946	55,803	54,919	53,385	50,362	48,124	47,205	52,039
U.S. (boe/d)	29,918	27,391	28,170	27,482	30,428	31,748	33,957	26,741
Benchmark prices								
WTI oil (US\$/bbl)	82.64	91.56	108.41	94.29	77.19	70.56	66.07	57.84
WCS heavy (\$/bbl)	77.37	93.62	122.05	100.99	78.82	71.81	67.03	57.46
Edmonton Light (\$/bbl)	109.57	116.79	137.79	115.66	93.29	83.78	77.28	66.58
CAD/USD avg exchange rate	1.3577	1.3059	1.2766	1.2661	1.2600	1.2601	1.2279	1.2663
AECO gas (\$/mcf)	5.58	5.81	6.27	4.59	4.94	3.54	2.85	2.93
NYMEX gas (US\$/mmbtu)	6.26	8.20	7.17	4.95	5.83	4.01	2.83	2.69
Total sales, net of blending and other								
expense (\$/boe) (2)	74.93	87.68	105.44	86.89	70.42	63.85	57.19	51.84
Royalties (\$/boe) (4)	(15.23)	(19.21)	(22.69)	(16.86)	(13.47)	(12.32)	(11.04)	(9.44)
Operating expense (\$/boe) (4)	(13.06)	(14.39)	(14.21)	(13.85)	(12.83)	(11.46)	(11.22)	(11.36)
Transportation expense (\$/boe) (4)	(1.85)	(1.67)	(1.56)	(1.27)	(1.10)	(1.06)	(1.01)	(1.24)
Operating netback (\$/boe) (2)	44.79	52.41	66.98	54.91	43.02	39.01	33.92	29.80
Financial derivatives gain (loss) (\$/boe) (4)	(6.21)	(9.98)	(16.41)	(11.59)	(9.49)	(7.34)	(5.28)	(2.93)
Operating netback after financial derivatives (\$/boe) (2)	38.58	42.43	50.57	43.32	33.53	31.67	28.64	26.87

<sup>(1)</sup> Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

<sup>(3)</sup> Previously disclosed amounts have been revised to conform with current period presentation

<sup>(4)</sup> Calculated as royalties expense, operating expenses, transportation expense or financial derivatives gain or loss divided by barrels of oil equivalent production volume for the applicable period.

Our results for the previous eight quarters reflect the disciplined execution of our capital programs as oil and natural gas prices have strengthened. Production steadily increased from 78,780 boe/d in Q1/2021 to 86,864 boe/d in Q4/2022 as a result of increased development activity following improvements in commodity pricing which increased from their lows set during the COVID-19 pandemic. Strong well performance and our successful development programs have resulted in production of 86,864 boe/d for Q4/2022.

Prices began to strengthen in 2021 as measures to control the spread of COVID-19 were relaxed. Commodity prices continued to improve to multi-year highs in 2022 following Russia's invasion of Ukraine which created elevated uncertainty surrounding the global supply of oil and natural gas. The impact of increased commodity prices is reflected in our realized price of \$105.44/boe for Q2/2022 which is our strongest realized pricing in eight quarters. Our Q4/2022 realized price of \$74.93/boe reflects recent declines in crude oil prices caused by concern over future demand and economic slowdowns.

Adjusted funds flow is directly impacted by our average daily production and changes in benchmark commodity prices which are the basis for our realized sales price. Adjusted funds flow<sup>(1)</sup> of \$255.6 million for Q4/2022 reflects strong price realizations and production results from our development plans in the U.S. and Canada.

Net debt can fluctuate on a quarterly basis depending on the timing of exploration and development expenditures, changes in our adjusted funds flow and the closing CAD/USD exchange rate which is used to translate our U.S. dollar denominated debt. Net debt<sup>(1)</sup> has decreased from \$1.8 billion at Q1/2021 to \$987.4 million at Q4/2022 as free cash flow<sup>(2)</sup> of \$1.0 billion generated over the last eight quarters has been primarily directed towards debt repayment. The decrease in net debt due to free cash flow was partially offset by our shareholder return initiative which was implemented during Q2/2022 and resulted in the repurchase and cancellation of 24.3 million common shares for total consideration of \$159.0 million as of Q4/2022. The decrease in net debt was also partially offset by the impact of foreign exchange as the CAD/USD exchange rate used to translate our U.S. dollar denominated debt increased from 1.2572 CAD/USD at Q1/2021 to 1.3534 CAD/USD at Q4/2022.

- (1) Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.
- (2) Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

#### **ENVIRONMENTAL REGULATIONS**

As a result of our involvement in the exploration for and production of oil and natural gas we are subject to various emissions, carbon and other environmental regulations. Refer to the Risk Factors section of this MD&A for a full description of the risks associated with these regulations and how they may impact our business in the future. In addition to the Risk Factors discussed in this MD&A, additional information related to our emissions and sustainability initiatives is available on our website.

## **Reporting Regulations**

Environmental reporting for public enterprises continues to evolve and we may be subject to additional future disclosure requirements. The International Sustainability Standards Board has issued an IFRS Sustainability Disclosure Standard with the objective to develop a global framework for environmental sustainability disclosure. The Canadian Securities Administrators have also issued a proposed National Instrument 51-107 *Disclosure of Climate-related Matters* which sets forth additional reporting requirements for Canadian Public Companies. We continue to monitor developments on these reporting requirements and have not yet quantified the cost to comply with these regulations.

#### **OFF BALANCE SHEET TRANSACTIONS**

We do not have any financial arrangements that are excluded from the consolidated financial statements as at December 31, 2022, nor are any such arrangements outstanding as of the date of this MD&A.

## **CRITICAL ACCOUNTING ESTIMATES**

The preparation of the consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, revenues and expenses. These judgments, estimates and assumptions are based on all relevant information, including considerations related to environmental regulation and related matters, available to the Company at the time of financial statement preparation. Actual results can differ from those estimates as the effect of future events cannot be determined with certainty. The key areas of judgment or estimation uncertainty that have a significant risk of causing material adjustment to the reported amounts of assets, liabilities, revenues, and expenses are discussed below.

## Reserves

The Company uses estimates of oil, natural gas and NGL reserves in the calculation of depletion, evaluating the recoverability of deferred income tax assets and in the determination of fair value estimates for non-financial assets. The process to estimate

reserves is complex and requires significant judgment. Estimates of the Company's reserves are evaluated annually by independent reserves evaluators and represent the estimated recoverable quantities of oil, natural gas and NGL and the related net cash flows. This evaluation of reserves is prepared in accordance with the reserves definition contained in National Instrument 51-101 Standards of Disclosure for Oil and Gas Activities and the Canadian Oil and Gas Evaluation Handbook.

Estimates of economically recoverable oil, natural gas and NGL and their future net cash flows are based on a number of factors and assumptions. Changes to estimates and assumptions such as forward price forecasts, production rates, ultimate reserve recovery, timing and amount of capital expenditures, production costs, marketability of oil and natural gas, royalty rates and other geological, economic and technical factors could have a significant impact on reported reserves. Changes in the Company's reserves estimates can have a significant impact on the carrying values of the Company's oil and gas properties, the calculation of depletion, the valuation of deferred income tax assets, the timing of cash flows for asset retirement obligations, asset impairments and estimates of fair value determined in accounting for business combinations.

## **CGUs**

The Company's oil and gas properties are aggregated into CGUs which are the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The aggregation of assets in CGUs requires management judgment and is based on geographical proximity, shared infrastructure and similar exposure to market risk.

### Identification of Impairment and Impairment Reversal Indicators

Judgment is required to assess when indicators of impairment or impairment reversal exist and when a calculation of the recoverable amount is required. The CGUs comprising oil and gas properties are reviewed at each reporting date to assess whether there is any indication of impairment or impairment reversal. The assessment for each CGU considers significant changes in reservoir performance including forecasted production volumes, forecasted royalty, operating, capital and abandonment and reclamation costs, forecasted oil and gas prices and the resulting cash flows from proved plus probable oil and gas reserves. The assessment for E&E assets considers arm's length sale transactions and significant changes in the Company's development plans.

#### **Measurement of Recoverable Amount**

If indicators of impairment or impairment reversal are determined to exist, the recoverable amount of an asset or CGU is calculated based on the higher of value-in-use ("VIU") and fair value less cost of disposal ("FVLCD"). These calculations require the use of estimates and assumptions including cash flows associated with proved plus probable oil and gas reserves, the discount rate used to present value future cash flows, and assumptions regarding the timing and amount of capital expenditures and future abandonment and reclamation obligations. Any changes to these estimates and assumptions could impact the calculation of the recoverable amount and the carrying value of assets.

#### **E&E Assets**

Costs associated with acquiring oil and natural gas licenses and exploratory drilling are accumulated as E&E assets pending determination of technical feasibility and commercial viability. The determination of technical feasibility and commercial viability of E&E assets for the purposes of reclassifying such assets to oil and gas properties is subject to management judgment. Management uses the establishment of commercial reserves as the basis for determining technical feasibility and commercial viability. Upon determination of commercial reserves, E&E assets are tested for impairment and reclassified to oil and natural gas properties.

## **Asset Retirement Obligations**

The Company's provision for asset retirement obligations is based on estimated costs to abandon and reclaim the wells and the facilities, the estimated time period during which these costs will be incurred in the future, and discount and inflation rates. The provision for asset retirement obligations represents management's best estimate of the present value of the future abandonment and reclamation costs required under current regulatory requirements. Actual abandonment and reclamation costs could be materially different from estimated amounts.

#### **Income Taxes**

Tax regulations and legislation in the various jurisdictions in which the Company and its subsidiaries operate are subject to change and there are differing interpretations requiring management judgment. Deferred tax assets are recognized when it is considered probable that deductible temporary differences will be recovered in future periods, which requires management judgment. Deferred tax liabilities are recognized when it is considered probable that temporary differences will be payable to tax authorities in future periods, which requires management judgment. Income tax filings are subject to audit and re-assessment and changes in facts, circumstances and interpretations of the standards may result in a material change to the Company's provision for income taxes. Estimates of future income taxes are subject to measurement uncertainty.

#### SPECIFIED FINANCIAL MEASURES

In this MD&A, we refer to certain specified financial measures (such as free cash flow, operating netback, total sales, net of blending and other expense, heavy oil sales, net of blending and other expense per bbl, and average royalty rate) which do not have any standardized meaning prescribed by IFRS. While these measures are commonly used in the oil and natural gas industry, our determination of these measures may not be comparable with calculations of similar measures presented by other reporting issuers. This MD&A also contains the terms "adjusted funds flow", "net debt" and "net debt to adjusted funds flow ratio" which are capital management measures. We believe that inclusion of these specified financial measures provides useful information to financial statement users when evaluating the financial results of Baytex.

#### **Non-GAAP Financial Measures**

Total sales, net of blending and other expense and heavy oil, net of blending and other expense

Total sales, net of blending and other expense and heavy oil, net of blending and other expense represent the total revenues and heavy oil revenues realized from produced volumes during a period, respectively. Total sales, net of blending and other expense is comprised of total petroleum and natural gas sales adjusted for blending and other expense. Heavy oil, net of blending and other expense is calculated as heavy oil sales less blending and other expense. We believe including the blending and other expense associated with purchased volumes is useful when analyzing our realized pricing for produced volumes against benchmark commodity prices.

The following table reconciles heavy oil, net of blending and other expense to amounts disclosed in the primary financial statements in the following table.

Years Ended December									
(\$ thousands)		2022		2021					
Petroleum and natural gas sales	\$	2,889,045	\$	1,868,195					
Light oil and condensate (1)		(1,470,549)	\$	(1,065,834)					
NGL (1)		(120,505)		(94,515)					
Natural gas sales (1)		(195,915)		(147,150)					
Heavy oil sales		1,102,076		560,696					
Blending and other expense - heavy oil (2)	\$	(189,454)	\$	(85,689)					
Heavy oil, net of blending and other expense	\$	912,622	\$	475,007					

<sup>(1)</sup> Component of petroleum and natural gas sales; see Note 13 Petroleum and Natural Gas Sales in the Consolidated Financial Statements for the year ended December 31, 2022 for further information.

## Operating netback

Operating netback and operating netback after financial derivatives are used to assess our operating performance and our ability to generate cash margin on a unit of production basis. Operating netback is comprised of petroleum and natural gas sales, less blending expense, royalties, operating expense and transportation expense. Realized financial derivatives gains and losses are added to operating netback to provide a more complete picture of our financial performance as our financial derivatives are used to provide price certainty on a portion of our production.

<sup>(2)</sup> The portion of blending and other expense that relates to heavy oil sales for the applicable period.

The following table reconciles operating netback and operating netback after realized financial derivatives to petroleum and natural gas sales.

	Years Ended L	December 31
(\$ thousands)	2022	2021
Petroleum and natural gas sales	\$ 2,889,045	\$ 1,868,195
Blending and other expense	(189,454)	(85,689)
Total sales, net of blending and other expense	2,699,591	1,782,506
Royalties	(562,964)	(339,156)
Operating expense	(422,666)	(343,002)
Transportation expense	(48,561)	(32,261)
Operating netback	1,665,400	1,068,087
Realized financial derivatives loss (1)	(334,481)	(184,241)
Operating netback after realized financial derivatives	\$ 1,330,919	\$ 883,846

<sup>(1)</sup> Realized financial derivatives gain or loss is a component of financial derivatives gain or loss; see Note 17 Financial Instruments and Risk Management in the Consolidated Financial Statements for the year ended December 31, 2022 for further information.

#### Free cash flow

We use free cash flow to evaluate our financial performance and to assess the cash available for debt repayment, common share repurchases, dividends and acquisition opportunities. Free cash flow is comprised of cash flows from operating activities adjusted for changes in non-cash working capital, additions to exploration and evaluation assets, additions to oil and gas properties and payments on lease obligations.

Free cash flow is reconciled to cash flows from operating activities in the following table.

	Years Ended Decemb	er 31
(\$ thousands)	2022	2021
Cash flows from operating activities	\$ 1,172,872 \$	712,384
Change in non-cash working capital	(26,072) \$	26,582
Additions to exploration and evaluation assets	(6,359)	(3,298)
Additions to oil and gas properties	(515,183)	(310,005)
Payments on lease obligations	(3,732)	(4,334)
Free cash flow	\$ 621,526 \$	421,329

#### **Non-GAAP Financial Ratios**

Heavy oil, net of blending and other expense per bbl

Heavy oil, net of blending and other expense per bbl represents the realized price for produced heavy oil volumes during a period. Heavy oil, net of blending and other expense is a non-GAAP measure that is divided by barrels of heavy oil production volume for the applicable period to calculate the ratio. We use heavy oil, net of blending and other expense per bbl to analyze our realized heavy oil price for produced volumes against the WCS benchmark price.

Total sales, net of blending and other expense per boe

Total sales, net of blending and other per boe is used to compare our realized pricing to applicable benchmark prices and is calculated as total sales, net of blending and other expense (a non-GAAP financial measure) divided by barrels of oil equivalent production volume for the applicable period.

## Average royalty rate

Average royalty rate is used to evaluate the performance of our operations from period to period and is comprised of royalties divided by total sales, net of blending and other expense (a non-GAAP financial measure). The actual royalty rates can vary for a number of reasons, including the commodity produced, royalty contract terms, commodity price level, royalty incentives and the area or jurisdiction.

#### Operating netback per boe

Operating netback per boe is operating netback (a non-GAAP financial measure) divided by barrels of oil equivalent production volume for the applicable period and is used to assess our operating performance on a unit of production basis. Realized financial derivative gains and losses per boe are added to operating netback per boe to arrive at operating netback after financial derivatives per boe. Realized financial derivatives gains and losses are added to operating netback to provide a more complete picture of our financial performance as our financial derivatives are used to provide price certainty on a portion of our production.

## **Capital Management Measures**

#### Net debt

We use net debt to monitor our current financial position and to evaluate existing sources of liquidity. We also use net debt projections to estimate future liquidity and whether additional sources of capital are required to fund ongoing operations. Net debt is comprised of our credit facilities and long-term notes outstanding adjusted for unamortized debt issuance costs, trade and other payables, cash, and trade and other receivables. We also use a net debt to adjusted funds flow ratio calculated on a twelve-month trailing basis to monitor our existing capital structure and future liquidity requirements. Net debt to adjusted funds flow is comprised of net debt divided by twelve-month trailing adjusted funds flow.

The following table summarizes our calculation of net debt.

(\$ thousands)	December 31, 2022	December 31, 2021
Credit facilities	\$ 383,031	\$ 505,171
Unamortized debt issuance costs - Credit facilities (1)	2,363	1,343
Long-term notes	547,598	874,527
Unamortized debt issuance costs - Long-term notes (1)	6,999	11,393
Trade and other payables	281,404	190,692
Cash	(5,464)	_
Trade and other receivables	(228,485)	(173,409)
Net debt	\$ 987,446	\$ 1,409,717
Net debt to adjusted funds flow	0.8	1.9

<sup>(1)</sup> Unamortized debt issuance costs were obtained from Note 7 Credit Facilities and Note 8 Long-term Notes from the Consolidated Financial Statements for the year ended December 31, 2022. These amounts represent the remaining balance of costs that were paid by Baytex at the inception of the contract.

## Adjusted funds flow

Adjusted funds flow is used to monitor operating performance and our ability to generate funds for exploration and development expenditures and settlement of abandonment obligations. Adjusted funds flow is comprised of cash flows from operating activities adjusted for changes in non-cash working capital and asset retirement obligations settled during the applicable period.

Adjusted funds flow is reconciled to amounts disclosed in the primary financial statements in the following table.

			Years Ended December 31				
(\$ thousands)	ands) 2022						
Cash flows from operating activities		\$	1,172,872	\$	712,384		
Change in non-cash working capital			(26,072)		26,582		
Asset retirement obligations settled			18,351		6,662		
Adjusted funds flow		\$	1,165,151	\$	745,628		

#### **CONTROLS AND PROCEDURES**

### **Disclosure Controls and Procedures**

As of December 31, 2022, an evaluation was conducted to determine the effectiveness of our "disclosure controls and procedures" (as defined in the United States by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act") and in Canada by National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109")) under the supervision of and with the participation of management, including the President and Chief Executive Officer and the Chief Financial Officer of Baytex (collectively the "certifying officers"). Based on that evaluation, the certifying officers

concluded that our disclosure controls and procedures are effective to ensure that the information required to be disclosed in the reports that we file or submit under the Exchange Act or under Canadian securities legislation is (i) recorded, processed, summarized and reported within the time periods specified in the applicable rules and forms and (ii) accumulated and communicated to our management, including the certifying officers, to allow timely decisions regarding the required disclosure.

It should be noted that while the certifying officers believe that our disclosure control and procedures provide a reasonable level of assurance that they are effective, they do not expect that our disclosure controls and procedures will prevent all errors and fraud. A control system, no matter how well conceived or operated, can provide only reasonable, not absolute assurance that the objectives of the control system are met.

## **Internal Control Over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over the Company's financial reporting. Internal control over our financial reporting is a process designed under the supervision of and with the participation of management, including the certifying officers, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements and even those systems determined to be effective can provide only reasonable assurance with respect to the financial statement preparation and presentation.

Management has assessed the effectiveness of our "internal control over financial reporting" as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act and as defined by NI 52-109. The assessment was based on the framework in Internal Control Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Management concluded that our internal control over financial reporting was effective as of December 31, 2022.

The effectiveness of our internal control over financial reporting as of December 31, 2022 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their Report of Independent Registered Public Accounting Firm.

## **Changes in Internal Control over Financial Reporting**

No changes were made to our internal control over financial reporting during the year ended December 31, 2022 that have materially affected, or are reasonably likely to materially affect, the internal controls over financial reporting.

### **SELECTED ANNUAL INFORMATION**

The following table summarizes key annual financial and operating information over the three most recently completed financial years.

(\$ thousands, except per common share amounts)	2022	2021	2020
Revenues, net of royalties	\$ 2,326,081	\$ 1,529,039	\$ 811,742
Adjusted funds flow (1)	\$ 1,165,151	\$ 745,628	\$ 311,506
Per common share - basic	\$ 2.09	\$ 1.32	\$ 0.56
Per common share - diluted	\$ 2.07	\$ 1.30	\$ 0.56
Net income (loss)	\$ 855,605	\$ 1,613,600	\$ (2,438,964)
Per common share - basic	\$ 1.53	\$ 2.86	\$ (4.35)
Per common share - diluted	\$ 1.52	\$ 2.82	\$ (4.35)
Total assets	\$ 5,103,769	\$ 4,834,643	\$ 3,408,096
Credit facilities - principal	\$ 385,394	\$ 506,514	\$ 651,173
Long-term notes - principal	\$ 554,597	\$ 885,920	\$ 1,147,950
Total sales, net of blending and other expense (\$/boe) (2)	\$ 88.56	\$ 60.93	\$ 31.75
Total production (boe/d)	83,519	80,156	79,781

<sup>(1)</sup> Capital management measure. Refer to the Specified Financial Measures section in this MD&A for further information.

<sup>(2)</sup> Specified financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures presented by other entities. Refer to the Specified Financial Measures section in this MD&A for further information.

#### FORWARD-LOOKING STATEMENTS

In the interest of providing our shareholders and potential investors with information regarding Baytex, including management's assessment of the Company's future plans and operations, certain statements in this document are "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995 and "forward-looking information" within the meaning of applicable Canadian securities legislation (collectively, "forward-looking statements"). In some cases, forward-looking statements can be identified by terminology such as "anticipate", "believe", "continue", "could", "estimate", "expect", "forecast", "intend", "may", "objective", "ongoing", "outlook", "potential", "plan", "project", "should", "target", "would", "will" or similar words suggesting future outcomes, events or performance. The forward-looking statements contained in this document speak only as of the date of this document and are expressly qualified by this cautionary statement.

Specifically, this document contains forward-looking statements relating to but not limited to: our intentions of allocating our annual free cash flow to shareholder returns through share buybacks and debt reduction; that production growth will be driven by our Canadian assets; our commitment to reduce our inactive wellbore count; for 2023, our capital budget, expected average daily production, expected royalty rate and operating expense, transportation expense, general and administrative expense, cash interest expense, lease expenditures and asset retirement obligations settled; the existence, operation and strategy of our risk management program; the reassessment of our tax filings by the Canada Revenue Agency; that we may issue or repurchase debt or equity securities from time to time or sell assets; our intent to fund certain financial obligations with cash flow from operations and the expected timing of the financial obligations. In addition, information and statements relating to reserves are deemed to be forward-looking statements, as they involve implied assessment, based on certain estimates and assumptions, that the reserves can be profitably produced in the future. In addition, information and statements relating to reserves are deemed to be forward-looking statements, as they involve implied assessment, based on certain estimates and assumptions, that the reserves described exist in quantities predicted or estimated, and that the reserves can be profitably produced in the future.

These forward-looking statements are based on certain key assumptions regarding, among other things: oil and natural gas prices and differentials between light, medium and heavy crude oil prices; well production rates and reserve volumes; our ability to add production and reserves through our exploration and development activities; capital expenditure levels; our ability to borrow under our credit agreements; the receipt, in a timely manner, of regulatory and other required approvals for our operating activities; the availability and cost of labour and other industry services; interest and foreign exchange rates; the continuance of existing and, in certain circumstances, proposed tax and royalty regimes; our ability to develop our crude oil and natural gas properties in the manner currently contemplated; that we will have sufficient financial resources in the future to provide shareholder returns; and current industry conditions, laws and regulations continuing in effect (or, where changes are proposed, such changes being adopted as anticipated). Readers are cautioned that such assumptions, although considered reasonable by Baytex at the time of preparation, may prove to be incorrect.

Actual results achieved will vary from the information provided herein as a result of numerous known and unknown risks and uncertainties and other factors. Such factors include, but are not limited to: the volatility of oil and natural gas prices and price differentials (including the impacts of Covid-19); restrictions or costs imposed by climate change initiatives and the physical risks of climate change; risks associated with our ability to develop our properties and add reserves; the impact of an energy transition on demand for petroleum productions; changes in income tax or other laws or government incentive programs; availability and cost of gathering, processing and pipeline systems; retaining or replacing our leadership and key personnel; the availability and cost of capital or borrowing; risks associated with a third-party operating our Eagle Ford properties; risks associated with large projects; costs to develop and operate our properties; public perception and its influence on the regulatory regime; current or future control, legislation or regulations; new regulations on hydraulic fracturing; restrictions on or access to water or other fluids; regulations regarding the disposal of fluids; risks associated with our hedging activities; variations in interest rates and foreign exchange rates; uncertainties associated with estimating oil and natural gas reserves; our inability to fully insure against all risks; additional risks associated with our thermal heavy crude oil projects; our ability to compete with other organizations in the oil and gas industry; risks associated with our use of information technology systems; results of litigation; that our credit facilities may not provide sufficient liquidity or may not be renewed; failure to comply with the covenants in our debt agreements; risks of counterparty default; the impact of Indigenous claims; risks associated with expansion into new activities; risks associated with the ownership of our securities, including changes in market-based factors; risks for United States and other non-resident shareholders, including the ability to enforce civil remedies, differing practices for reporting reserves and production, additional taxation applicable to nonresidents and foreign exchange risk; the risk that we may not have sufficient financial resources in the future to provide shareholder returns; and other factors, many of which are beyond our control. These and additional risk factors are discussed in our Annual Information Form, Annual Report on Form 40-F and Management's Discussion and Analysis for the year ended December 31, 2022, to be filed with Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission not later than March 31, 2023 and in our other public filings.

The above summary of assumptions and risks related to forward-looking statements has been provided in order to provide shareholders and potential investors with a more complete perspective on Baytex's current and future operations and such information may not be appropriate for other purposes. There is no representation by Baytex that actual results achieved will be the same in whole or in part as those referenced in the forward-looking statements and Baytex does not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable securities law.

#### **RISK FACTORS**

We are focused on long-term strategic planning and have identified key risks, uncertainties and opportunities associated with our business that can impact the financial and operational results. Listed below is a description of these risks and uncertainties.

#### Risks Relating to Our Business and Operations

### Volatility of oil and natural gas prices and price differentials

Our financial condition is substantially dependent on, and highly sensitive to, the prevailing prices of crude oil and natural gas. Low prices for crude oil and natural gas produced by us could have a material adverse effect on our operations, financial condition and the value and amount of our reserves.

Prices for crude oil and natural gas fluctuate in response to changes in the supply of, and demand for, crude oil and natural gas, market uncertainty and a variety of additional factors beyond our control. Crude oil prices are primarily determined by international supply and demand. Factors which affect crude oil prices include the actions of OPEC, OPEC+, the condition of the Canadian, United States, European and Asian economies, the impacts arising from Russia's invasion of Ukraine, the impact of pandemics/epidemics (including Covid-19), government regulation, political stability in the Middle East and elsewhere, the supply of crude oil in North America and internationally, the ability to secure adequate transportation for products, the availability of alternate fuel sources and weather conditions. Natural gas prices realized by us are affected primarily in North America by supply and demand, weather conditions, industrial demand, prices of alternate sources of energy and developments related to the market for liquefied natural gas. All of these factors are beyond our control and can result in a high degree of price volatility. Fluctuations in currency exchange rates further compound this volatility when commodity prices, which are generally set in U.S. dollars, are stated in Canadian dollars.

Our financial performance also depends on revenues from the sale of commodities which differ in quality and location from underlying commodity prices quoted on financial exchanges. Of particular importance are the price differentials between our light/medium crude oil and heavy crude oil (in particular the light/heavy differential) and quoted market prices. Not only are these discounts influenced by regional supply and demand factors, they are also influenced by other factors such as transportation costs, capacity and interruptions, refining demand, storage capacity, the availability and cost of diluents used to blend and transport product and the quality of the oil produced, all of which are beyond our control. In addition, there is not sufficient pipeline capacity for Canadian crude oil to access the American refinery complex or tidewater to access world markets and the availability of additional transport capacity via rail is more expensive and variable, therefore, the price for Canadian crude oil is very sensitive to pipeline and refinery outages, which contributes to this volatility.

Decreases to or prolonged periods of low commodity prices, particularly for oil, may negatively impact our ability to meet guidance targets, maintain our business and meet all of our financial obligations as they come due. It could also result in the shut-in of currently producing wells without an equivalent decrease in expenses due to fixed costs, a delay or cancellation of existing or future drilling, development or construction programs, un-utilized long-term transportation commitments and a reduction in the value and amount of our reserves.

We conduct assessments of the carrying value of our assets in accordance with IFRS. If crude oil and natural gas forecast prices change, the carrying value of our assets could be subject to revision and our net earnings could be adversely affected.

# Restrictions and/or costs associated with regulatory initiatives to combat climate change and the physical risks of climate change may have a material adverse affect on our business

#### Regulatory and Policy Initiatives

Our exploration and production facilities and other operational activities emit GHGs. As such, it is highly likely that GHG emissions regulation (including carbon taxes) enacted in jurisdictions where we operate will impact us. In addition, certain of our assets have a higher GHG emissions intensity than others and may be disproportionately impacted.

Negative consequences which could result from new GHG emissions regulation include, but are not limited to: increased operating costs, additional taxes, increased construction and development costs, additional monitoring and compliance costs, a requirement to redesign or retrofit current facilities, permitting delays, additional costs associated with the purchase of emission credits or allowances and reduced demand for crude oil. Additionally, if GHG emissions regulation differs by region or type of production, all or part of our production could be subject to costs which are disproportionately higher than those of other producers.

The direct or indirect costs of compliance with GHG emissions regulation may have a material adverse affect on our business, financial condition, results of operations and prospects. At this time, it is not possible to predict whether compliance costs will have a material adverse affect our financial condition, results of operations or prospects.

Although we provide for the necessary amounts in our annual capital budget to fund our currently estimated obligations, there can be no assurance that we will be able to satisfy our actual future obligations associated with GHG emissions from such funds.

#### Physical Risk

Climate change has been linked to extreme weather conditions. Extreme hot and cold weather, heavy snowfall, heavy rain fall, hurricanes and wildfires may restrict our ability to access our properties, cause operational difficulties including damage to machinery and facilities. Extreme weather also increases the risk of personnel injury as a result of dangerous working conditions. Certain assets are located where they are exposed to forest fires, floods, heavy rains, hurricanes and other extreme weather conditions which can lead to significant downtime, damage to such assets and/or increased costs of construction and maintenance. Moreover, extreme weather conditions may lead to disruptions in our ability to transport produced oil and natural gas as well as goods and services in our supply chain.

## Our success is highly dependent on our ability to develop existing properties and add to our oil and natural gas reserves

Our oil and natural gas reserves are a depleting resource and decline as such reserves are produced, as a result, our long-term commercial success depends on our ability to find, acquire, develop and commercially produce oil and natural gas reserves. Future oil and natural gas exploration may involve unprofitable efforts, not only from unsuccessful wells, but also from wells that are productive but do not produce sufficient hydrocarbons to return a profit. Completion of a well does not assure a profit on the investment. Drilling hazards or environmental liabilities or damages could greatly increase the cost of operations, and various field operating conditions may adversely affect the production from successful wells. These conditions include delays or failure in obtaining governmental, landowner or other stakeholder approvals or consents, shut-ins of connected wells resulting from extreme weather conditions, insufficient storage or transportation capacity or other geological and mechanical conditions. While diligent well supervision and effective maintenance operations can contribute to maximizing production rates over time, production delays and declines from normal field operating conditions cannot be eliminated and can be expected to adversely affect revenue and cash flow from operating activities to varying degrees.

There is no assurance we will be successful in developing our reserves or acquiring additional reserves at acceptable costs. Without these reserves additions, our reserves will deplete and as a consequence production from and the average reserve life of our properties will decline, which may adversely affect our business, financial condition, results of operations and prospects.

## An energy transition that lessens demand for petroleum products may have an adverse affect on our business

A transition away from the use of petroleum products, which may include conservation measures, alternative fuel requirements, increasing consumer demand for alternatives to oil and natural gas and technological advances in fuel economy and renewable energy, could reduce demand for oil and natural gas. Certain jurisdictions have implemented policies or incentives to decrease the use of fossil fuels and encourage the use of renewable fuel alternatives, which may lessen demand for petroleum products and put downward pressure on commodity prices. In addition, advancements in energy efficient products have a similar effect on the demand for oil and gas products. The Company cannot predict the impact of changing demand for oil and natural gas products, and any major changes may have a material adverse effect on the Company's business and financial condition by decreasing its cash flow from operating activities and the value of its assets.

# The amount of oil and natural gas that we can produce and sell is subject to the availability and cost of gathering, processing and pipeline systems

We deliver our products through gathering, processing and pipeline systems which we do not own and purchasers of our products rely on third party infrastructure to deliver our products to market. The lack of access to capacity in any of the gathering, processing and pipeline systems could result in our inability to realize the full economic potential of our production or in a reduction of the price offered for our production. Alternately, a substantial decrease in the use of such systems can increase the cost we incur to use them. In addition, many of the pipeline systems that we use are controlled by a single company and rates are set through a regulatory process, as a result we are subject to the outcome of those regulatory processes. Any significant change in market factors, regulatory decisions or other conditions affecting these infrastructure systems and facilities, as well as any delays in constructing new infrastructure systems and facilities, could harm our business and, in turn, our financial condition.

Access to the pipeline capacity for the export of crude oil from Canada has, at times, been inadequate for the amount of Canadian production being exported. This has resulted in significantly lower prices being realized by Canadian producers compared with the WTI price and the Brent price for crude oil. In addition, the pro-rationing of capacity on inter-provincial pipeline systems continues to affect the ability to export oil and natural gas from Canada. There can be no certainty that current investment in pipelines will provide sufficient long-term take-away capacity or that currently operating systems will remain in service. There is also no certainty that short-term operational constraints on pipeline systems, arising from pipeline interruption and/or increased supply of crude oil, will not occur.

There is no certainty that crude-by-rail transportation and other alternative types of transportation for our production will be sufficient to address any gaps caused by operational constraints on pipeline systems. In addition, our crude-by-rail shipments may be impacted by service delays, inclement weather, derailment or blockades and could adversely impact our crude oil sales volumes or the price received for our product. Crude oil produced and sold by us may be involved in a derailment or incident that results in legal liability or reputational harm.

A portion of our production may be processed through facilities controlled by third parties. From time to time these facilities may discontinue or decrease operations either as a result of normal servicing requirements or as a result of unexpected events. A discontinuance or decrease of operations could materially adversely affect our ability to process our production and to deliver the same for sale.

#### Failure to retain or replace our leadership and key personnel may have an adverse affect on our business

Our success is dependent upon our management, our leadership capabilities and the quality and competency of our talent. If we are unable to retain key personnel and critical talent or to attract and retain new talent with the necessary leadership, professional and technical competencies, it could have a material adverse effect on our financial condition, results of operations and prospects.

## Availability and cost of capital or borrowing to maintain and/or fund future development and acquisitions

The business of exploring for, developing or acquiring reserves is capital intensive. If external sources of capital (including, but not limited to, debt and equity financing) become limited or unavailable on commercially reasonable terms, our ability to make the necessary capital investments to maintain or expand our oil and natural gas reserves may be impaired. Unpredictable financial markets and the associated credit impacts may impede our ability to secure and maintain cost effective financing and limit our ability to achieve timely access to capital on acceptable terms and conditions. If external sources of capital become limited or unavailable, our ability to make capital investments, continue our business plan, meet all of our financial obligations as they come due and maintain existing properties may be impaired.

Our ability to obtain additional capital is dependent on, among other things, a general interest in energy industry investments and, in particular, interest in our securities along with our ability to maintain our credit ratings. If we are unable to maintain our indebtedness and financial ratios at levels acceptable to our credit rating agencies, or should our business prospects deteriorate, our credit ratings could be downgraded. Additionally, from time to time, our securities may not meet the investment criteria or characteristics of a particular institutional or other investor, including institutional investors who are not willing or able to hold securities of oil and gas companies for reasons unrelated to financial or operational performance. This may include changes to market-based factors or investor strategies, including ESG, or responsible investing criteria/rankings (for example, ESG, social impact or environmental scores), the implementation of new financial market regulations and fossil fuel divestment initiatives undertaken by governments, pension funds and/or other institutional investors. These events would adversely affect the value of our outstanding securities and existing debt and our ability to obtain new financing, and may increase our borrowing costs.

From time to time we may enter into transactions which may be financed in whole or in part with debt or equity. The level of our indebtedness from time to time, could impair our ability to obtain additional financing on a timely basis to take advantage of business opportunities that may arise. Additionally, from time to time, we may issue securities from treasury in order to reduce debt, complete acquisitions and/or optimize our capital structure.

We are not the operator of our drilling locations in our Eagle Ford acreage and, therefore, we will not be able to control the timing of development, associated costs or the rate of production of that acreage

Marathon Oil is the operator of our Eagle Ford acreage and we are reliant upon Marathon Oil to operate successfully. Marathon Oil will make decisions based on its own best interest and the collective best interest of all of the working interest owners of this acreage, which may not be in our best interest. We have a limited ability to exercise influence over the operational decisions of Marathon Oil, including the setting of capital expenditure budgets and determination of drilling locations and schedules. The success and timing of development activities, operated by Marathon Oil, will depend on a number of factors that will largely be outside of our control, including:

- the timing and amount of capital expenditures;
- Marathon Oil's expertise and financial resources;
- approval of other participants in drilling wells;
- · selection of technology; and
- the rate of production of reserves.

To the extent that the capital expenditure requirements related to our Eagle Ford acreage exceeds our budgeted amounts, it may reduce the amount of capital we have available to invest in our other assets. We have the ability to elect whether or not to participate in well locations proposed by Marathon Oil on an individual basis. If we elect to not participate in a well location, we forgo any revenue from such well until Marathon Oil has recouped, from our working interest share of production from such well, 300% to 500% of our working interest share of the cost of such well.

Income tax laws or other laws or government incentive programs or regulations relating to our industry may in the future be changed or interpreted in a manner that adversely affects us and our Shareholders

Income tax laws and government incentive programs relating to the oil and gas industry may change in a manner that adversely affects our financial condition, results of operations and prospects.

In addition, tax authorities having jurisdiction over us or our Shareholders may disagree with the manner in which we calculate our income for tax purposes or could change their administrative practices to our detriment or the detriment of our Shareholders. We file all required income tax returns and believe that we are in full compliance with the applicable tax legislation. However, such returns are subject to audit and reassessment by the applicable taxation authority. Any such reassessment may have an impact on current and future taxes payable. At present, the Canadian tax authorities have reassessed the returns of certain of our subsidiaries.

## We may participate in larger projects and may have more concentrated risk in certain areas of our operations

We have a variety of exploration, development and construction projects underway at any given time. Project delays may result in delayed revenue receipts and cost overruns may result in projects being uneconomic. Our ability to complete projects is dependent on general business, community relationships and market conditions as well as other factors beyond our control, including the availability of skilled labour and manpower, the availability and proximity of pipeline capacity and rail terminals, weather, environmental and regulatory matters, ability to access lands, availability of drilling and other equipment and supplies, and availability of processing capacity.

## Our financial performance is significantly affected by the cost of developing and operating our assets

Our development and operating costs are affected by a number of factors including, but not limited to: price inflation, access to skilled and unskilled labour, availability of equipment, scheduling delays, trucking and fuel costs, failure to maintain quality construction standards, the cost of new technologies and supply chain disruptions. Labour costs, natural gas, electricity, water, diluent and chemicals are examples of some of the operating and other costs that are susceptible to significant fluctuation. Increases to development and operating costs could have a material adverse effect on our financial condition, results of operations or prospects.

## Public perception and its influence on the regulatory regime

Concern over the impact of oil and gas development on the environment and climate change has received considerable attention in the media and recent public commentary, and the social value proposition of resource development is being challenged. Additionally, certain pipeline leaks, rail car derailments, major weather events and induced seismicity events have gained media, environmental and other stakeholder attention. Future laws and regulation may be impacted by such incidents, which could have a material adverse effect on our financial condition, results of operations or prospects.

## Current or future controls, legislation or regulations applicable to the oil and gas industry could adversely affect us

#### Operations

The oil and gas industry is subject to extensive controls and regulations governing its operations (including land tenure, exploration, development, production, refining, transportation and marketing) imposed by legislation enacted by various levels of government. All such controls, regulations and legislation are subject to revocation, amendment or administrative change, some of which have historically been material and in some cases materially adverse. The exercise of discretion by governmental authorities under existing controls, legislation or regulations, the implementation of new controls, legislation or regulations or the modification of existing controls, legislation or regulations affecting the oil and gas industry could reduce demand for crude oil and natural gas, increase our costs, or delay or restrict our operations, all of which would have a material adverse effect on our financial condition, results of operations or prospects.

#### Environment

All phases of our operations are subject to environmental and health and safety regulation pursuant to a variety of federal, provincial, state and municipal laws and regulations (collectively, "environmental regulations") governing occupational health and safety, the spill, release or emission of substances into the environment or otherwise relating to environmental protection. Environmental regulations require that wells, facility sites and other properties associated with our operations be constructed, operated, maintained, abandoned and reclaimed to the satisfaction of applicable regulatory authorities. In addition, certain types of operations require the submission and approval of environmental impact assessments or permit applications. Environmental regulations impose restrictions, liabilities and obligations in connection with the generation, handling, use, storage, transportation, treatment and disposal of hazardous substances and waste and in connection with spills, releases and emissions of various substances to the environment. The jurisdictions where we operate have developed liability management programs designed to prevent taxpayers from incurring costs associated with suspension, abandonment, remediation and reclamation of wells, facilities and pipelines in the event that a licensee or permit holder becomes defunct. Changes to the requirements of liability management programs may result in significant increases to the security that must be posted, the timing of our abandonment and reclamation operations and the costs associated with such operations.

Compliance with environmental regulations can require significant expenditures, including expenditures for clean-up costs and damages arising out of contaminated properties. Failure to comply with environmental regulations may result in the imposition of administrative, civil and criminal penalties or issuance of clean up orders in respect of us or our properties, some of which may be material. We may also be exposed to civil liability for environmental matters or for the conduct of third parties regardless of

negligence or fault. Although it is not expected that the costs of complying with environmental regulations will have a material adverse effect on our financial condition or results of operations, no assurance can be made that the costs of complying with environmental regulations in the future will not have such an effect. The implementation of new environmental regulations or the modification of existing environmental regulations could reduce demand for crude oil and natural gas, result in stricter standards and enforcement, larger penalties and liability and increased capital expenditures and operating costs, which could have a material adverse effect on our financial condition, results of operations or prospects.

## Foreign Investment and Competition Act Legislation

In addition to regulatory requirements mentioned above, our business and financial condition could be influenced by federal legislation affecting, in particular, foreign investment, through legislation such as the *Competition Act* (Canada) and the *Investment Canada Act* (Canada) and the *Hart-Scott-Rodino Antitrust Improvements Act* in the United States.

## New regulations on hydraulic fracturing may lead to operational delays, increased costs and/or decreased production volumes

Hydraulic fracturing involves the injection of water, sand and small amounts of additives under pressure into rock formations to stimulate the production of oil and natural gas. Specifically, hydraulic fracturing enables the production of commercial quantities of oil and natural gas from reservoirs that were previously unproductive. Hydraulic fracturing has featured prominently in recent political, media and activist commentary on the subject of water usage, induced seismicity events and environmental damage. Any new laws, regulations or permitting requirements regarding hydraulic fracturing could lead to operational delays, increased operating costs, third party or governmental claims, and could increase the Company's costs of compliance and doing business as well as delay the development of oil and natural gas resources from shale formations, which are not commercial without the use of hydraulic fracturing. Restrictions on hydraulic fracturing could also reduce the amount of oil and natural gas that we are ultimately able to produce from our reserves.

# Water use restrictions and/or limited access to water or other fluids may impact the Company's ability to fracture its wells or carry out waterflood operations

The Company undertakes or intends to undertake certain hydraulic fracturing, SAGD, CSS and waterflooding programs. To undertake such operations the Company needs to have access to sufficient volumes of water, or other liquids. There is no certainty that the Company will have access to the required volumes of water. In addition, in certain areas there may be restrictions on water use for activities such as hydraulic fracturing, SAGD, CSS and waterflooding. If the Company is unable to access such water it may not be able to undertake hydraulic fracturing, SAGD, CSS or waterflooding activities, which may reduce the amount of oil and natural gas that the Company is ultimately able to produce from its reserves.

# Regulations regarding the disposal of fluids used in the Company's operations may increase its costs of compliance or subject it to regulatory penalties or litigation

The safe disposal of hydraulic fracturing fluids (including the additives) and water recovered from oil and natural gas wells is subject to ongoing regulatory review by the federal, provincial and state governments, including its effect on fresh water supplies and the ability of such water to be recycled, amongst other things. While it is difficult to predict the impact of any regulations that may be enacted in response to such review, the implementation of stricter regulations may increase the Company's costs of compliance.

## Our hedging activities may negatively impact our income and our financial condition

In response to fluctuations in commodity prices, foreign exchange and interest rates, we may utilize various derivative financial instruments and physical sales contracts to manage our exposure under a hedging program. The terms of these arrangements may limit the benefit to us of favourable changes in these factors, including receiving less than the market price for our production, and for certain assets will result in us paying royalties at a reference price which is higher than the hedged price. We may also suffer financial loss due to hedging arrangements if we are unable to produce oil or natural gas to fulfill our delivery obligations. There is also increased exposure to counterparty credit risk. To the extent that our current hedging agreements are beneficial to us, these benefits will only be realized for the period and for the commodity quantities in those contracts. In addition, there is no certainty that we will be able to obtain additional hedges at prices that have an equivalent benefit to us, which may adversely impact our revenues in future periods.

## Variations in interest rates and foreign exchange rates could adversely affect our financial condition

There is a risk that interest rates will continue to rise from recent historical lows. An increase in interest rates could result in a significant increase in the amount we pay to service debt and could have an adverse effect on our financial condition, results of operations and prospects.

World oil prices are quoted in United States dollars and the price received by Canadian producers is therefore affected by the Canada/U.S. foreign exchange rate that may fluctuate over time. A material increase in the value of the Canadian dollar may negatively impact our revenues. A substantial portion of our operations and production are in the United States and, as such, we

are exposed to foreign currency risk on both revenues and costs to the extent the value of the Canadian dollar decreases relative to the U.S. dollar. In addition, we are exposed to foreign currency risk as a large portion of our indebtedness is denominated in U.S. dollars and the interest payable thereon is payable in U.S. dollars. Future Canada/U.S. foreign exchange rates could also impact the future value of our reserves as determined by our independent evaluator.

A decline in the value of the Canadian dollar relative to the United States dollar provides a competitive advantage to United States companies acquiring Canadian oil and gas properties and may make it more difficult for us to replace reserves through acquisitions.

# There are numerous uncertainties inherent in estimating quantities of recoverable oil and natural gas reserves, including many factors beyond our control

The reserves estimates are estimates only. There are numerous uncertainties inherent in estimating quantities of reserves, including many factors beyond our control. In general, estimates of economically recoverable oil and natural gas reserves and the future net revenues therefrom are based upon a number of factors and assumptions made as of the date on which the reserves estimates were determined, such as geological and engineering estimates which have inherent uncertainties, the assumed effects of regulation by governmental agencies, historical production from the properties, initial production rates, production decline rates, the availability, proximity and capacity of oil and gas gathering systems, pipelines and processing facilities and estimates of future commodity prices and capital costs, all of which may vary considerably from actual results.

All such estimates are, to some degree, uncertain and classifications of reserves are only attempts to define the degree of uncertainty involved. For these reasons, estimates of the economically recoverable oil and natural gas reserves attributable to any particular group of properties, the classification of such reserves based on risk of recovery and estimates of future net revenues expected therefrom, prepared by different engineers or by the same engineers at different times, may vary substantially. Our reserves as at December 31, 2022 are estimated using forecast prices and costs. If we realize lower prices for crude oil, natural gas liquids and natural gas and they are substituted for the estimated price assumptions, the present value of estimated future net revenues for our reserves and net asset value would be reduced and the reduction could be significant. Our actual production, revenues, royalties, taxes and development, abandonment and operating expenditures with respect to our reserves will likely vary from such estimates, and such variances could be material.

Estimates of reserves that may be developed and produced in the future are often based upon volumetric calculations and upon analogy to similar types of reserves, rather than upon actual production history. Subsequent evaluation of the same reserves based upon production history will result in variations in the previously estimated reserves and such variances could be material.

# Acquiring, developing and exploring for oil and natural gas involves many physical hazards. We have not insured and cannot fully insure against all risks related to our operations

Our crude oil and natural gas operations are subject to all of the risks normally incidental to the: (i) storing, transporting, processing, refining and marketing of crude oil, natural gas and other related products; (ii) drilling and completion of crude oil and natural gas wells; and (iii) operation and development of crude oil and natural gas properties, including, but not limited to: encountering unexpected formations or pressures, premature declines of reservoir pressure or productivity, blowouts, fires, explosions, equipment failures and other accidents, gaseous leaks, uncontrollable or unauthorized flows of crude oil, natural gas or well fluids, migration of harmful substances, oil spills, corrosion, adverse weather conditions, pollution, acts of vandalism, theft and terrorism and other adverse risks to the environment.

Although we maintain insurance in accordance with customary industry practice, we are not fully insured against all of these risks nor are all such risks insurable and in certain circumstances we may elect not to obtain insurance to deal with specific risks due to the high premiums associated with such insurance or other reasons. In addition, the nature of these risks is such that liabilities could exceed policy limits, in which event we could incur significant costs that could have a material adverse effect on our business, financial condition, results of operations and prospects.

### Our thermal heavy oil projects face additional risks compared to conventional oil and gas production

Our thermal heavy oil projects are capital intensive projects which rely on specialized production technologies. Certain current technologies for the recovery of heavy oil, such as CSS and SAGD, are energy intensive, requiring significant consumption of natural gas and other fuels in the production of steam that is used in the recovery process. The amount of steam required in the production process varies and therefore impacts costs. The performance of the reservoir can also affect the timing and levels of production using new technologies. A large increase in recovery costs could cause certain projects that rely on CSS, SAGD or other new technologies to become uneconomic, which could have an adverse effect on our financial condition and our reserves. There are risks associated with growth and other capital projects that rely largely or partly on new technologies and the incorporation of such technologies into new or existing operations. The success of projects incorporating new technologies cannot be assured.

Project economics and our earnings may be reduced if increases in operating costs are incurred. Factors which could affect operating costs include, without limitation: labour costs; the cost of catalysts and chemicals; the cost of natural gas and electricity;

water handling and availability; power outages; produced sand causing issues of erosion, hot spots and corrosion; reliability of facilities; maintenance costs; the cost to transport sales products; and the cost to dispose of certain by-products.

## We may be unable to compete successfully with other organizations in the oil and natural gas industry, or obtain required vendor services to compete.

The oil and natural gas industry is highly competitive. The Company competes for capital, acquisitions of reserves and/or resources, undeveloped lands, skilled/qualified labour, access to drilling rigs, service rigs and other equipment and materials such as drilling rigs, hydraulic fracturing pumping equipment and related skilled personnel, access to processing facilities, pipeline and refining capacity, as well as many other services, and in many other respects, with a substantial number of other organizations, many of which may have greater technical and financial resources than the Company. As a result, some of the Company's competitors may have greater opportunities and be able to access, services or vendors that the Company is not able to access, thereby limiting its ability to compete.

## Our information technology systems are subject to certain risks

We utilize a number of information technology systems for the administration and management of our business and are subject to a variety of information technology and system risks as a part of our normal course operations, including potential breakdown, invasion, virus, cyber-attack, cyber-fraud, security breach, and destruction or interruption of the Company's information technology systems by third parties or insiders. If our ability to access and use these systems is interrupted and cannot be quickly and easily restored then such event could have a material adverse effect on us. Furthermore, although the Company has security measures and controls in place to mitigate these risks, a breach of its security measures and/or a loss of information could occur and result in a loss of material and confidential information and reputation, breach of privacy laws, and/or disruption to business activities. The significance of any such event is difficult to quantify but may in certain circumstances be material and could have a material adverse effect on the Company's business, financial condition and results of operations.

## Adverse results from litigation may have an adverse affect on our business

In the normal course of our operations, we may become involved in, named as a party to, or be the subject of, various legal proceedings, including regulatory proceedings, tax proceedings and legal actions. Potential litigation may develop in relation to personal injuries, property damage, royalties, taxes, land and access rights, environmental issues, natural resource damages and contract disputes. The outcome with respect to outstanding, pending or future proceedings cannot be predicted with certainty and may be determined adversely to us and could have a material adverse effect on our assets, liabilities, business, financial condition and results of operations. Even if we prevail in any such legal proceedings, the proceedings could be costly and time-consuming and may divert the attention of management and key personnel from business operations, which could have an adverse affect on our financial condition.

# Our Credit Facilities may not provide sufficient liquidity and a failure to renew our Credit Facilities at maturity could adversely affect our financial condition

Our Credit Facilities and any replacement credit facilities may not provide sufficient liquidity. The amounts available under our Credit Facilities may not be sufficient for future operations, or we may not be able to obtain additional financing on economic terms, if at all. There can be no assurance that the amount of our Credit Facilities will be adequate for our future financial obligations, including future capital expenditures, or that we will be able to obtain additional funds. In the event we are unable to refinance our debt obligations, it may impact our ability to fund ongoing operations. In the event that the Credit Facilities are not extended prior to maturity, indebtedness under the Credit Facilities will be repayable at that time. There is also a risk that the Credit Facilities will not be renewed for the same amount or on the same terms.

# Failure to comply with the covenants in the agreements governing our debt, including our obligation to repay the Senior Notes at maturity, could adversely affect our financial condition

We are required to comply with the covenants in our Credit Facilities and the Senior Notes. If we fail to comply with such covenants, are unable to repay or refinance amounts owned at maturity or pay the debt service charges or otherwise commit an event of default, such as bankruptcy, it could result in the seizure and/or sale of our assets by our creditors. The proceeds from any sale of our assets would be applied to satisfy amounts owed to the secured creditors and then unsecured creditors. Only after the proceeds of that sale were applied towards our debt would the remainder, if any, be available for the benefit of our Shareholders.

## Expansion into New Activities

Our operations and the expertise of our management are currently focused primarily on oil and natural gas production, exploration and development in the Provinces of Alberta and Saskatchewan and the State of Texas. In the future, we may acquire or move into new industry related activities or new geographical areas and may acquire different energy-related assets; as a result, we may face unexpected risks or, alternatively, our exposure to one or more existing risk factors may be significantly increased, which may in turn result in our future operational and financial conditions being adversely affected.

## We are subject to risk of default by the counterparties to our contracts and our counterparties may deem us to be a default risk

We are subject to the risk that counterparties to our risk management contracts, marketing arrangements and operating agreements and other suppliers of products and services may default on their obligations under such agreements or arrangements, including as a result of liquidity requirements or insolvency. Furthermore, low oil and natural gas prices increase the risk of bad debts related to our joint venture and industry partners. A failure by such counterparties to make payments or perform their operational or other obligations to us may adversely affect our results of operations, cash flow from operating activities and financial position. Conversely, our counterparties may deem us to be at risk of defaulting on our contractual obligations. These counterparties may require that we provide additional credit assurances by prepaying anticipated expenses or posting letters of credit, which would decrease our available liquidity and increase our costs.

#### Indigenous Claims

Indigenous peoples have claimed Indigenous rights and title in portions of Western Canada. We are not aware that any claims have been made in respect of our properties and assets. However, if a claim arose and was successful, such claim may have a material adverse effect on our business, financial condition, results of operations and prospects. In addition, the process of addressing such claims, regardless of the outcome, is expensive and time consuming and could result in delays in the construction of infrastructure systems and facilities which could have a material adverse effect on our business and financial results.

## Risks Related to Ownership of our Securities

## Changes in market-based factors may adversely affect the trading price of the Common Shares

The market price of our Common Shares is sensitive to a variety of market-based factors including, but not limited to, commodity prices, interest rates, foreign exchange rates, the decision of certain indices to include our Common Shares and the comparability of the Common Shares to other securities. Any changes in these market-based factors may adversely affect the trading price of the Common Shares.

## Forward-Looking Information rely upon assumptions which may not prove correct

Shareholders and prospective investors are cautioned not to place undue reliance on our forward-looking information. By its nature, forward-looking information involves numerous assumptions, known and unknown risks and uncertainties, of both a general and specific nature, that could cause actual results to differ materially from those suggested by the forward-looking information or contribute to the possibility that predictions, forecasts or projections will prove to be materially inaccurate.

#### The future acquisition by the Company of Common Shares is uncertain

The future acquisition by the Company of Common Shares pursuant to a share buyback (including through its NCIB), if any, and the level thereof is uncertain. Any decision to acquire Common Shares pursuant to a share buyback will be subject to the discretion of the Board and may depend on a variety of factors, including, without limitation, the Company's business performance, financial condition, financial requirements, growth plans, expected capital requirements and other conditions existing at such future time including, without limitation, contractual restrictions and satisfaction of the solvency tests imposed on the Company under applicable corporate law. There can be no assurance of the number of Common Shares that the Company will acquire pursuant to a share buyback, if any, in the future.

## Certain Risks for United States and other non-resident Shareholders

#### The ability of investors resident in the United States to enforce civil remedies is limited

We are a corporation incorporated under the laws of the Province of Alberta, Canada, our principal office is located in Calgary, Alberta and a substantial portion of our assets are located outside the United States. Most of our directors and officers and the representatives of the experts who provide services to us (such as our auditors and our independent qualified reserves evaluators), and all or a substantial portion of their assets are located outside the United States. As a result, it may be difficult for investors in the United States to effect service of process within the United States upon such directors, officers and representatives of experts who are not residents of the United States or to enforce against them judgments of the United States courts based upon civil liability under the United States federal securities laws or the securities laws of any state within the United States. There is doubt as to the enforceability in Canada against us or any of our directors, officers or representatives of experts who are not residents of the United States, in original actions or in actions for enforcement of judgments of United States courts of liabilities based solely upon the United States federal securities laws or securities laws of any state within the United States.

## Canadian and United States practices differ in reporting reserves and production and our estimates may not be comparable to those of companies in the United States

We report our production and reserves quantities in accordance with Canadian practices and specifically in accordance with NI 51-101. These practices are different from the practices used to report production and to estimate reserves in reports and other materials filed with the SEC by companies in the United States.

We incorporate additional information with respect to production and reserves which is either not required to be included or prohibited under rules of the SEC and practices in the United States. We follow the Canadian practice of reporting gross production and reserve volumes (before deduction of Crown and other royalties). We also follow the Canadian practice of using forecast prices and costs when we estimate our reserves, whereas the SEC rules require that a 12-month average price, calculated as the unweighted arithmetic average of the first-day-of-the-month price for each month within the 12-month period prior to the end of the reporting period, be utilized.

We have included estimates of proved reserves and proved plus probable reserves. Probable reserves have a lower certainty of recovery than proved reserves. The SEC requires oil and gas issuers in their filings with the SEC to disclose only proved reserves but permits the optional disclosure of probable reserves. The SEC definitions of proved reserves and probable reserves are different than NI 51-101; therefore, proved, probable and proved plus probable reserves disclosed may not be comparable to United States standards.

As a consequence of the foregoing, our reserves estimates and production volumes may not be comparable to those made by companies utilizing United States reporting and disclosure standards.

## There is additional taxation applicable to non-residents

Tax legislation in Canada may impose withholding or other taxes on the cash dividends, stock dividends or other property transferred by us to non-resident shareholders. These taxes may be reduced pursuant to tax treaties between Canada and the non-resident shareholder's jurisdiction of residence. Evidence of eligibility for a reduced withholding rate must be filed by the non-resident shareholder in prescribed form with their broker (or in the case of registered shareholders, with the transfer agent). In addition, the country in which the non-resident shareholder is resident may impose additional taxes on such dividends. Any of these taxes may change from time to time.

#### MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Baytex Energy Corp. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting. Under the supervision of our President and Chief Executive Officer and our Chief Financial Officer we have conducted an evaluation of the effectiveness of our internal control over financial reporting based on the Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on our assessment, we have concluded that as of December 31, 2022, our internal control over financial reporting was effective.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements and even those systems determined to be effective can provide only reasonable assurance with respect to the financial statement preparation and presentation.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2022 has been audited by KPMG LLP, the Company's Independent Registered Public Accounting Firm, who also audited the Company's consolidated financial statements for the year ended December 31, 2022.

#### MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

Management, in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board, has prepared the accompanying consolidated financial statements of the Company. Financial and operating information presented throughout this Annual Report is consistent with that shown in the consolidated financial statements.

Management is responsible for the integrity of the financial information. Internal control systems are designed and maintained to provide reasonable assurance that assets are safeguarded from loss or unauthorized use and to produce reliable accounting records for financial reporting purposes.

KPMG LLP were appointed by the Company's Board of Directors to express an audit opinion on the consolidated financial statements. Their examination included such tests and procedures, as they considered necessary, to provide a reasonable assurance that the consolidated financial statements are presented fairly in accordance with IFRS.

The Board of Directors is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Board of Directors exercises this responsibility through the Audit Committee, with assistance from the Reserves Committee regarding the annual review of our petroleum and natural gas reserves. The Audit Committee meets regularly with management and the Independent Registered Public Accounting Firm to ensure that management's responsibilities are properly discharged, to review the consolidated financial statements and recommend that the consolidated financial statements be presented to the Board of Directors for approval. The Audit Committee also considers the independence of KPMG LLP and reviews their fees. The Independent Registered Public Accounting Firm has access to the Audit Committee without the presence of management.

/s/ Eric T. Greager

Eric T. Greager
President and Chief Executive Officer
Baytex Energy Corp.

/s/ Chad L. Kalmakoff

Chad L. Kalmakoff Chief Financial Officer Baytex Energy Corp.

February 23, 2023

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of Baytex Energy Corp.

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated statements of financial position of Baytex Energy Corp. (the "Company") as of December 31, 2022 and 2021, the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 23, 2023 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

## Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Critical Audit Matters

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

Assessment of the recoverable amount of oil and gas properties

As discussed in note 6 to the consolidated financial statements, the Company identified indicators of impairment reversal as of December 31, 2022 related to the Company's Lloydminster, Viking and Eagle Ford cash generating units (CGUs). The Company therefore determined the recoverable amount as of December 31, 2022 of each of the CGUs and recorded an impairment reversal of \$81 million in the Viking CGU. The determination of recoverable amount of a CGU involves numerous estimates, including cash flows associated with estimated proved and probable oil and gas reserves of the CGU ("CGU reserves") and the discount rate. The estimation of CGU reserves involves the expertise of independent reserves evaluators, who take into consideration assumptions related to forecasted production volumes, royalty, operating and capital costs and commodity prices (collectively "reserve assumptions"). The Company engages independent reserves evaluators to estimate CGU reserves.

We identified the assessment of the recoverable amount of the Lloydminster, Viking, and Eagle Ford CGUs as a critical audit matter. Minor changes in reserve assumptions and discount rates could have had a significant impact on the estimate of recoverable amounts and the resulting impairment reversal in the carrying amount of oil and gas properties relating to the CGUs. A high degree of auditor judgment was required to evaluate the Company's estimates of CGU reserves, and related reserve assumptions, and the discount rates, which were inputs into the calculation of recoverable amounts. Additionally, the evaluation of these estimates required involvement of valuation professionals with specialized skills and knowledge.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls related to the critical audit matter. This included controls related to:

- · the Company's determination of the recoverable amount of each of the CGUs, including the discount rate
- the Company's determination of reserve assumptions of the CGU reserves and resulting cash flows.

We evaluated the competence, capabilities and objectivity of the independent reserves evaluators engaged by the Company. We evaluated the methodology used by the independent reserves evaluators to estimate the CGU reserves for compliance with regulatory standards. We compared the current year actual CGU production volumes, royalty, operating and capital costs to those estimates used in the prior year estimate of proved reserves by CGU to assess the Company's ability to accurately forecast. We assessed the forecasted commodity prices used in the estimate of the CGU reserves by comparing them to those published by other reserve engineering companies. We assessed the forecasted production volumes and forecasted royalty, operating and capital costs assumptions used in the current year estimate of the CGU reserves by comparing them to historical results. We involved valuation professionals with specialized skills and knowledge, who assisted in:

- evaluating the Company's determination of discount rates by comparing the inputs of the discount rate against publicly available market data for comparable assets and assessing the resulting discount rate
- evaluating the Company's estimate of recoverable amount of the CGUs by comparing to publicly available market data and valuation metrics for comparable entities.

Impact of estimated oil and gas reserves on depletion expense related to oil and gas properties

As discussed in note 3 to the consolidated financial statements, the Company depletes its oil and gas properties using the unitof-production method by depletable area. Under such method, capitalized costs are depleted over estimated proved and probable oil and gas reserves by depletable area ("area reserves"). As discussed in note 6 to the consolidated financial statements, the Company recorded depletion expense related to oil and gas properties of \$581 million for the year ended December 31, 2022. The estimation of area reserves requires the expertise of independent reserves evaluators who take into consideration reserve assumptions. The Company engages independent reserves evaluators to estimate area reserves.

We identified the assessment of the impact of estimated area reserves on depletion expense related to oil and gas properties as a critical audit matter. Changes in assumptions used to estimate area reserves could have had a significant impact on the calculation of depletion expense of the depletable area. A high degree of auditor judgment was required in evaluating the area reserves, and related reserve assumptions, which were used in the calculation of depletion expense.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls related to the critical audit matter. This included controls related to:

- the Company's calculation of depletion expense
- the Company's determination of reserve assumptions and resulting area reserves.

We assessed the calculation of depletion expense for compliance with International Financial Reporting Standards as issued by the International Accounting Standards Board. We evaluated the competence, capabilities and objectivity of the independent reserves evaluators engaged by the Company. We evaluated the methodology used by the independent reserves evaluators to estimate area reserves for compliance with regulatory standards. We compared current year actual area production volumes, royalty, operating and capital costs to those estimates used in the prior year estimate of proved reserves by area to assess the Company's ability to accurately forecast. We assessed the forecasted commodity prices used in the estimate of area reserves by comparing them to those published by other reserves engineering companies. We assessed the forecasted production volumes and forecasted royalty, operating and capital costs assumptions used in the estimate of area reserves by comparing them to historical results.

## /s/ KPMG LLP

**Chartered Professional Accountants** 

We have served as the Company's auditor since 2016.

Calgary, Canada February 23, 2023

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of Baytex Energy Corp.

Opinion on Internal Control Over Financial Reporting

We have audited Baytex Energy Corp.'s (and subsidiaries') (the "Company") internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated statements of financial position of the Company as of December 31, 2022 and 2021, the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes (collectively, the consolidated financial statements), and our report dated February 23, 2023 expressed an unqualified opinion on those consolidated financial statements.

## Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG LLP

**Chartered Professional Accountants** 

Calgary, Canada February 23, 2023

# Baytex Energy Corp. Consolidated Statements of Financial Position

(thousands of Canadian dollars)

As at	Notes	December 31, 2022	December 31, 2021
ASSETS			
Current assets			
Cash		\$ 5,464	\$ _
Trade and other receivables	17	228,485	173,409
Financial derivatives	17	10,105	8,654
		244,054	182,063
Non-current assets			
Exploration and evaluation assets	5	168,684	172,824
Oil and gas properties	6	4,620,766	4,464,371
Other plant and equipment		6,568	7,121
Lease assets		6,453	8,264
Deferred income tax asset	14	57,244	_
		\$ 5,103,769	\$ 4,834,643
LIABILITIES			
Current liabilities			400.000
Trade and other payables		\$ 272,195	
Financial derivatives	17	_	134,020
Lease obligations		3,521	2,938
Asset retirement obligations	9	12,813	11,080
		288,529	338,730
Non-current liabilities			
Other payables		9,209	_
Credit facilities	7	383,031	505,171
Long-term notes	8	547,598	874,527
Lease obligations		3,017	4,827
Asset retirement obligations	9	576,110	732,603
Deferred income tax liability	14	265,858	167,456
		2,073,352	2,623,314
SHAREHOLDERS' EQUITY			
Shareholders' capital	10	5,499,664	5,736,593
Contributed surplus		89,879	13,559
Accumulated other comprehensive income		756,195	632,103
Deficit		(3,315,321)	·
		3,030,417	2,211,329
		\$ 5,103,769	

Commitments (note 19)

See accompanying notes to the consolidated financial statements.

/s/ Mark R. Bly /s/ Jennifer A. Maki

Mark R. Bly Jennifer A. Maki

Director, Baytex Energy Corp.

Director, Baytex Energy Corp.

## Baytex Energy Corp.

## Consolidated Statements of Income and Comprehensive Income

(thousands of Canadian dollars, except per common share amounts and weighted average common shares)

Years Ended December 31	Notes	2022	2021
Revenue, net of royalties			
Petroleum and natural gas sales	13	\$ 2,889,045	\$ 1,868,195
Royalties		(562,964)	(339,156)
		2,326,081	1,529,039
Expenses			
Operating		422,666	343,002
Transportation		48,561	32,261
Blending and other		189,454	85,689
General and administrative		50,270	40,804
Exploration and evaluation	5	30,239	15,212
Depletion and depreciation		587,050	464,580
Impairment reversal	5, 6	(267,744)	(1,542,414)
Share-based compensation	11	29,056	11,130
Financing and interest	15	104,817	111,159
Financial derivatives loss	17	199,010	287,872
Foreign exchange loss (gain)	16	43,441	(2,868)
Gain on dispositions		(4,898)	(9,666)
Other expense (income)		3,244	(2,562)
		1,435,166	(165,801)
Net income before income taxes		890,915	1,694,840
Income tax expense	14		
Current income tax expense		3,594	1,272
Deferred income tax expense		31,716	79,968
		35,310	81,240
Net income		\$ 855,605	\$ 1,613,600
Other comprehensive income			
Foreign currency translation adjustment		124,092	13,127
Comprehensive income		\$ 979,697	\$ 1,626,727
Net income per common share	12		
Basic		\$ 1.53	\$ 2.86
Diluted		\$ 1.52	\$ 2.82
Weighted average common shares	12		
Basic		557,986	563,674
Diluted		563,835	571,610

See accompanying notes to the consolidated financial statements.

# Baytex Energy Corp. Consolidated Statements of Changes in Equity

(thousands of Canadian dollars)

(incubation of cariation action)							
		0	0 1 1 1 1		Accumulated other		
	Notes	Shareholders' capital	Contributed surplus		comprehensive income	Deficit	Total equity
Balance at December 31, 2020		\$ 5,729,418	\$ 14,345	\$	618,976	\$ (5,784,526)	\$ 578,213
Vesting of share awards	10	7,175	(7,175)	)	_	_	_
Share-based compensation	11	_	6,389		_	_	6,389
Comprehensive income		_	_		13,127	1,613,600	1,626,727
Balance at December 31, 2021		\$ 5,736,593	\$ 13,559	\$	632,103	\$ (4,170,926)	\$ 2,211,329
Vesting of share awards	10	8,501	(8,501)	)	_	_	_
Share-based compensation	11	_	3,159		_	_	3,159
Transfers for liability-classified awards	11	_	(4,791)	)	_	_	(4,791)
Repurchase of common shares for cancellation	10	(245,430)	86,453		_	_	(158,977)
Comprehensive income		_	_		124,092	855,605	979,697
Balance at December 31, 2022		\$ 5,499,664	\$ 89,879	\$	756,195	\$ (3,315,321)	\$ 3,030,417

See accompanying notes to the consolidated financial statements.

# Baytex Energy Corp. Consolidated Statements of Cash Flows

(thousands of Canadian dollars)

Years Ended December 31	Notes	2022	2021
CACH PROVIDED BY (USER IN).			
CASH PROVIDED BY (USED IN):			
Operating activities		¢ 055.005	¢ 4.040.000
Net income		\$ 855,605	\$ 1,613,600
Adjustments for:	44	0.450	0.000
Non-cash share-based compensation	11	3,159	6,389
Unrealized foreign exchange loss (gain)	16	45,073	(1,905)
Exploration and evaluation	5	30,239	15,212
Depletion and depreciation	5.0	587,050	464,580
Impairment reversal	5, 6	(267,744)	
Non-cash financing and interest	15	24,431	19,090
Non-cash other income	9	(4,009)	
Unrealized financial derivatives (gain) loss	17	(135,471)	
Gain on dispositions		(4,898)	
Deferred income tax expense	14	31,716	79,968
Asset retirement obligations settled	9	(18,351)	
Change in non-cash working capital	18	26,072	(26,582)
Cash flows from operating activities		1,172,872	712,384
Financing activities			
Decrease in credit facilities	7	(136,980)	(145,321)
Debt issuance costs		(2,138)	_
Payments on lease obligations		(3,732)	(4,334)
Redemption of long-term notes	8	(376,589)	(251,969)
Repurchase of common shares	10	(158,977)	_
Cash flows used in financing activities		(678,416)	(401,624)
Investing activities			
Investing activities  Additions to exploration and evaluation assets	5	(6,359)	(3,298)
Additions to oil and gas properties	6	(515,183)	
	O		
Additions to other plant and equipment		(1,148)	
Property acquisitions Proceeds from dispositions		(1,352)	
·	18	25,649 9,401	7,804
Change in non-cash working capital	10		(2,797)
Cash flows used in investing activities		(488,992)	(310,760)
Change in cash		5,464	_
Cash, beginning of year		_	_
Cash, end of year		\$ 5,464	\$
Supplementary information			
Interest paid		\$ 84,225	\$ 93,114
Income taxes paid		\$ 2,303	\$ 253

See accompanying notes to the consolidated financial statements.

## Baytex Energy Corp.

## **Notes to the Consolidated Financial Statements**

For the years ended December 31, 2022 and 2021

(all tabular amounts in thousands of Canadian dollars, except per common share amounts)

#### 1. REPORTING ENTITY

Baytex Energy Corp. (the "Company" or "Baytex") is an energy company engaged in the acquisition, development and production of oil and natural gas in the Western Canadian Sedimentary Basin and in Texas, United States. The Company's common shares are traded on the Toronto Stock Exchange and the New York Stock Exchange under the symbol BTE. The Company's head and principal office is located at 2800, 520 – 3rd Avenue S.W., Calgary, Alberta, T2P 0R3, and its registered office is located at 2400, 525 – 8th Avenue S.W., Calgary, Alberta, T2P 1G1.

#### 2. BASIS OF PRESENTATION

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (the "IASB"). The significant accounting policies set forth below were consistently applied to all periods presented.

The consolidated financial statements were approved by the Board of Directors of Baytex on February 23, 2023.

The consolidated financial statements have been prepared on a historical cost basis, with the exception of certain fair value measurements noted in the accounting policies set forth below. The consolidated financial statements are presented in Canadian dollars which is the functional currency of the Company. References to "US\$" are to United States ("U.S.") dollars. All financial information is rounded to the nearest thousand, except per share amounts or where otherwise indicated.

#### **Current Environment and Estimation Uncertainty**

Management makes judgements and assumptions about the future in deriving estimates used in preparation of these consolidated financial statements in accordance with IFRS. Sources of estimation uncertainty include estimates used to determine economically recoverable oil, natural gas, and natural gas liquids reserves, the recoverable amount of long-lived assets or cash generating units, the fair value of financial derivatives, the provision for asset retirement obligations and the provision for income taxes and the related deferred tax assets and liabilities.

Early in 2022, energy prices strengthened to multi-year highs due to heightened uncertainty of global oil and natural gas supply after Russia's invasion of Ukraine in addition to limited production growth reflecting oil and gas producers' capital discipline. Declines in global oil prices during the second half of 2022 were caused by concern over future demand due to central bank actions to moderate inflation. The impact of these factors has been considered in management's estimates as at and for the period ended December 31, 2022.

## **Environmental Reporting Regulations**

Environmental reporting for public enterprises continues to evolve and the Company may be subject to additional future disclosure requirements. The International Sustainability Standards Board has issued an IFRS Sustainability Disclosure Standard with the objective to develop a global framework for environmental sustainability disclosure. The Canadian Securities Administrators have also issued a proposed National Instrument 51-107 *Disclosure of Climate-related Matters* which sets forth additional reporting requirements for Canadian Public Companies. Baytex continues to monitor developments on these reporting requirements and has not yet quantified the cost to comply with these regulations.

## **Measurement Uncertainty and Judgments**

The preparation of the consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, revenues and expenses. These judgments, estimates and assumptions are based on all relevant information available, including considerations related to environmental regulation and related matters, to the Company at the time of financial statement preparation. Actual results can differ from those estimates as the effect of future events cannot be determined with certainty. The key areas of judgment or estimation uncertainty that have a significant risk of causing material adjustment to the reported amounts of assets, liabilities, revenues, and expenses are discussed below.

## Reserves

The Company uses estimates of oil, natural gas and natural gas liquids ("NGL") reserves in the calculation of depletion, evaluating the recoverability of deferred income tax assets and in the determination of fair value estimates for non-financial assets. The process to estimate reserves is complex and requires significant judgment. Estimates of the Company's reserves are

evaluated annually by independent reserves evaluators and represent the estimated recoverable quantities of oil, natural gas and NGL and the related net cash flows. This evaluation of reserves is prepared in accordance with the reserves definition contained in National Instrument 51-101 Standards of Disclosure for Oil and Gas Activities and the Canadian Oil and Gas Evaluation Handbook.

Estimates of economically recoverable oil, natural gas and NGL and their future net cash flows are based on a number of factors and assumptions. Changes to estimates and assumptions such as forward price forecasts, production rates, ultimate reserve recovery, timing and amount of capital expenditures, production costs, marketability of oil and natural gas, royalty rates and other geological, economic and technical factors could have a significant impact on reported reserves. Changes in the Company's reserves estimates can have a significant impact on the carrying values of the Company's oil and gas properties, the calculation of depletion, the valuation of deferred income tax assets, the timing of cash flows for asset retirement obligations, asset impairments or reversals and estimates of fair value determined in accounting for business combinations.

#### Cash-generating Units ("CGUs")

The Company's oil and gas properties are aggregated into CGUs which are the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The aggregation of assets in CGUs requires management judgment and is based on geographical proximity, shared infrastructure and similar exposure to market risk.

#### Identification of Impairment and Impairment Reversal Indicators

Judgment is required to assess when indicators of impairment or impairment reversal exist and when a calculation of the recoverable amount is required. The CGUs comprising oil and gas properties are reviewed at each reporting date to assess whether there is any indication of impairment or impairment reversal. The assessment for each CGU considers significant changes in reservoir performance including forecasted production volumes, forecasted royalty, operating, capital and abandonment and reclamation costs, forecasted oil and gas prices and the resulting cash flows from proved plus probable oil and gas reserves. The assessment for exploration and evaluation ("E&E") assets considers arm's length sale transactions and significant changes in the Company's development plans.

#### Measurement of Recoverable Amounts

If indicators of impairment or impairment reversal are determined to exist, the recoverable amount of an asset or CGU is calculated based on the higher of value-in-use ("VIU") and fair value less cost of disposal ("FVLCD"). These calculations require the use of estimates and assumptions including cash flows associated with proved plus probable oil and gas reserves, the discount rate used to present value future cash flows, and assumptions regarding the timing and amount of capital expenditures and future abandonment and reclamation obligations. Any changes to these estimates and assumptions could impact the calculation of the recoverable amount and the carrying value of assets.

## E&E Assets

Costs associated with acquiring oil and natural gas licenses and exploratory drilling are accumulated as E&E assets pending determination of technical feasibility and commercial viability. The determination of technical feasibility and commercial viability of E&E assets for the purposes of reclassifying such assets to oil and gas properties is subject to management judgment. Management uses the establishment of commercial reserves as the basis for determining technical feasibility and commercial viability. Upon determination of commercial reserves, E&E assets are tested for impairment and reclassified to oil and natural gas properties.

## Asset Retirement Obligations

The Company's provision for asset retirement obligations is based on estimated costs to abandon and reclaim the wells and the facilities, the estimated time period during which these costs will be incurred in the future, and discount and inflation rates. The provision for asset retirement obligations represents management's best estimate of the present value of the future abandonment and reclamation costs required under current regulatory requirements. Actual abandonment and reclamation costs could be materially different from estimated amounts.

#### Income Taxes

Tax regulations and legislation in the various jurisdictions in which the Company and its subsidiaries operate are subject to change and there are differing interpretations requiring management judgment. Deferred tax assets are recognized when it is considered probable that deductible temporary differences will be recovered in future periods, which requires management judgment. Deferred tax liabilities are recognized when it is considered probable that temporary differences will be payable to tax authorities in future periods, which requires management judgment. Income tax filings are subject to audit and re-assessment and changes in facts, circumstances and interpretations of the standards may result in a material change to the Company's provision for income taxes. Estimates of future income taxes are subject to measurement uncertainty.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. Subsidiaries are entities controlled by the Company. Control exists when the Company has the power to govern the financial and operating policies to obtain benefits from its activities. Significant subsidiaries included in the Company's accounts include Baytex Energy USA, Inc., Baytex Energy Ltd. and Baytex Energy Limited Partnership. Intercompany transactions are eliminated in preparation of the consolidated financial statements.

Many of the Company's exploration, development and production activities are conducted through joint arrangements. The consolidated financial statements include the Company's proportionate share of the assets, liabilities, revenues and expenses generated by joint arrangements.

#### **Business Combinations**

Business combinations are accounted for using the acquisition method of accounting when the acquired assets meet the definition of a business under IFRS. The cost of an acquisition is measured as cash paid and the fair value of assets given, equity instruments issued, and liabilities incurred or assumed at the date of exchange. The acquired identifiable assets and liabilities assumed are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair value of the net identifiable assets acquired is recognized as goodwill. If the cost of acquisition is below the fair values of the identifiable net assets acquired, the difference is recognized as a bargain purchase gain in net income or loss. Associated transaction costs are expensed when incurred.

### **Revenue Recognition**

Revenue from the sale of light oil and condensate, heavy oil, natural gas liquids, and natural gas is recognized based on the consideration specified in contracts with customers. Baytex recognizes revenue by unit of production and when control of the product transfers to the customer and collection is reasonably assured. This is generally at the point in time when the customer obtains legal title to the product which is when it is physically transferred to the pipeline or other transportation method agreed upon.

The nature of the Company's performance obligations, including roles of third parties and partners, are evaluated to determine if the Company acts as a principal. Baytex recognizes revenue on a gross basis when it acts as the principal and has primary responsibility for the transaction. Revenue is recognized on a net basis when Baytex acts in the capacity of an agent rather than as a principal.

The transaction price for variable price contracts in the Canadian and U.S. operating segments is based on a representative commodity price index, and may include adjustments for quality, location, delivery method, or other factors depending on the agreed upon terms of the contract. The amount of revenue recorded can vary depending on the grade, quality and quantities of oil or natural gas transferred to customers. Market conditions, which impact the Company's ability to negotiate certain components of the transaction price, can also cause the amount of revenue recorded to fluctuate from period to period.

Tariffs, tolls and fees charged to other entities for the use of pipelines and facilities owned by Baytex are evaluated by management to determine if these originate from contracts with customers or from incidental or collaborative arrangements. Tariffs, tolls and fees charged to other entities that are from contracts with customers are recognized in revenue when the related services are provided.

#### **E&E Assets**

Pre-license costs, including certain geological, geophysical and seismic expenditures, are incurred before the legal rights to explore a specific area have been obtained. These costs are charged to exploration expense in the period in which they are incurred.

Once the legal right to explore has been acquired, costs directly associated with an exploration program are capitalized as an intangible asset until results of the exploration program have been evaluated. Costs capitalized as E&E assets include costs of license acquisition, technical services and studies, seismic acquisition, exploration drilling and testing of initial production results.

E&E costs are subject to technical, commercial and management review to confirm the continued intent to develop or otherwise extract the underlying reserves. The technical feasibility and commercial viability of extracting petroleum and natural gas resources is dependent on the existence of economically recoverable reserves for the project. If the asset is determined not to be technically feasible or commercially viable the accumulated E&E costs associated with the exploration project are charged to E&E expense in the period the determination is made.

Upon determination of technical feasibility and commercial viability, as evidenced by the classification of commercial reserves and management's intention to develop the E&E asset, the accumulated costs associated with the exploration project are tested for impairment and transferred to oil and gas properties.

#### Oil and Gas Properties

Oil and gas properties are initially recorded at cost and include the costs to acquire, develop, complete geological and geophysical surveys, drill wells, and construct and install infrastructure including wellhead equipment and processing facilities.

Oil and gas properties includes costs related to planned major inspection, overhaul and turnaround activities to maintain items of oil and gas properties and benefit future years of operations. Replacements outside of a major inspection, overhaul or turnaround are recognized as oil and gas properties when it is probable the economic benefits of the replacement will be realized by the Company in the future. The carrying amount of any replaced or disposed item of oil and gas properties is derecognized. Repair and maintenance costs incurred for servicing an item of oil and gas properties is recorded as operating expense as incurred.

#### **Depletion**

The costs associated with oil and gas properties are depleted on a unit-of-production basis by depletable area over proved plus probable reserves once commercial production has commenced. Future development costs required to bring those reserves into production are included in the depletable base. For purposes of the depletion calculation, petroleum and natural gas reserves are converted to a common unit of measurement on the basis of their relative energy content where six thousand cubic feet of natural gas equates to one barrel of oil equivalent.

## Impairment and Impairment Reversals

#### Non-financial Assets

The Company reviews its non-financial assets for indicators of impairment and impairment reversal at the end of each reporting period. E&E assets are also assessed for impairment when they are reclassified to oil and gas properties. The recoverable amount of the asset is estimated if indicators of impairment or impairment reversal exist.

When reviewing for indicators of impairment or impairment reversal, and testing for impairment or impairment reversal when indicators have been identified, assets are grouped together at a CGU level. The recoverable amount of an asset or CGU is the higher of its FVLCD and its VIU. The determination of recoverable amount includes estimates of proved and probable oil and gas reserves and the associated cash flows. Factors that impact these cash flows include CGU production volumes, royalty obligations, operating costs, capital costs, forecasted commodity prices, along with inflation and discount rates used to estimate present value. FVLCD is the amount that would be obtained from the sale of an asset or CGU in an arm's length transaction. In determining FVLCD, recent market transactions are considered if available. In the absence of such transactions, an appropriate valuation model is used. VIU is assessed using the present value of the estimated future cash flows of the asset or CGU. The estimated future cash flows are adjusted for risks specific to the asset or CGU and are discounted using a discount rate that reflects current market assessments of the time value of money.

Where the carrying amount of a CGU exceeds its recoverable amount, the CGU is considered impaired and is written down to its recoverable amount. The impairment reduces the carrying amount of any goodwill allocated to the CGU first, with any remaining impairment being allocated to the individual assets in the CGU on a pro-rata basis.

Impairments may be reversed for all CGUs and individual assets, other than goodwill, when there is indication that a previously recognized impairment may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. An impairment may be reversed only to the extent that the asset's revised carrying amount does not exceed the carrying amount that would have been determined, net of depreciation and depletion, had no impairment been recognized. Impairment recognized in relation to goodwill is not reversed for subsequent increases in its recoverable amount.

Impairments and impairment reversals are recorded in net income or loss in the period the impairment or impairment reversal occurs.

## **Asset Retirement Obligations**

The Company recognizes asset retirement obligations when it has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The Company's asset retirement obligations are based on its net ownership in wells and facilities. Management estimates the costs to abandon and reclaim the wells and the facilities using existing technology and the estimated time period during which these costs will be incurred in the future.

Asset retirement obligations are recognized for future asset retirement costs associated with the abandonment and reclamation of the Company's E&E assets and oil and gas properties. Asset retirement obligations are measured at the present value of management's best estimate of the future cash flows required to settle the present obligation, discounted using the risk-free interest rate. The present value of the liability is capitalized as part of the cost of the related asset and depleted over its useful life. The asset retirement obligation is accreted until the date of expected settlement of the retirement obligation and is recognized within financing and interest expense in the consolidated statements of income and comprehensive income. Changes in the future cash flow estimates resulting from revisions to the estimated timing or amount of undiscounted cash flows or the discount rates are recognized as changes in the asset retirement obligation provision and related asset at each reporting date.

#### **Foreign Currency Translation**

#### Foreign Transactions

Transactions completed in currencies other than the functional currency are translated into the functional currency at the exchange rates prevailing at the time of the transactions. Foreign currency assets and liabilities are translated to functional currency at the period-end exchange rate. Revenue and expenses are translated to functional currency using the average exchange rate for the period. Realized and unrealized gains and losses resulting from the settlement or translation of foreign currency transactions are included in net income or loss.

#### Foreign Operations

The functional currency of the Company's subsidiaries is the currency of the primary economic environment in which the entity operates. Certain subsidiaries of the Company operate and transact primarily in currencies other than the Canadian dollar. Management judgement is required in the designation of a subsidiary's functional currency.

The financial statements of each entity are translated into Canadian dollars during the preparation of the Company's consolidated financial statements. The assets and liabilities of a foreign operation are translated to Canadian dollars at the period-end exchange rate. Revenues and expenses of foreign operations are translated to Canadian dollars using the average exchange rate for the period. Foreign exchange differences are recognized in other comprehensive income or loss.

If the Company or any of its entities disposes of its entire interest in a foreign operation, or loses control, joint control, or significant influence over a foreign operation, the accumulated foreign currency translation gains or losses related to the foreign operation are recognized in net income or loss.

#### **Financial Instruments**

Financial assets are initially classified into three categories: measured at amortized cost; fair value through other comprehensive income ("FVOCI"); or fair value through profit or loss ("FVTPL"). Financial assets are categorized based on the Company's objective for the asset and the contractual cash flows. A financial asset is classified as amortized cost if the asset is held with the objective to collect contractual cash flows that are solely payments of principal and interest on principal amounts outstanding. A financial asset is classified as FVOCI if the asset is held with the objective to both collect contractual cash flows and sell the financial asset. All other financial assets are measured at FVTPL. Financial assets are assessed for impairment using an expected credit loss model.

The measurement category for each class of financial asset and financial liability is set forth in the following table.

Financial Instrument	Classification
Cash	Amortized cost
Trade and other receivables	Amortized cost
Financial derivatives	Fair value through profit or loss
Trade and other payables	Amortized cost
Credit facilities	Amortized cost
Long-term notes	Amortized cost

An embedded derivative is a component of a contract that modifies the cash flows of the contract. These hybrid contracts consist of a host contract and an embedded derivative. The embedded derivative is separated from the host contract and accounted for as a derivative unless the economic characteristics and risks of the embedded derivative are closely related to the host contract. Embedded derivatives are measured at FVTPL.

Debt issuance costs related to the amendment of the Company's credit facilities or the issuance of long-term notes are capitalized and amortized as financing costs over the term of the credit facilities or long-term notes. For a financial asset or a financial liability carried at amortized cost, transaction costs directly attributable to acquiring or issuing the asset or liability are added to, or deducted from, the fair value on initial recognition and amortized through net income or loss over the term of the financial instrument. Transaction costs that are directly attributable to the acquisition or issue of a financial asset or a financial liability classified as FVTPL are expensed at inception of the contract.

The Company formally documents its risk management objectives and strategies to manage exposures to fluctuations in commodity prices, interest rates and foreign currency exchange rates. The risk management policy permits the use of certain derivative financial instruments, including swaps and collars, to manage these fluctuations. All transactions of this nature entered into by the Company are related to underlying financial instruments or future petroleum and natural gas production. These instruments are classified as FVTPL. The Company does not use financial derivatives for trading or speculative purposes. The Company has not designated its financial derivative contracts as effective accounting hedges, and therefore has not applied hedge accounting. As a result, the Company applies the fair value method of accounting for all derivative instruments by recording an asset or liability on the statements of financial position and recognizing changes in the fair value of the instrument in the consolidated statements of income and comprehensive income for the current period. The fair values of these instruments are based on quoted market prices or, in their absence, third-party market indications and forecasts. Attributable transaction costs are recognized in net income or loss when incurred.

The Company accounts for its physical delivery sales contracts as executory contracts. These contracts are entered into and held for the purpose of receipt or delivery of non-financial items in accordance with its expected purchase, sale or usage requirements. As such, these contracts are not considered to be derivative financial instruments and are not recorded at fair value on the statements of financial position. Settlements on these physical delivery sales contracts are recognized in revenue in the period the product is delivered to the sales point.

Impairment of financial assets is determined by calculating the expected credit loss ("ECL"). The Company measures an ECL allowance for trade and other receivables. The Company determines the ECL, which is the probability of default events related to the financial asset, by using historical realized bad debts and forward-looking information. The carrying amounts of financial assets are reduced by the amount of the ECL through an allowance account and losses are recognized in the statement of income or loss.

#### Fair Value of Financial Instruments

Baytex classifies the fair value of financial instruments according to the following hierarchy based on the number of observable inputs used to value the instruments:

- Level 1: Values based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2: Values based on quoted prices in markets that are not active or model inputs that are observable either directly
  or indirectly for substantially the full term of the asset or liability.
- Level 3: Values based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

#### **Income Taxes**

Current and deferred income taxes are recognized in net income or loss, except when they relate to items that are recognized directly in equity, in which case the current and deferred taxes are also recognized directly in equity.

Current income taxes for the current and prior periods are measured at the amount expected to be recoverable from or payable to the taxation authorities based on the income tax rates enacted at the end of the reporting period. The Company recognizes the financial statement impact of a tax filing position when it is probable that the position will be sustained upon audit. The liability is measured based on an assessment of possible outcomes and their associated probabilities.

The Company follows the asset and liability method of accounting for income taxes. Under this method, deferred income taxes are recorded for the effect of any temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax basis used in the computation of taxable income. Deferred income tax liabilities are generally recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences to the extent future recovery is probable. The carrying amount of deferred income tax assets is reviewed at the end of each reporting period and reduced or increased to the extent that it is no longer probable or becomes probable that sufficient taxable income will be available to allow all or part of the asset to be recovered. Deferred income taxes are calculated using enacted or substantively enacted tax rates. Deferred income tax balances are adjusted for any changes in the enacted or substantively enacted tax rates and the adjustment is recognized in the period that the rate change occurs.

## **Share-based Compensation Plans**

Share Award Incentive Plan

The Company has a full-value award plan (the "Share Award Incentive Plan") pursuant to which restricted awards and performance awards (collectively, "Share Awards") may be granted to directors, officers and employees of the Company and its subsidiaries. Pursuant to the Share Award Incentive Plan, Baytex has the option to settle amounts payable related to Share Awards in cash on the settlement date. The maximum number of common shares issuable under the Share Award Incentive Plan (and any other long-term incentive plans of the Company) shall not exceed 3.8% of the then-issued and outstanding common shares.

Each restricted award entitles the holder to be issued the number of common shares designated in the restricted award (plus dividend equivalents), or the equivalent cash value at the time of vesting. Each performance award entitles the holder to be issued the number of common shares designated in the performance award (plus dividend equivalents) multiplied by a performance multiplier, or the equivalent cash value at the time of vesting. The multiplier is dependent on the performance of the Company relative to predefined corporate performance measures for a particular period. The number of common shares to be issued on the applicable issue date for the Share Awards is adjusted to account for the payments of dividends from the grant date to the applicable issue date.

When Share Awards are accounted for as equity-settled, share-based compensation expense is determined using the fair value of the Share Awards on the grant date which is based on quoted market prices for the Company's common shares. Share Awards vest in equal tranches on the first, second and third anniversaries of the grant date and are expensed over the vesting period using the graded vesting method, with a corresponding increase to contributed surplus. On the vest date, the associated contributed surplus is recognized in shareholders' capital.

In December 2022, the Company received approval from its Board of Directors to settle the existing Share Awards with cash under the terms of the Share Award Incentive Plan. As a result, Baytex recognized the fair value of the liability for amortized unvested Share Awards in trade and other payables. The fair value of the liability recognized exceeded the amount previously recognized in contributed surplus of \$4.8 million and the excess was recognized as share-based compensation expense in the period.

Incentive Award Plan and Deferred Share Unit Plan

The Company has a cash-settled incentive award plan (the "Incentive Award Plan") pursuant to which incentive awards may be granted to officers and employees of the Company and its subsidiaries. Each incentive award entitles the holder to receive a cash payment equal to the value of one Baytex common share at the time of vesting. The incentive awards vest in equal tranches on the first, second and third anniversaries of the grant date using the graded vesting method.

The Company has a cash-settled deferred share unit plan (the "DSU Plan") pursuant to which deferred share units ("DSUs") may be granted to independent directors of the Company and its subsidiaries. Each DSU entitles the holder to receive a cash payment equal to the value of one Baytex common share on the date at which they cease to be a member of the Board. The awards vest immediately upon being granted and are expensed in full on the grant date.

Liabilities associated with cash-settled awards are determined based on the fair value of the award at grant date and are subsequently revalued at each period end until the date of settlement. This valuation incorporates the period-end share price, the number of awards outstanding at each period end, and certain management estimates, such as estimated forfeitures and performance multiplier, if applicable. Share-based compensation expense related to cash-settled awards is recognized in the consolidated statements of income and comprehensive income over the relevant service period with a corresponding increase or decrease in trade and other payables. Classification of the associated short-term and long-term liabilities is dependent on the expected payout dates of the individual awards.

### Normal Course Issuer Bid ("NCIB") Share Repurchases

On May 2, 2022, Baytex announced the acceptance from the Toronto Stock Exchange ("TSX") for implementation of an NCIB under which Baytex is permitted to purchase for cancellation a specified number of common shares over a specified time frame. The shares repurchased and cancelled are accounted for as a reduction in shareholders' capital at historical cost, with any discount paid recorded to contributed surplus and any premium paid recorded to retained earnings. Total consideration paid includes any commissions or fees paid as part of the transaction.

## 4. SEGMENTED FINANCIAL INFORMATION

Baytex's reportable segments are determined based on the geographic location and nature of the underlying operations:

- Canada includes the exploration for, and the development and production of, crude oil and natural gas in Western Canada:
- U.S. includes the exploration for, and the development and production of, crude oil and natural gas in the U.S.; and
- Corporate includes corporate activities and items not allocated between operating segments.

	Can	ada	U	.S.		Corp	orate	Conso	lidated
Years Ended December 31	2022	2021	2022		2021	2022	2021	2022	2021
Revenue, net of royalties									
Petroleum and natural gas sales		\$ 1,128,137	,		740,058	\$ —	\$ —	\$ 2,889,045	
Royalties	(277,428)	(121,306)	(285,536)		(217,850)			(562,964)	(339,156)
	1,649,133	1,006,831	676,948		522,208	_	_	2,326,081	1,529,039
Expenses									
Operating	327,894	257,658	94,772		85,344	_	_	422,666	343,002
Transportation	48,561	32,261	_		_	_	_	48,561	32,261
Blending and other	189,454	85,689	_		_	_	_	189,454	85,689
General and administrative	_	_	_		_	50,270	40,804	50,270	40,804
Exploration and evaluation	30,239	15,212	_		_	_	_	30,239	15,212
Depletion and depreciation	409,286	303,135	171,747		155,806	6,017	5,639	587,050	464,580
Impairment reversal	(267,744)	(1,100,000)	_		(442,414)	_	_	(267,744)	(1,542,414)
Share-based compensation	_	_	_		_	29,056	11,130	29,056	11,130
Financing and interest	_	_	_		_	104,817	111,159	104,817	111,159
Financial derivatives loss	_	_	_		_	199,010	287,872	199,010	287,872
Foreign exchange loss (gain)	_	_	_		_	43,441	(2,868)	43,441	(2,868)
(Gain) loss on dispositions	(4,898)	(9,856)	_		190	_	_	(4,898)	(9,666)
Other (income) expense	(4,009)	(2,857)	_		_	7,253	295	3,244	(2,562)
	728,783	(418,758)	266,519		(201,074)	439,864	454,031	1,435,166	(165,801)
Net income (loss) before income taxes	920,350	1,425,589	410,429		723,282	(439,864)	(454,031)	890,915	1,694,840
Income tax expense									
Current income tax expense								3,594	1,272
Deferred income tax expense								31,716	79,968
								35,310	81,240
Net income (loss)	\$ 920,350	\$ 1,425,589	\$ 410,429	\$	723,282	\$ (439,864)	\$ (454,031)	\$ 855,605	\$ 1,613,600
Additions to exploration and evaluation assets	6,359	3,298	_		_	_	_	6,359	3,298
Additions to oil and gas properties	374,443	204,912	140,740		105,093	_	_	515,183	310,005
Property acquisitions	1,352	1,557	_		_	_	_	1,352	1,557
Proceeds from dispositions	(25,649)	(7,211)	_		(593)	_		(25,649)	(7,804)

As at	December 31, 2022	December 31, 2021
Canadian assets	\$ 2,779,596	\$ 2,658,281
U.S. assets	2,301,047	2,152,323
Corporate assets	23,126	24,039
Total consolidated assets	\$ 5,103,769	\$ 4,834,643

#### 5. EXPLORATION AND EVALUATION ASSETS

	<b>December 31, 2022</b>	December 31, 2021
Balance, beginning of year	\$ 172,824	\$ 191,865
Capital expenditures	6,359	3,298
Property acquisitions	301	1,100
Divestitures	(498)	(166)
Property swaps	385	408
Impairment reversal	22,503	_
Exploration and evaluation expense	(30,239)	(15,212)
Transfers to oil and gas properties (note 6)	(8,496)	(7,727)
Foreign currency translation	5,545	(742)
Balance, end of year	\$ 168,684	\$ 172,824

At December 31, 2022, the Company identified indicators of impairment reversal for the exploration and evaluation assets within the Peace River CGU due to an increase in land sale values. The recoverable amount for the Peace River CGU exceeded its carrying value and an impairment reversal of \$22.5 million was recorded at December 31, 2022. The recoverable amount was based on the CGUs FVLCD and was estimated with reference to arm's length transactions in comparable locations and the discounted cash flows associated with the Company's future development plans.

At December 31, 2021, there were no indicators of impairment or impairment reversal for exploration and evaluation assets in any of the Company's CGUs.

# 6. OIL AND GAS PROPERTIES

	Cost	Accumulated depletion	Net book value
Balance, December 31, 2020	\$ 11,423,676 \$	(8,346,128)	\$ 3,077,548
Capital expenditures	310,005	_	310,005
Property acquisitions	274	_	274
Transfers from exploration and evaluation assets (note 5)	7,727	_	7,727
Change in asset retirement obligations (note 9)	(12,222)	_	(12,222)
Divestitures	(37,835)	32,844	(4,991)
Property swaps	(26,131)	25,900	(231)
Impairment reversal	_	1,542,414	1,542,414
Foreign currency translation	(31,977)	34,765	2,788
Depletion	_	(458,941)	(458,941)
Balance, December 31, 2021	\$ 11,633,517 \$	(7,169,146)	\$ 4,464,371
Capital expenditures	515,183	_	515,183
Property acquisitions	1,173	_	1,173
Transfers from exploration and evaluation assets (note 5)	8,496	_	8,496
Change in asset retirement obligations (note 9)	(147,020)	_	(147,020)
Divestitures	(265,166)	241,892	(23,274)
Impairment reversal	_	245,241	245,241
Foreign currency translation	296,033	(158,404)	137,629
Depletion	_	(581,033)	(581,033)
Balance, December 31, 2022	\$ 12,042,216 \$	(7,421,450)	\$ 4,620,766

## 2022 Impairment Reversal

At December 31, 2022, the Company identified indicators of impairment reversal for oil and gas properties in five CGUs due to the increase in forecasted commodity prices in addition to changes in proved plus probable reserves. The recoverable amounts for three CGUs exceeded their carrying values which resulted in an impairment reversal of \$245.2 million recorded at December 31, 2022. The recoverable amount for each CGU was based on its FVLCD which was estimated using a discounted cash flow model of proved plus probable cash flows from an independent reserve report prepared as at December 31, 2022. The after-tax discount rates applied to the cash flows were between 12% and 23%.

At December 31, 2022, the recoverable amounts of the five CGUs were calculated using the following benchmark reference prices for the years 2023 to 2032 adjusted for commodity differentials specific to the CGU. The prices and costs subsequent to 2032 have been adjusted for inflation at an annual rate of 2.0%.

	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
WTI crude oil (US\$/bbl)	80.33	78.50	76.95	77.61	79.16	80.74	82.36	84.00	85.69	87.40
WCS heavy oil (\$/bbl)	76.54	77.75	77.55	80.07	81.89	84.02	85.73	87.44	89.20	91.11
LLS crude oil (US\$/bbl)	82.83	80.68	78.81	79.49	81.07	82.68	84.33	86.00	87.71	89.46
Edmonton par oil (\$/bbl)	103.76	97.74	95.27	95.58	97.07	99.01	100.99	103.01	105.07	106.69
Henry Hub gas (US\$/mmbtu)	4.74	4.50	4.31	4.40	4.49	4.58	4.67	4.76	4.86	4.95
AECO gas (\$/mmbtu)	4.23	4.40	4.21	4.27	4.34	4.43	4.51	4.60	4.69	4.79
Exchange rate (CAD/USD)	1.34	1.31	1.30	1.30	1.29	1.29	1.29	1.29	1.29	1.29

The following table summarizes the recoverable amount and impairment reversal for each of the five CGUs at December 31, 2022 and demonstrates the sensitivity of the impairment reversal to reasonably possible changes in key assumptions inherent in the calculation.

	Recoverable amount	Impairment reversal	Change in discount rate of 1%		Change in gas price of \$0.25/mcf
Conventional CGU (1) \$	119,031 \$	23,707	\$ —	\$ —	\$ —
Peace River CGU (1)	676,939	140,534	_	_	_
Lloydminster CGU	449,250	_	11,500	53,000	_
Viking CGU	1,322,193	81,000	39,500	78,000	4,000
Eagle Ford CGU	2,102,646	_	95,800	131,100	28,500
\$	4,670,059 \$	245,241	\$ 146,800	\$ 262,100	\$ 32,500

<sup>(1)</sup> The impairment reversals for the Conventional and Peace River CGUs were limited to the total accumulated impairments less subsequent depletion of \$23.7 million and \$140.5 million, respectively. As a result, changes in the key assumptions presented in the table above have no impact on the amount of the impairment reversal as at December 31, 2022.

# 2021 Impairment Reversals

At June 30, 2021, indicators of impairment reversal were identified for oil and gas properties in each of the Company's six CGUs due to the increase in forecasted commodity prices. The recoverable amount for each of the six CGUs exceeded their carrying amounts which resulted in an impairment reversal of \$1.1 billion recorded at June 30, 2021. The recoverable amount for each CGU was based on its FVLCD which was estimated using a discounted cash flow model of proved plus probable cash flows from an independent reserve report prepared as at December 31, 2020 and was adjusted by management for operations between December 31, 2020 and June 30, 2021. The after-tax discount rates applied to the cash flows were between 10% and 16%.

At December 31, 2021, indicators of impairment reversal were identified for oil and gas properties in five CGUs due to the increase in forecasted commodity prices in addition to changes in proved plus probable reserves. The recoverable amount for three CGUs exceeded their carrying amounts which resulted in an impairment reversal of \$416 million recorded at December 31, 2021. The recoverable amount for each CGU was based on its FVLCD which was estimated using a discounted cash flow model of proved plus probable cash flows from an independent reserve report prepared as at December 31, 2021. The after-tax discount rates applied to the cash flows were between 12% and 19%.

#### 7. CREDIT FACILITIES

	<b>December 31, 2022</b>	December 31, 2021
Credit facilities - U.S. dollar denominated (1)	\$ 30,394	\$ 156,332
Credit facilities - Canadian dollar denominated	355,000	350,182
Credit facilities - principal (2)	\$ 385,394	\$ 506,514
Unamortized debt issuance costs	(2,363)	(1,343)
Credit facilities	\$ 383,031	\$ 505,171

- (1) U.S. dollar denominated credit facilities balance was US\$22.5 million as at December 31, 2022 (December 31, 2021 US\$123.5 million).
- (2) The decrease in the principal amount of the credit facilities outstanding from December 31, 2021 to December 31, 2022 is the result of net repayments of \$136.9 million, partially offset by an increase in the reported amount of U.S. denominated debt of \$15.8 million due to foreign exchange.

At December 31, 2022, Baytex had US\$850 million of revolving credit facilities (the "Credit Facilities"). On April 1, 2022, Baytex amended its Credit Facilities to increase the revolving credit facility to US\$850 million and extend the maturity from April 1, 2024 to April 1, 2026. The Credit Facilities are comprised of a US\$50 million operating loan and a US\$600 million syndicated revolving loan for Baytex and a US\$10 million operating loan and a US\$190 million syndicated revolving loan for Baytex's wholly-owned subsidiary, Baytex Energy USA, Inc. There were no changes to the financial covenants as a result of the amendments.

The Credit Facilities are not borrowing base facilities and do not require annual or semi-annual reviews. The Credit Facilities contain standard commercial covenants in addition to the financial covenants detailed below. There are no mandatory principal payments required prior to maturity which could be extended by Baytex. Advances under the Credit Facilities can be drawn in either Canadian or U.S. funds and bear interest at the bank's prime lending rate, bankers' acceptance discount rates or secured overnight financing rates ("SOFR"), plus applicable margins.

The weighted average interest rate on the Credit Facilities was 3.6% for the year ended December 31, 2022 (2.1% for the year ended December 31, 2021).

The following table summarizes the financial covenants applicable to the Credit Facilities and the Company's compliance therewith at December 31, 2022.

Covenant Description	Position as at December 31, 2022	Covenant
Senior Secured Debt (1) to Bank EBITDA (2) (Maximum Ratio)	0.3:1.0	3.5:1.0
Interest Coverage (3) (Minimum Ratio)	15.5:1.0	2.0:1.0

- (1) "Senior Secured Debt" is calculated in accordance with the credit facility agreement and is defined as the principal amount of the Credit Facilities and other secured obligations identified in the credit facility agreement. As at December 31, 2022, the Company's Senior Secured Debt totaled \$385.4 million.
- (2) "Bank EBITDA" is calculated based on terms and definitions set out in the credit facility agreement which adjusts net income or loss for financing and interest expenses, income tax, non-recurring losses, certain specific unrealized and non-cash transactions and is calculated based on a trailing twelve-month basis including the impact of material acquisitions as if they had occurred at the beginning of the twelve month period. Bank EBITDA for the year ended December 31, 2022 was \$1.2 billion.
- (3) "Interest coverage" is calculated in accordance with the credit facility agreement and is computed as the ratio of Bank EBITDA to financing and interest expenses, excluding certain non-cash transactions, and is calculated on a trailing twelve-month basis. Financing and interest expenses for the year ended December 31, 2022 was \$80.2 million.

On July 25, 2022 Baytex entered into a \$20 million uncommitted unsecured demand revolving letter of credit facility (the "LC Facility"). Letters of credit under this facility are guaranteed by Export Development Canada and do not use capacity available under the Credit Facilities. As at December 31, 2022, Baytex had \$15.7 million of outstanding letters of credit under the LC Facility.

#### 8. LONG-TERM NOTES

	December 31, 2022	December 31, 2021
5.625% notes due June 1, 2024 <sup>(1)</sup>	\$ _	\$ 253,120
8.75% notes due April 1, 2027 (2)	554,597	632,800
Total long-term notes - principal (3)	\$ 554,597	\$ 885,920
Unamortized debt issuance costs	(6,999)	(11,393)
Total long-term notes - net of unamortized debt issuance costs	\$ 547,598	\$ 874,527

<sup>(1)</sup> The U.S. dollar denominated principal outstanding of the 5.625% notes was nil at December 31, 2022 (December 31, 2021 - US\$200.0 million).

The long-term notes do not contain any significant financial maintenance covenants but do contain standard commercial covenants for debt incurrence and restricted payments.

During 2022, Baytex repurchased and cancelled US\$90.2 million principal of the 8.75% Notes due in 2027 and recorded early redemption expense of \$2.5 million.

On June 1, 2022 Baytex completed the early redemption of the US\$200.0 million principal amount of the 5.625% Notes due in 2024 at par plus accrued interest and recorded a decrease to unamortized debt issuance costs of \$1.7 million.

#### 9. ASSET RETIREMENT OBLIGATIONS

	December 31, 2022	December 31, 2021
Balance, beginning of year	\$ 743,683	\$ 760,383
Liabilities incurred	19,942	14,845
Liabilities settled	(18,351)	(6,662)
Liabilities acquired from property acquisitions	950	249
Liabilities divested	(3,464)	(3,161)
Property swaps	_	(4,113)
Accretion (note 15)	15,683	12,381
Government grants (1)	(4,009)	(2,857)
Change in estimate	6,124	(9,686)
Changes in discount rates and inflation rates (2)	(173,086)	(17,381)
Foreign currency translation	1,451	(315)
Balance, end of year	\$ 588,923	\$ 743,683
Less current portion of asset retirement obligations	12,813	11,080
Non-current portion of asset retirement obligations	\$ 576,110	\$ 732,603

<sup>(1)</sup> During 2022, Baytex recognized \$4.0 million of non-cash other income and a reduction in asset retirement obligations related to government grants provided by the Government of Alberta and the Government of Saskatchewan (\$2.9 million in 2021).

At December 31, 2022, the undiscounted amount of estimated cash flows required to settle the asset retirement obligations is \$724.8 million (December 31, 2021 - \$721.7 million). The discounted amount of estimated cash flow required to settle the asset retirement obligations at December 31, 2022, calculated using an estimated inflation rate of 2.1% (December 31, 2021 - 1.8%) and a risk free discount rate of 3.3% (December 31, 2021 - 1.7%), is \$588.9 million (December 31, 2021 - \$743.7 million). These costs are expected to be incurred over the next 60 years.

<sup>(2)</sup> The U.S. dollar denominated principal outstanding of the 8.75% notes was US\$409.8 million at December 31, 2022 (December 31, 2021 - US\$500.0 million).

<sup>(3)</sup> The decrease in the principal amount of long-term notes outstanding from December 31, 2021 to December 31, 2022 is the result of principal repayments of \$374.1 million and changes in the reported amount of U.S. denominated debt of \$42.8 million.

<sup>(2)</sup> The discount and inflation rates at December 31, 2022 were 3.3% and 2.1% respectively (December 31, 2021 - 1.7% and 1.8%).

#### 10. SHAREHOLDERS' CAPITAL

The authorized capital of Baytex consists of an unlimited number of common shares without nominal or par value and 10.0 million preferred shares without nominal or par value, issuable in series. Baytex establishes the rights and terms of the preferred shares upon issuance. As at December 31, 2022, no preferred shares have been issued by the Company and all common shares issued were fully paid.

The holders of common shares may receive dividends as declared from time to time and are entitled to one vote per share at any meeting of the holders of common shares. All common shares rank equally with regard to the Company's net assets in the event the Company is wound-up or terminated.

During 2022, the TSX accepted Baytex's notice of intention to implement an NCIB. Under the terms of the NCIB, the Company may purchase for cancellation up to 56.3 million common shares over the 12-month period commencing May 9, 2022. The number of shares authorized for repurchase represents 10% of the Company's public float as at April 29, 2022. Purchases are made on the open market at prices prevailing at the time of the transaction.

Balance, December 31, 2022	544,930	\$ 5,499,664
Common shares repurchased and cancelled	(24,318)	(245,430)
Vesting of share awards	5,035	8,501
Balance, December 31, 2021	564,213	\$ 5,736,593
Vesting of share awards	2,986	7,175
Balance, December 31, 2020	561,227	\$ 5,729,418
	Number of Common Shares (000s)	Amount

During 2022, Baytex repurchased and cancelled 24.3 million common shares at an average price of \$6.54 per share for total consideration of \$159.0 million. The total consideration paid includes the commissions and fees and is recorded as a reduction to shareholders' equity.

#### 11. SHARE-BASED COMPENSATION PLAN

For the year ended December 31, 2022, the Company recorded total share-based compensation expense of \$29.1 million (\$11.1 million for the year ended December 31, 2021) which includes \$25.9 million of expense related to cash-settled awards and the associated equity total return swaps (\$4.7 million for the year ended December 31, 2021).

The Company's closing share price on December 31, 2022 was \$6.08 (December 31, 2021 - \$3.91).

# **Share Award Incentive Plan**

Baytex has a Share Award Incentive Plan pursuant to which it issues restricted and performance awards. A restricted award entitles the holder of each award to receive one common share of Baytex or the equivalent cash value at the time of vesting. A performance award entitles the holder of each award to receive between zero and two common shares or the cash equivalent value on vesting; the number of common shares issued is determined by a performance multiplier. The multiplier can range between zero and two and is calculated based on a number of factors determined and approved by the Board of Directors on an annual basis. The Share Awards vest in equal tranches on the first, second and third anniversaries of the grant date.

In December 2022, the Company received approval from its Board of Directors to settle the existing Share Awards with cash upon vesting under the terms of the Share Award Incentive Plan. As a result, Baytex recognized the fair value of the liability for amortized unvested Share Awards in trade and other payables. The fair value of the liability recognized exceeded the amount previously recognized in contributed surplus of \$4.8 million and the excess was recognized as share-based compensation expense in the period.

The weighted average fair value of Share Awards granted during the year ended December 31, 2022 was \$6.08 per restricted and performance award (\$1.31 for the year ended December 31, 2021).

The number of Share Awards outstanding is detailed below:

(000s)	Number of restricted awards	Number of performance awards	Total number of Share Awards
Balance, December 31, 2020	4,122	4,088	8,210
Granted	<del>_</del>	4,067	4,067
Added by performance factor	<del>_</del>	669	669
Vested	(1,861)	(1,152)	(3,013)
Forfeited	(168)	(291)	(459)
Balance, December 31, 2021	2,093	7,381	9,474
Granted	68	1,391	1,459
Vested	(1,377)	(3,630)	(5,007)
Forfeited	(22)	(346)	(368)
Balance, December 31, 2022	762	4,796	5,558

#### **Incentive Award Plan**

Baytex has an Incentive Award Plan whereby the holder of each incentive award is entitled to receive a cash payment equal to the value of one Baytex common share at the time of vesting. The incentive awards vest in equal tranches on the first, second and third anniversaries of the grant date. The cumulative expense is recognized at fair value at each period end and is included in trade and other payables.

During the year ended December 31, 2022, Baytex granted 1.4 million awards under the Incentive Award Plan at a fair value of \$5.70 per award (5.0 million awards at \$1.33 per award for the year ended December 31, 2021). At December 31, 2022 there were 5.1 million awards outstanding under the Incentive Award Plan (December 31, 2021 - 6.4 million).

#### **DSU Plan**

Baytex has a DSU Plan whereby each independent director of Baytex is entitled to receive a cash payment equal to the value of one Baytex common share on the date at which they cease to be a member of the Board. The awards vest immediately upon being granted and are expensed in full on the grant date. The units are recognized at fair value at each period end and are included in trade and other payables.

During the year ended December 31, 2022, Baytex granted 0.2 million awards under the DSU Plan at a fair value of \$5.68 per award (0.9 million awards at \$1.29 per award for the year ended December 31, 2021). At December 31, 2022, there were 1.0 million awards outstanding under the DSU Plan (December 31, 2021 - 0.8 million).

# **Equity Total Return Swaps**

The Company uses equity total return swaps on the equivalent number of Baytex common shares in order to fix a portion of the aggregate cost of the Company's cash-settled plans including the Incentive Award Plan, the DSU Plan and the Share Award Incentive Plan, at the fair value determined on the grant date.

The fair value of the equity total return swap included in the carrying value of the Company's financial derivatives was nil at December 31, 2022 (December 31, 2021 - asset of \$6.5 million). At December 31, 2022, an asset of \$21.2 million associated with the equity total return swap was included in trade and other receivables.

#### 12. NET INCOME PER SHARE

Net income - diluted

Baytex calculates basic income or loss per share based on the net income or loss attributable to shareholders using the weighted average number of shares outstanding during the period. Diluted income per share amounts reflect the potential dilution that could occur if share awards were converted to common shares. The treasury stock method is used to determine the dilutive effect of share awards whereby the potential conversion of share awards and the amount of compensation expense, if any, attributed to future services are assumed to be used to purchase common shares at the average market price during the year.

		Years Ended December 31								
			2022		2021					
	N	et income	Weighted average common shares (000's)	Net income per share		Weighted average common shares (000's)	Net income per share			
Net income - basic	\$	855,605	557,986	\$ 1.53	\$ 1,613,600	563,674	\$ 2.86			
Dilutive effect of share awards		_	5,849	_	_	7,936	_			

For the year ended December 31, 2022, 0.3 million shares were excluded from the calculation of diluted income per share as their effect was anti-dilutive. For the year ended December 31, 2021, no share awards were excluded from the calculation of diluted income per share as their effect was dilutive.

563,835 \$

**1.52** \$ 1,613,600

855,605

## 13. PETROLEUM AND NATURAL GAS SALES

Petroleum and natural gas sales from contracts with customers for the Company's Canadian and U.S. operating segments is set forth in the following table.

		Years Ended December 31									
	2022				2021						
		Canada	U.S.		Total		Canada		U.S.	Total	
Light oil and condensate	\$	693,043 \$	777,506	\$	1,470,549	\$	480,199	\$	585,635 \$	1,065,834	
Heavy oil		1,102,076	_		1,102,076		560,696		_	560,696	
NGL		30,847	89,658		120,505		18,904		75,611	94,515	
Natural gas sales		100,595	95,320		195,915		68,338		78,812	147,150	
Total petroleum and natural gas sales	\$	1,926,561 \$	962,484	\$	2,889,045	\$	1,128,137	\$	740,058 \$	1,868,195	

Included in accounts receivable at December 31, 2022 is \$180.3 million of accrued receivables related to delivered volumes (December 31, 2021 - \$154.0 million).

2.82

571,610 \$

#### 14. INCOME TAXES

The provision for income taxes has been computed as follows:

	Years Ended December 31			
		2022		2021
Net income before income taxes	\$	890,915	\$	1,694,840
Expected income taxes at the statutory rate of 24.80% (2021 – 25.12%) (1)		220,947		425,744
Increase (decrease) in income taxes resulting from:				
Effect of foreign exchange		4,976		(841)
Effect of rate adjustments for foreign jurisdictions		(25,522)		(21,746)
Effect of change in deferred tax benefit not recognized (2)(3)		(129,931)		(325,295)
Effect of internal debt restructuring		(44,762)		_
Adjustments, assessments and other		9,602		3,378
Income tax expense	\$	35,310	\$	81,240

- (1) The expected income tax rate decreased due to changes in the provincial apportionment of Canadian income.
- (2) A deferred income tax asset of \$14.4 million remains unrecognized due to uncertainty surrounding future capital gains (December 31, 2021 \$29.8 million). The unrecognized deferred income tax asset relates to realized and unrealized foreign exchange losses arising from the repayment of previously issued U.S. dollar denominated long-term notes and from the translation of U.S. dollar denominated long-term notes currently outstanding.
- (3) A deferred income tax asset of \$115.8 million was previously unrecognized due to uncertainty surrounding commodity prices. The tax benefit associated with the deferred income tax asset has been fully recognized in the current period as a result of the impairment reversals related to oil and gas properties and E&E assets recognized for the year ended December 31, 2022.

As disclosed in the 2021 annual financial statements, certain indirect subsidiary entities received reassessments from the Canada Revenue Agency (the "CRA") that denied \$591.0 million of non-capital loss deductions that relate to the calculation of income taxes for the years 2011 through 2015. In September 2016, Baytex filed notices of objection with the CRA appealing each reassessment received. There has been no change in the status of these reassessments since an Appeals Officer was assigned to the Company's file in July 2018. Baytex remains confident that the original tax filings are correct and intends to defend those tax filings through the appeals process.

A continuity of the net deferred income tax liability is detailed in the following tables:

As at	Jar	nuary 1, 2022	Recognized in Net Income	Foreign Currency Translation Adjustment	December 31, 2022
Taxable temporary differences:					
Petroleum and natural gas properties	\$	(760,579) \$	(18,081) \$	(28,854)	\$ (807,514)
Financial derivatives		_	(2,506)	_	(2,506)
Other		(21,616)	(1,137)	1,802	(20,951)
Deductible temporary differences:					
Asset retirement obligations		185,336	(40,693)	632	145,275
Financial derivatives		31,492	(31,492)	_	_
Non-capital losses (1)(2)		342,884	18,707	12,242	373,833
Finance costs		55,027	43,486	4,736	103,249
Net deferred income tax liability (3)	\$	(167,456) \$	(31,716) \$	(9,442)	\$ (208,614)

- (1) Non-capital loss carry-forwards at December 31, 2022 totaled \$1.8 billion and expire from 2033 to 2040.
- (2) A deferred income tax asset of \$57.2 million has been recognized in respect of non-capital losses of a wholly owned financing subsidiary of Baytex; which losses will be offset against future interest income to be earned as a result of an internal debt restructuring.
- (3) The net deferred income tax liability is comprised of a deferred income tax asset of \$57.2 million and a deferred income tax liability of \$265.9 million.

As at	Jan	uary 1, 2021	Recognized in Net Loss	Foreign Currency Translation Adjustment	December 20	31, 021
Taxable temporary differences:						
Petroleum and natural gas properties	\$	(502,625) \$	(257,800) \$	(154)	\$ (760,5	579)
Other		(22,377)	624	137	(21,6	ô16)
Deductible temporary differences:						
Asset retirement obligations		187,840	(2,436)	(68)	185,3	336
Financial derivatives		5,410	26,082	_	31,4	492
Non-capital losses (1)		241,514	104,479	(3,109)	342,8	384
Finance costs		3,705	49,083	2,239	55,0	)27
Net deferred income tax liability	\$	(86,533) \$	(79,968) \$	(955)	\$ (167,4	456)

<sup>(1)</sup> Non-capital loss carry-forwards at December 31, 2021 totaled \$2.0 billion and expire from 2033 to 2039.

# 15. FINANCING AND INTEREST

	Years Ended December 31				
		2022		2021	
Interest on Credit Facilities	\$	19,550	\$	13,300	
Interest on long-term notes		60,643		78,546	
Interest on lease obligations		193		223	
Cash interest	\$	80,386	\$	92,069	
Amortization of debt issue costs		6,286		4,858	
Accretion of asset retirement obligations (note 9)		15,683		12,381	
Early redemption expense (note 8)		2,462		1,851	
Financing and interest	\$	104,817	\$	111,159	

#### 16. FOREIGN EXCHANGE

	Years Ended Decembe	r 31
	2022	2021
Unrealized foreign exchange (gain) loss - intercompany notes (1)	\$ (2,674) \$	12,000
Unrealized foreign exchange loss (gain) - long-term notes & Credit Facilities	47,747	(13,905)
Realized foreign exchange gain	(1,632)	(963)
Foreign exchange loss (gain)	\$ 43,441 \$	(2,868)

<sup>(1)</sup> Baytex had a series of intercompany notes totaling US\$601.0 million outstanding at December 31, 2021 that were issued from a Canadian functional currency subsidiary to a U.S. functional currency subsidiary. These notes were eliminated upon consolidation within the Statement of Financial Position and were revalued at the relevant foreign exchange rate at each period end. Foreign exchange gains or losses incurred within the Canadian functional currency subsidiary were recognized in unrealized foreign exchange gain or loss whereas those within the U.S. functional currency subsidiary were recognized in other comprehensive income. In January 2022, the intercompany notes were transferred from the Canadian functional currency subsidiary to another U.S. functional currency subsidiary. As a result, foreign exchange gains and losses incurred on these notes after the transfer are recognized in other comprehensive income.

## 17. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's financial assets and liabilities are comprised of cash, trade and other receivables, trade and other payables, financial derivatives, Credit Facilities and long-term notes. The fair value of trade and other receivables and trade and other payables approximates carrying value due to the short term to maturity. The fair value of the Credit Facilities is equal to the principal amount outstanding as the Credit Facilities bear interest at floating rates and credit spreads that are indicative of market rates. The fair value of the long-term notes is determined based on market prices.

The carrying value and fair value of the Company's financial instruments carried on the consolidated statements of financial position are classified into the following categories:

		Decembe	er 31	, 2022		December 31, 2021			
	Ca	arrying value		Fair value		Carrying value		Fair value	Fair Value Measurement Hierarchy
Financial Assets									
FVTPL									
Financial Derivatives	\$	10,105	\$	10,105	\$	8,654	\$	8,654	Level 2
Total	\$	10,105	\$	10,105	\$	8,654	\$	8,654	
Amortized cost									
Cash	\$	5,464	\$	5,464	\$	_	\$	_	_
Trade and other receivables		228,485		228,485		173,409		173,409	_
Total	\$	233,949	\$	233,949	\$	173,409	\$	173,409	
Financial Liabilities									
FVTPL									
Financial Derivatives	\$		\$		\$	(134,020)	\$	(134,020)	Level 2
Total	\$		\$		\$	(134,020)	\$	(134,020)	
Amortized cost									
Trade and other payables	\$	(281,404)	\$	(281,404)	\$	(190,692)	\$	(190,692)	_
Credit Facilities		(383,031)	)	(385,394)	)	(505,171)		(506,514)	_
Long-term notes		(547,598)	)	(563,292)	)	(874,527)		(917,889)	Level 1
Total	\$	(1,212,033)	\$	(1,230,090)	\$	(1,570,390)	\$	(1,615,095)	

There were no transfers between Level 1 and Level 2 during the years ended December 31, 2022 or 2021.

# Foreign Currency Risk

Baytex is exposed to fluctuations in foreign exchange rates as a result of the U.S. dollar portion of its Credit Facilities, long-term notes, intercompany notes, crude oil sales based on U.S. dollar benchmark prices and commodity financial derivative contracts that are settled in U.S. dollars. The Company's net income or loss, comprehensive income or loss and cash flow will therefore be impacted by fluctuations in foreign exchange rates.

A \$0.01 increase or decrease in the CAD/USD foreign exchange rate on the revaluation of outstanding U.S. dollar denominated assets and liabilities would impact net income or loss before income taxes by approximately \$4.2 million.

The carrying amounts of the Company's U.S. dollar denominated monetary assets and liabilities recorded in entities with a Canadian dollar functional currency at the reporting date are as follows:

	Ass	ets	Liabil	ities
	December 31, 2022 December 31,			December 31, 2021
U.S. dollar denominated	US\$6,980	US\$602,503	US\$430,171	US\$829,934

#### **Interest Rate Risk**

The Company's interest rate risk arises from borrowing at floating rates under the Credit Facilities (note 7). Based on the principal outstanding on the Credit Facilities as at December 31, 2022, a change of 100 basis points in interest rates would impact net income or loss before income taxes by approximately \$3.8 million.

## **Commodity Price Risk**

Baytex utilizes financial derivative contracts or physical delivery contracts to manage the risk associated with changes in commodity prices. The use of derivatives is governed by a Risk Management Policy approved by the Board of Directors of Baytex which sets out limits on the use of derivatives. Baytex does not use financial derivatives for speculative purposes. Baytex's financial derivative contracts are subject to master netting agreements that create a legally enforceable right to offset by the counterparty the related financial assets and financial liabilities.

When assessing the potential impact of crude oil price changes on the crude oil financial derivative contracts outstanding as at December 31, 2022, a US\$1.00/bbl change in the underlying benchmark crude oil prices would impact net income before income taxes by approximately \$4.7 million. There were no natural gas derivative contracts outstanding as at December 31, 2022.

#### Financial Derivative Contracts

Baytex had the following commodity financial derivative contracts outstanding as at February 23, 2023.

	Period	Volume	Price/Unit (1)	Index
Oil				
3-way option (2)	Jan 2023 to Dec 2023	2,000 bbl/d	US\$55.00/US\$66.00/US\$84.00	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$60.00/US\$75.00/US\$91.54	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$65.00/US\$85.00/US\$100.00	WTI
3-way option (2)	Jan 2023 to Dec 2023	2,500 bbl/d	US\$65.00/US\$85.00/US\$106.50	WTI
Basis Swap (3)	Apr 2023 to Dec 2023	1,500 bbl/d	WTI less US\$2.50/bbl	MSW

- (1) Based on the weighted average price per unit for the period.
- (2) Producer 3-way option consists of a sold call, a bought put and a sold put. To illustrate, in a U\$\$65.00/U\$\$85.00/U\$\$100.00 contract, Baytex receives WTI plus U\$\$20.00/bbl when WTI is at or below U\$\$65.00/bbl; Baytex receives U\$\$85.00/bbl when WTI is between U\$\$65.00/bbl and U\$\$100.00/bbl; Baytex receives the market price when WTI is between U\$\$85.00/bbl and U\$\$100.00/bbl; and Baytex receives U\$\$100.00/bbl when WTI is above U\$\$100.00/bbl.
- (3) Contracts entered subsequent to December 31, 2022.

The following table sets forth the realized and unrealized gains and losses recorded on financial derivatives.

	Years Ended December 31			
		2022		2021
Realized financial derivatives loss	\$	334,481	\$	184,241
Unrealized financial derivatives (gain) loss		(135,471)		103,631
Financial derivatives loss	\$	199,010	\$	287,872

## Liquidity Risk

Liquidity risk is the risk that Baytex will encounter difficulty in meeting obligations associated with financial liabilities. Baytex manages its liquidity risk through cash and debt management. Such strategies include monitoring forecasted and actual cash flows from operating, financing and investing activities, available credit under existing banking arrangements, opportunities to issue additional common shares as well as reducing capital expenditures.

As at December 31, 2022, Baytex had \$385.4 million (December 31, 2021 - \$506.5 million) of principal amounts outstanding on its Credit Facilities which have total availability of \$1.2 billion (December 31, 2021 - \$1.0 billion). On July 25, 2022 Baytex entered into a \$20 million uncommitted unsecured demand revolving letter of credit facility (the "LC Facility"). Letters of credit under this facility are guaranteed by Export Development Canada and do not use available capacity under the Credit Facilities. As at December 31, 2022, Baytex had \$15.7 million of outstanding letters of credit under the LC Facility (December 31, 2021 - \$15.0 million).

The timing of cash outflows relating to financial liabilities as at December 31, 2022 is outlined in the table below:

	Total	Less than 1 year	1-3 years	3-5 years	Beyond 5 years
Trade and other payables	\$ 281,404	\$ 272,195 \$	9,209 \$	_	\$ —
Credit Facilities - principal (1)	385,394	_	_	385,394	_
Long-term notes - principal (2)	554,597	_	_	554,597	_
Interest on long-term notes (3)	206,340	48,527	97,054	60,759	_
Lease obligations - principal	6,760	3,641	2,822	297	<u> </u>
	\$ 1,434,495	\$ 324,363 \$	109,085 \$	1,001,047	\$ _

- (1) On April 1, 2022, Baytex extended the maturity of the Credit Facilities to April 1, 2026.
- (2) The US\$409.8 million principal amount of 8.75% senior unsecured notes is due April 1, 2027.
- (3) Excludes interest on Credit Facilities as interest payments on Credit Facilities fluctuate based on amounts outstanding and the prevailing interest rate at the time of borrowing.

#### **Credit Risk**

Credit risk is the risk that a counterparty to a financial asset will default resulting in Baytex incurring a loss. As at December 31, 2022, the Company is exposed to credit risk with respect to its trade and other receivables and financial derivatives. Baytex manages these risks through the selection and monitoring of credit-worthy counterparties.

Most of the Company's trade and other receivables relate to petroleum and natural gas sales. Baytex reviews its exposure to individual entities on a regular basis and manages its credit risk by entering into sales contracts after reviewing the creditworthiness of the entity. Letters of credit or parental guarantees may be obtained prior to the commencement of business with certain counterparties. Credit risk may also arise from financial derivative instruments. The maximum exposure to credit risk is equal to the carrying value of the financial assets. The Company considers all financial assets that are not impaired or past due to be of good credit quality.

The majority of the Company's credit exposure on trade and other receivables at December 31, 2022 relates to accrued revenues. Accounts receivable from purchasers of the Company's petroleum and natural gas sales are typically collected on the 25th day of the month following production. Joint interest receivables are typically collected within one to three months following production. Included in trade and other receivables at December 31, 2022 is \$180.3 million (December 31, 2021 - \$154.0 million) of accrued receivables related to delivered volumes.

Should the Company determine that the ultimate collection of a receivable is in doubt, the carrying amount of trade and other receivables is reduced by adjusting the allowance for doubtful accounts and recording a charge to net income or loss. If the Company subsequently determines the accounts receivable is uncollectible, the receivable and allowance for doubtful accounts are adjusted accordingly. As at December 31, 2022, allowance for doubtful accounts was \$2.5 million (December 31, 2021 - \$2.6 million).

In determining whether amounts past due are collectible, the Company will assess the nature of the past due amounts as well as the credit worthiness and past payment history of the counterparty. As at December 31, 2022, accounts receivable that Baytex has deemed past due (more than 90 days) but not impaired was \$3.0 million (December 31, 2021 - \$1.8 million). Baytex has estimated the lifetime expected credit loss as at and for the year ended December 31, 2022 to be nominal.

The Company's trade and other receivables, net of the allowance for doubtful accounts, were aged as follows at December 31, 2022.

Trade and Other Receivables Aging	December 31, 2022	December 31, 2021
Current (less than 30 days)	\$ 222,721	\$ 171,058
31-60 days	1,993	441
61-90 days	766	107
Past due (more than 90 days)	3,005	1,803
	\$ 228,485	\$ 173,409

#### 18. SUPPLEMENTAL INFORMATION

## **Changes in Non-Cash Working Capital Items**

	Years Ended December 31				
		2022	2021		
Trade and other receivables	\$	(55,076)	\$ (65,932)		
Trade and other payables		90,712	34,737		
	\$	35,636	\$ (31,195)		
Changes in non-cash working capital related to:					
Operating activities	\$	26,072	\$ (26,582)		
Investing activities		9,401	(2,797)		
Transfers from equity		4,791	_		
Foreign currency translation on non-cash working capital		(4,628)	(1,816)		
	\$	35,636	\$ (31,195)		

#### **Income Statement Presentation**

Baytex's consolidated statements of income and comprehensive income are prepared primarily according to the nature of expense, with the exception of employee compensation costs which are included in both operating expense and general and administrative expense line items.

The following table details the amount of total employee compensation costs included in the operating expense and general and administrative expense.

	Years Ende	d December 31
	202	2021
Operating	\$ 11,81	4 \$ 11,053
General and administrative	35,93	<b>5</b> 29,538
Total employee compensation costs	\$ 47,74	9 \$ 40,591

## 19. COMMITMENTS

Baytex has a number of financial obligations that are incurred in the ordinary course of business. These obligations are of a recurring nature and impact the Company's cash flow from operations in an ongoing manner. A significant portion of these obligations will be funded by adjusted funds flow. These obligations as of December 31, 2022, and the expected timing of funding of these obligations, are noted in the table below.

	Total	Less than 1 year	1-3 years	3-5 years Beyo	nd 5 years
Processing agreements	\$ 6,372	\$ 1,071 \$	1,081 \$	754 \$	3,466
Transportation agreements	195,414	34,790	79,661	70,167	10,796
Total	\$ 201,786	\$ 35,861 \$	80,742 \$	70,921 \$	14,262

Baytex also has ongoing obligations related to the abandonment and reclamation of well sites and facilities which have reached the end of their economic lives (see note 9). The present value of the future estimated abandonment and reclamation costs are included in the asset retirement obligations presented in the statements of financial position. Programs to abandon and reclaim wellsites and facilities are undertaken regularly in accordance with applicable legislative requirements.

#### 20. RELATED PARTIES

Transactions with key management personnel and directors are noted in the table below.

	 Years Ended D	ecember 31
	2022	2021
Short-term employee benefits	\$ 6,868	5,995
Share-based compensation	9,043	5,917
Termination payments	1,758	
Total compensation for key management personnel	\$ 17,669	11,912

#### 21. CAPITAL MANAGEMENT

The Company's capital management objective is to maintain financial flexibility and sufficient sources of liquidity to execute its capital programs, while meeting short and long-term commitments. Baytex strives to actively manage its capital structure in response to changes in economic conditions. At December 31, 2022, the Company's capital structure was comprised of shareholders' capital, long-term notes, trade and other receivables, trade and other payables, cash and the Credit Facilities.

In order to manage its capital structure and liquidity, Baytex may from time-to-time issue equity or debt securities, enter into business transactions including the sale of assets or adjust capital spending to manage current and projected debt levels. There is no certainty that any of these additional sources of capital would be available if required.

The capital-intensive nature of Baytex's operations requires the maintenance of adequate sources of liquidity to fund ongoing exploration and development. Baytex's capital resources consist primarily of Adjusted Funds Flow, available Credit Facilities and proceeds received from the divestiture of oil and gas properties. The following capital management measures and ratios are used to monitor current and projected sources of liquidity.

#### **Net Debt**

The Company uses net debt to monitor its current financial position and to evaluate existing sources of liquidity. Baytex also uses net debt projections to estimate future liquidity and whether additional sources of capital are required to fund ongoing operations. Baytex also uses net debt to adjusted funds flow ratio calculated on a twelve-month trailing basis to monitor the Company's existing capital structure and future liquidity requirements.

The following table reconciles Net Debt to amounts disclosed in the primary financial statements.

	December 31, 2022	December 31, 2021
Credit Facilities	\$ 383,031	\$ 505,171
Unamortized debt issuance costs - Credit Facilities (note 7)	2,363	1,343
Long-term notes	547,598	874,527
Unamortized debt issuance costs - Long-term notes (note 8)	6,999	11,393
Trade and other payables	281,404	190,692
Cash	(5,464)	_
Trade and other receivables	(228,485)	(173,409)
Net Debt	\$ 987,446	\$ 1,409,717
Net Debt to Adjusted Funds Flow	0.8	1.9

#### **Adjusted Funds Flow**

Adjusted Funds Flow is used to monitor operating performance and the Company's ability to generate funds for exploration and development expenditures and settlement of abandonment obligations. Adjusted funds flow is comprised of cash flows from operating activities adjusted for changes in non-cash working capital and asset retirement obligations settled during the applicable period.

Adjusted Funds Flow is reconciled to amounts disclosed in the primary financial statements in the following table.

V	<b>ロ</b> ロ ム ム	Decem	hau 21
YEARS		1 1000000	

	2022	2021
Cash flows from operating activities	\$ 1,172,872 \$	712,384
Change in non-cash working capital	(26,072)	26,582
Asset retirement obligations settled	18,351	6,662
Adjusted Funds Flow	\$ 1,165,151 \$	745,628

# **ABBREVIATIONS**

AECO	the natural gas storage facility located at Suffield, Alberta	IFRS	International Financial Reporting Standards
bbl	barrel	LLS	Louisiana Light Sweet
bbl/d	barrel per day	mbbl	thousand barrels
boe*	barrels of oil equivalent	mboe*	thousand barrels of oil equivalent
boe/d	barrels of oil equivalent per day	mcf	thousand cubic feet
COSO	Committee of Sponsoring	mcf/d	thousand cubic feet per day
	Organizations of the Treadway	mmBtu	million British Thermal Units
	Commission	mmBtu/d	million British Thermal Units per day
GAAP	generally accepted accounting	mmcf	million cubic feet
	principles	mmcf/d	million cubic feet per day
GJ	gigajoule	NGL	natural gas liquids
GJ/d	gigajoule per day	NYMEX	New York Mercantile Exchange
IAS	International Accounting Standard	NYSE	New York Stock Exchange
IASB	International Accounting Standards	TSX	Toronto Stock Exchange
	Board	WCS	Western Canadian Select
		WTI	West Texas Intermediate

<sup>\*</sup> Oil equivalent amounts may be misleading, particularly if used in isolation. In accordance with NI 51-101, a boe conversion ratio for natural gas of 6 Mcf: 1 bbl has been used, which is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

# Mark R. Bly

Chairman of the Board

# Eric T. Greager

Director

# Trudy M. Curran 2,4

Director

## Don G. Hrap 1,3

Director

## Jennifer A. Maki 1,2

Director

## Gregory K. Melchin 1,4

Director

## Angela S. Lekatsas

Director

# David L. Pearce 2,3

Director

### Steve D.L. Reynish 3,4

Director

- (1) Member of the Audit Committee
- (2) Member of the Human Resources and Compensation Committee
- (3) Member of the Reserves and Sustainability Committee
- (4) Member of the Nominating and Governance Committee

# **HEAD OFFICE**

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## **OFFICERS**

# Eric T. Greager

President and Chief Executive Officer

#### Chad L. Kalmakoff

Chief Financial Officer

## Chad E. Lundberg

Chief Operating and Sustainability Officer

# Kendall D. Arthur

Vice President, Heavy Oil

#### Brian G. Ector

Vice President, Capital Markets

# Nicole M. Frechette

Vice President, Light Oil

## **Scott Lovett**

Vice President, Corporate Development

# James R. Maclean

Vice President, General Counsel and Corporate Secretary

# **AUDITORS**

KPMG LLP

# **RESERVES ENGINEERS**

McDaniel & Associates Consultants Ltd.

## TRANSFER AGENT

Odyssey Trust Company

# **EXCHANGE LISTINGS**

New York Stock Exchange Toronto Stock Exchange Symbol: **BTE** 

Design: ARTHUR / HUNTER Printing: Merrill Corporation



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